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Awarded contract

Patient/Citizen Communications & Engagement Solutions

NHS Shared Business Services

F03: Contract award notice

Notice reference: 2021/S 000-028618 Published: 16 November 2021, 3:55pm

Section I: Contracting authority

I.1) Name and addresses

NHS Shared Business Services

Halyard Court, 31 Broadway, The Quays

Salford

M50 2UW

Contact

Aidan Woodward

Email

aidan.woodward2@nhs.net

Telephone

+44 7395253735

Country

United Kingdom

NUTS code

UK - United Kingdom

National registration number

05280446

Internet address(es)

Main address

https://www.sbs.nhs.uk/

Buyer's address

https://nhssbs.eu-supply.com/ctm/Company/CompanyInformation/Index/39

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Other type

Joint Venture between the Department of Health and Sopra Steria

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Patient/Citizen Communications & Engagement Solutions

Reference number

SBS10175

II.1.2) Main CPV code

• 6400000 - Postal and telecommunications services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS SBS is seeking to put in place a comprehensive framework agreement for the supply of Patient Communications & Engagement Solutions.

The framework aims to provide a simple, effective, efficient, and compliant route to market for the supply of communication methods to engage with patients, citizens and the workforce across NHS organisations and wider public sector bodies. It provides access to communications, alerts, reminders, and appointment technology, through a range of communication channels with Digital First, but ensuring inclusion is maximised by offering traditional methods such as Phone, Mail and SMS. Friends and Family Test (FFT) surveys can also be commissioned.

The framework is in response to the need within the NHS for better pre and post appointment communications, supporting healthcare professionals to provide effective clinical care while improving clinical efficiency and safety to drive increases in patient satisfaction.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £250,000,000

II.2) Description

II.2.1) Title

Lot 1 - Online (Digital) Communication

Lot No

1

II.2.2) Additional CPV code(s)

- 32000000 Radio, television, communication, telecommunication and related equipment
- 32260000 Data-transmission equipment
- 32500000 Telecommunications equipment and supplies
- 32570000 Communications equipment
- 32573000 Communications control system
- 64227000 Integrated telecommunications services
- 72000000 IT services: consulting, software development, Internet and support

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

Main site or place of performance

M50 2UW

II.2.4) Description of the procurement

NHS SBS is seeking to put in place a comprehensive framework agreement for the supply of Patient Communications & Engagement Solutions.

The framework aims to provide a simple, effective, efficient, and compliant route to market for the supply of communication methods to engage with patients, citizens and the workforce across NHS organisations and wider public sector bodies. It provides access to communications, alerts, reminders, and appointment technology, through a range of communication channels with Digital First, but ensuring inclusion is maximised by offering

traditional methods such as Phone, Mail and SMS. Friends and Family Test (FFT) surveys can also be commissioned.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80%

Price - Weighting: 20%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 2 – E-mail

Lot No

2

II.2.2) Additional CPV code(s)

- 32000000 Radio, television, communication, telecommunication and related equipment
- 32260000 Data-transmission equipment
- 32500000 Telecommunications equipment and supplies
- 32570000 Communications equipment
- 32573000 Communications control system
- 64227000 Integrated telecommunications services
- 72000000 IT services: consulting, software development, Internet and support

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

Main site or place of performance

M50 2UW

II.2.4) Description of the procurement

The provision of an automated One and Two way Email service

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80%

Price - Weighting: 20%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 3 – Short Message Service (SMS)

Lot No

3

II.2.2) Additional CPV code(s)

- 32000000 Radio, television, communication, telecommunication and related equipment
- 32260000 Data-transmission equipment
- 32500000 Telecommunications equipment and supplies
- 32570000 Communications equipment
- 32573000 Communications control system

- 64227000 Integrated telecommunications services
- 72000000 IT services: consulting, software development, Internet and support

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

Main site or place of performance

M50 2UW

II.2.4) Description of the procurement

The provision of an automated One and Two way mobile messaging (SMS), paging and alerting service.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80%

Price - Weighting: 20%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 4 – Interactive Voice Response (IVR)

Lot No

4

II.2.2) Additional CPV code(s)

- 32000000 Radio, television, communication, telecommunication and related equipment
- 32260000 Data-transmission equipment
- 32500000 Telecommunications equipment and supplies
- 32570000 Communications equipment
- 32573000 Communications control system
- 64227000 Integrated telecommunications services
- 72000000 IT services: consulting, software development, Internet and support

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

Main site or place of performance

M50 2UW

II.2.4) Description of the procurement

The provision of an automated One and Two way IVR service

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80%

Price - Weighting: 20%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 5 – Agent Calls

Lot No

5

II.2.2) Additional CPV code(s)

- 32000000 Radio, television, communication, telecommunication and related equipment
- 32260000 Data-transmission equipment
- 32500000 Telecommunications equipment and supplies
- 32570000 Communications equipment
- 32573000 Communications control system
- 64227000 Integrated telecommunications services
- 72000000 IT services: consulting, software development, Internet and support

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

Main site or place of performance

M50 2UW

II.2.4) Description of the procurement

The provision of an Agent Calls service based from a Call Centre, providing the ability to make outbound contact and respond to an incoming contact or route the contact to a predefined destination.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80%

Price - Weighting: 20%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 6 – Hybrid Mail

Lot No

6

II.2.2) Additional CPV code(s)

- 32000000 Radio, television, communication, telecommunication and related equipment
- 32260000 Data-transmission equipment
- 32500000 Telecommunications equipment and supplies
- 32570000 Communications equipment
- 32573000 Communications control system
- 64227000 Integrated telecommunications services
- 72000000 IT services: consulting, software development, Internet and support

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

Main site or place of performance

M50 2UW

II.2.4) Description of the procurement

The provision of on and off-site bulk and traditional hybrid mail.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80%

Price - Weighting: 20%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 7 – Surveys and feedback (inc. the Friends and Family Test - FFT)

Lot No

7

II.2.2) Additional CPV code(s)

- 32000000 Radio, television, communication, telecommunication and related equipment
- 32260000 Data-transmission equipment
- 32500000 Telecommunications equipment and supplies
- 32570000 Communications equipment
- 32573000 Communications control system
- 64227000 Integrated telecommunications services
- 72000000 IT services: consulting, software development, Internet and support

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

Main site or place of performance

M50 2UW

II.2.4) Description of the procurement

It is recognised that surveys such as FFT will predominantly be Digital First and using Online (Digital) Communication therefore the requirement is for Bidders to provide an automated One and Two way Internet-based online digital communication services such as web based services or smartphone applications.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80%

Price - Weighting: 20%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 8 - Two-way workforce communications

Lot No

8

II.2.2) Additional CPV code(s)

- 32000000 Radio, television, communication, telecommunication and related equipment
- 32260000 Data-transmission equipment
- 32500000 Telecommunications equipment and supplies
- 32570000 Communications equipment
- 32573000 Communications control system
- 64227000 Integrated telecommunications services
- 72000000 IT services: consulting, software development, Internet and support

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

Main site or place of performance

M50 2UW

II.2.4) Description of the procurement

The provision of an automated One and Two way mobile audio messaging, paging and alerting service. This service is intended to replace outdated workforce communication methods such as Fax Machines and analogue Pagers.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80%

Price - Weighting: 20%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 9 - All-in-one Combined Solution and Advisory / Digital Transformation

Lot No

9

II.2.2) Additional CPV code(s)

• 32000000 - Radio, television, communication, telecommunication and related equipment

- 32260000 Data-transmission equipment
- 32500000 Telecommunications equipment and supplies
- 32570000 Communications equipment
- 32573000 Communications control system
- 64227000 Integrated telecommunications services
- 72000000 IT services: consulting, software development, Internet and support

II.2.3) Place of performance

NUTS codes

UK - United Kingdom

Main site or place of performance

M50 2UW

II.2.4) Description of the procurement

The provision of an automated One and Two way mobile audio messaging, paging and alerting service. This service is intended to replace outdated workforce communication methods such as Fax Machines and analogue Pagers.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Awarded parties must be awarded to 3+ individual Lots to satisfy the criteria of becoming awarded to Lot 9.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: 2021/S 000-012974

Section V. Award of contract

Contract No

1

Lot No

1

Title

Lot 1 – Online (Digital) Communication

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 November 2021

V.2.2) Information about tenders

Number of tenders received: 17

Number of tenders received from SMEs: 9

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 17

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

4Net Technologies

3 Scholar Green Road, Cobra Court, Stretford

Manchester

M32 0TR

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

346428068

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

ACF Technologies (UK) Limited

Technology House, 48-54 Goldsworth Road

Woking

GU216LE

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

141876420

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Advanced Digital Innovation (UK) Limited

Salts Mill, Victoria Road, Saltaire, West Yorkshire

Saltaire

BD18 3LA

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number 218774299 The contractor is an SME Yes V.2.3) Name and address of the contractor DrDoctor 123a Maidenhead Roa Windsor SL4 5EY Country **United Kingdom** NUTS code • UK - United Kingdom National registration number 218501271 The contractor is an SME Yes V.2.3) Name and address of the contractor EBO.AI (UK) LTD St. Crispin House, St. Crispin Way Rossendale

BB4 4PW

Country **United Kingdom** NUTS code • UK - United Kingdom National registration number 224338569 The contractor is an SME Yes V.2.3) Name and address of the contractor Forth Communication Ltd 2-4 Balloo Avenue Bangor **BT19 7QT** Country **United Kingdom** NUTS code • UK - United Kingdom National registration number 500279468 The contractor is an SME

V.2.3) Name and address of the contractor

Yes

Fusion Practices Limited Unit 6083, 6th Floor, Aldgate Tower, 2 Leman Street, London E18FA Country **United Kingdom** NUTS code • UK - United Kingdom National registration number 216320371 The contractor is an SME No V.2.3) Name and address of the contractor Healthcare Communications UK 5 St John's Lane London EC1M 4BH Country **United Kingdom** NUTS code • UK - United Kingdom

National registration number

735713583 The contractor is an SME

V.2.3) Name and address of the contractor

Infinite Convergence Solutions Inc

16 Upper Woburn Place

London

No

WC1H 0AF

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

022904785

The contractor is an SME

No

V.2.3) Name and address of the contractor

Netcall Technology Limited

Suite 203 Bedford Heights Brickhill Drive, Bedford, Bedfordshire

Bedford

MK417PH

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

294785803

The contractor is an SME

No

V.2.3) Name and address of the contractor

Quadient UK Ltd

3rd Floor Press Centre, 14 East Bay Lane

London

E15 2GW

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

770080364

The contractor is an SME

No

V.2.3) Name and address of the contractor

Service Level Management Ltd

Broom House 39/43 London Road, Hadleigh, Essex Hadleigh SS72QL Country United Kingdom NUTS code • UK - United Kingdom National registration number 584948624 The contractor is an SME Yes V.2.3) Name and address of the contractor Synertec Limited 2 Chelston Business Park, Castle Road, Wellington Wellington **TA219JQ** Country **United Kingdom** NUTS code • UK - United Kingdom National registration number 237228965

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Talkdesk, Inc

388 Market Street, Suite 1300, San Francisco

San Francisco

CA 94111

Country

United States

NUTS code

• US - United States

National registration number

078455294

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £250,000,000

Section V. Award of contract

Contract No

2

Title

Lot 2 – E-mail

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 November 2021

V.2.2) Information about tenders

Number of tenders received: 17

Number of tenders received from SMEs: 9

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 17

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

4Net Technologies

3 Scholar, Green Road, Cobra Court, Stretford

Manchester

M32 0TR

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

346428068

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

ACF Technologies (UK) Limited

Technology House, 48-54 Goldsworth Road

Woking

GU216LE

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

141876420

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

British Telecommunications Plc
81 Newgate St
London
EC1A 7AJ
Country
United Kingdom
NUTS code
• UK - United Kingdom
National registration number
227015716
The contractor is an SME
No
No V.2.3) Name and address of the contractor
V.2.3) Name and address of the contractor
V.2.3) Name and address of the contractor Conduent Business Process Solutions
V.2.3) Name and address of the contractor Conduent Business Process Solutions Ground Floor, One George Yard
V.2.3) Name and address of the contractor Conduent Business Process Solutions Ground Floor, One George Yard London
V.2.3) Name and address of the contractor Conduent Business Process Solutions Ground Floor, One George Yard London EC3V 9DF
V.2.3) Name and address of the contractor Conduent Business Process Solutions Ground Floor, One George Yard London EC3V 9DF Country
V.2.3) Name and address of the contractor Conduent Business Process Solutions Ground Floor, One George Yard London EC3V 9DF Country United Kingdom

080342931

The contractor is an SME

No

V.2.3) Name and address of the contractor

Content Guru

Radius Court, Eastern Road, Bracknell, Berkshire

Bracknell

RG12 2UP

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

348551214

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Doxim Striata Ltd

Unit 2 Crown Business Centre, High Street, Seal

Kent

TN15 OAJ

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

226125583

The contractor is an SME

No

V.2.3) Name and address of the contractor

DrDoctor

123a Maidenhead Road

Windsor

SL4 5EY

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

218501271

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Forfront Limited

Paternoster House, 65 St Paul's Churchyard London EC4M 8AB Country United Kingdom NUTS code • UK - United Kingdom National registration number 236485004 The contractor is an SME Yes V.2.3) Name and address of the contractor Forth Communication Ltd 2-4 Balloo Avenue Bangor **BT19 7QT** Country **United Kingdom** NUTS code • UK - United Kingdom National registration number 500279468

The contractor is an SME Yes V.2.3) Name and address of the contractor Healthcare Communications UK 5 St John's Lane London EC1M 4BH Country **United Kingdom** NUTS code • UK - United Kingdom National registration number 735713583 The contractor is an SME No V.2.3) Name and address of the contractor Infinite Convergence Solutions Inc 16 Upper Woburn Place London WC1H OAF Country **United Kingdom**

NUTS code

• UK - United Kingdom

National registration number

022904785

The contractor is an SME

No

V.2.3) Name and address of the contractor

Netcall Technology Limited

Suite 203, Bedford Heights Brickhill Drive, Bedford, Bedfordshire

Bedford

MK417PH

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

294785803

The contractor is an SME

No

V.2.3) Name and address of the contractor

Service Level Management Ltd

Broom House, 39/43 London Road, Hadleigh, Essex

Essex
SS7 2QL
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
584948624
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Synertec Limited
Synertec Limited 2 Chelston Business Park, Castle Road, Wellington
2 Chelston Business Park, Castle Road, Wellington
2 Chelston Business Park, Castle Road, Wellington Wellington
2 Chelston Business Park, Castle Road, Wellington Wellington TA21 9JQ
2 Chelston Business Park, Castle Road, Wellington Wellington TA21 9JQ Country
2 Chelston Business Park, Castle Road, Wellington Wellington TA21 9JQ Country United Kingdom
2 Chelston Business Park, Castle Road, Wellington Wellington TA21 9JQ Country United Kingdom NUTS code

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Talkdesk, Inc

388 Market Street, Suite 1300, San Francisco

San Francisco

CA 94111

Country

United States

NUTS code

• US - United States

National registration number

078455294

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £250,000,000

Section V. Award of contract

Contract No

3

Lot No

3

Title

Lot 3 – Short Message Service (SMS)

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 November 2021

V.2.2) Information about tenders

Number of tenders received: 19

Number of tenders received from SMEs: 12

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 19

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

British Telecommunications Plc

81 Newgate St

London
EC1A 7AJ
Country
United Kingdom
NUTS code
• UK - United Kingdom
National registration number
227015716
The contractor is an SME
No
V.2.3) Name and address of the contractor
Conduent Business Process Solutions
Conduent Business Process Solutions Ground Floor, One George Yard
Ground Floor, One George Yard
Ground Floor, One George Yard London
Ground Floor, One George Yard London EC3V 9DF
Ground Floor, One George Yard London EC3V 9DF Country
Ground Floor, One George Yard London EC3V 9DF Country United Kingdom
Ground Floor, One George Yard London EC3V 9DF Country United Kingdom NUTS code
Ground Floor, One George Yard London EC3V 9DF Country United Kingdom NUTS code • UK - United Kingdom

No

V.2.3) Name and address of the contractor

Content Guru

Radius Court, Eastern Road, Bracknell, Berkshire

Bracknell

RG12 2UP

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

348551214

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

DrDoctor

123a Maidenhead Road

Windsor

SL4 5EY

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

218501271

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

FireText Communications Ltd

Tremough Innovation Centre, Penryn, Cornwall

Penryn

TR10 9TA

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

210027763

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Forth Communication Ltd

2-4 Balloo Avenue

Bangor

BT19 7QT
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
500279468
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Healthcare Communications UK
5 St John's Lane
5 St John's Lane London
London
London EC1M 4BH
London EC1M 4BH Country
London EC1M 4BH Country United Kingdom
London EC1M 4BH Country United Kingdom NUTS code
London EC1M 4BH Country United Kingdom NUTS code • UK - United Kingdom

No

V.2.3) Name and address of the contractor

Infinite Convergence Solutions Inc 16 Upper Woburn Place London WC1H OAF Country **United Kingdom** NUTS code • UK - United Kingdom National registration number 022904785 The contractor is an SME No V.2.3) Name and address of the contractor Link Mobility Cross House, 8 Duncannon Street London WC2N 4JF Country **United Kingdom** NUTS code

• UK - United Kingdom

National registration number
238806439
The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Netcall Technology Limited

Suite 203, Bedford Heights Brickhill Drive, Bedford, Bedfordshire

Bedford

MK417PH

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

294785803

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Quadient UK Ltd

3rd Floor, Press Centre, 14 East Bay Lane

London

E15 2GW

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

770080364

The contractor is an SME

No

V.2.3) Name and address of the contractor

Service Level Management Ltd

Broom House, 39/43 London Road, Hadleigh

Essex

SS72QL

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

584948624

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Synertec Limited

2 Chelston Business Park, Castle Road, Wellington

Wellington

TA219JQ

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

237228965

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £250,000,000

Section V. Award of contract

Contract No

4

Lot No

4

Title

Lot 4 – Interactive Voice Response (IVR)

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 November 2021

V.2.2) Information about tenders

Number of tenders received: 7

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 7

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

4Net Technologies

3 Scholar Green Road, Cobra Court, Stretford

Manchester
M32 0TR
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
346428068
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
British Telecommunications Plc
British Telecommunications Plc 81 Newgate St
81 Newgate St
81 Newgate St London
81 Newgate St London EC1A 7AJ
81 Newgate St London EC1A 7AJ Country
81 Newgate St London EC1A 7AJ Country United Kingdom
81 Newgate St London EC1A 7AJ Country United Kingdom NUTS code
81 Newgate St London EC1A 7AJ Country United Kingdom NUTS code • UK - United Kingdom

No

V.2.3) Name and address of the contractor

Conduent Business Process Solutions

Ground Floor, One George Yard

London

EC3V9DF

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

080342931

The contractor is an SME

No

V.2.3) Name and address of the contractor

Content Guru

Radius Court, Eastern Road, Bracknell, Berkshire

Bracknell

RG12 2UP

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

348551214

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Healthcare Communications UK

5 St John's Lane

London

EC1M 4BH

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

735713583

The contractor is an SME

No

V.2.3) Name and address of the contractor

Charles Novacroft Direct Limited

Seebeck House, 1 Seebeck Place, Knowlhill

Milton Keynes

MK5 8FR
Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

236039124

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £250,000,000

Section V. Award of contract

Contract No

5

Lot No

5

Title

Lot 5 - Agent Calls

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 November 2021

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Conduent Business Process Solutions

Ground Floor, One George Yard

London

EC3V9DF

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

080342931

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Healthcare Communications UK
5 St John's Lane
London
EC1M 4BH
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
735713583
The contractor is an SME
Yes
Yes V.2.3) Name and address of the contractor
V.2.3) Name and address of the contractor
V.2.3) Name and address of the contractor Charles Novacroft Direct Limited
V.2.3) Name and address of the contractor Charles Novacroft Direct Limited Seebeck House, 1 Seebeck Place, Knowlhill
V.2.3) Name and address of the contractor Charles Novacroft Direct Limited Seebeck House, 1 Seebeck Place, Knowlhill Milton Keynes
V.2.3) Name and address of the contractor Charles Novacroft Direct Limited Seebeck House, 1 Seebeck Place, Knowlhill Milton Keynes MK5 8FR
V.2.3) Name and address of the contractor Charles Novacroft Direct Limited Seebeck House, 1 Seebeck Place, Knowlhill Milton Keynes MK5 8FR Country
V.2.3) Name and address of the contractor Charles Novacroft Direct Limited Seebeck House, 1 Seebeck Place, Knowlhill Milton Keynes MK5 8FR Country United Kingdom

236039124

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Talkdesk, Inc

388 Market Street, Suite 1300, San Francisco

San Francisco

CA 94111

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

078455294

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £250,000,000

Section V. Award of contract

Contract No

6

Lot No

6

Title

Lot 6 – Hybrid Mail

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 November 2021

V.2.2) Information about tenders

Number of tenders received: 12

Number of tenders received from SMEs: 9

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 12

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

CFH Docmail Limited

St Peter's Park, Westfield, Radstock

Radstock
BA3 3UP
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
229564810
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Civica UK Ltd
Civica UK Ltd Southbank Central, 8th Floor, 30 Stamford Street
Southbank Central, 8th Floor, 30 Stamford Street
Southbank Central, 8th Floor, 30 Stamford Street London
Southbank Central, 8th Floor, 30 Stamford Street London SE1 9LQ
Southbank Central, 8th Floor, 30 Stamford Street London SE1 9LQ Country
Southbank Central, 8th Floor, 30 Stamford Street London SE1 9LQ Country United Kingdom
Southbank Central, 8th Floor, 30 Stamford Street London SE1 9LQ Country United Kingdom NUTS code
Southbank Central, 8th Floor, 30 Stamford Street London SE1 9LQ Country United Kingdom NUTS code • UK - United Kingdom

No

V.2.3) Name and address of the contractor

Conduent Business Process Solutions

Ground Floor, One George Yard

London

EC3V9DF

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

080342931

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

DrDoctor

123a Maidenhead Road

Windsor

SL4 5EY

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

218501271

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Forth Communication Ltd

2-4 Balloo Avenue

Bangor

BT19 7QT

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

500279468

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Healthcare Communications UK

5 St John's Lane

London

EC1M 4BH
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
735713583
The contractor is an SME
No
V.2.3) Name and address of the contractor
MBA Group Ltd
MBA House, Garman Road
London
London
N17 OHW
N17 OHW
N17 0HW Country
N17 OHW Country United Kingdom
N17 0HW Country United Kingdom NUTS code
N17 OHW Country United Kingdom NUTS code • UK - United Kingdom

Yes

V.2.3) Name and address of the contractor

Quadient UK Ltd 3rd Floor, Press Centre, 14 East Bay Lane London E15 2GW Country **United Kingdom** NUTS code • UK - United Kingdom National registration number 770080364 The contractor is an SME No V.2.3) Name and address of the contractor Service Level Management Ltd Broom House, 39/43 London Road, Hadleigh Essex SS72QL Country **United Kingdom** NUTS code

• UK - United Kingdom

National registration number 584948624 The contractor is an SME Yes V.2.3) Name and address of the contractor Synertec Limited 2 Chelston Business Park, Castle Road Wellington **TA219JQ** Country **United Kingdom** NUTS code • UK - United Kingdom National registration number 237228965 The contractor is an SME Yes V.2.3) Name and address of the contractor Webpost Ltd Sucklings Yard, Church Street Ware

SG129EN

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

218566521

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £250,000,000

Section V. Award of contract

Contract No

7

Lot No

7

Title

Lot 7 – Surveys and feedback (inc. the Friends and Family Test - FFT)

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 November 2021

V.2.2) Information about tenders

Number of tenders received: 16

Number of tenders received from SMEs: 8

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 16

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

4Net Technologies

3 Scholar Green Road, Cobra Court, Stretford

Manchester

M32 0TR

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

346428068

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

British Telecommunications Plc

81 Newgate St
London
EC1A 7AJ
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
227015716
The contractor is an SME
No
V.2.3) Name and address of the contractor
V.2.3) Name and address of the contractor Civica UK Ltd
Civica UK Ltd
Civica UK Ltd Southbank Central, 8th Floor, 30 Stamford Street
Civica UK Ltd Southbank Central, 8th Floor, 30 Stamford Street London
Civica UK Ltd Southbank Central, 8th Floor, 30 Stamford Street London SEI 9LQ
Civica UK Ltd Southbank Central, 8th Floor, 30 Stamford Street London SE1 9LQ Country
Civica UK Ltd Southbank Central, 8th Floor, 30 Stamford Street London SE1 9LQ Country United Kingdom
Civica UK Ltd Southbank Central, 8th Floor, 30 Stamford Street London SE1 9LQ Country United Kingdom NUTS code
Civica UK Ltd Southbank Central, 8th Floor, 30 Stamford Street London SE1 9LQ Country United Kingdom NUTS code • UK - United Kingdom

The contractor is an SME No V.2.3) Name and address of the contractor **Conduent Business Process Solutions** Ground Floor, One George Yard London EC3V9DF Country **United Kingdom** NUTS code • UK - United Kingdom National registration number 080342931 The contractor is an SME No V.2.3) Name and address of the contractor Content Guru Radius Court, Eastern Road, Bracknell, Berkshire Bracknell **RG12 2UP** Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

348551214

The contractor is an SME

No

V.2.3) Name and address of the contractor

DrDoctor

123a Maidenhead Road

Windsor

SL4 5EY

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

218501271

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

EBO.AI (UK) LTD

St. Crispin House, St. Crispin Way, Rossendale

Rossendale
BB4 4PW
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
224338569
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Healthcare Communications UK
Healthcare Communications UK 5 St John's Lane
5 St John's Lane
5 St John's Lane London
5 St John's Lane London EC1M 4BH
5 St John's Lane London EC1M 4BH Country
5 St John's Lane London EC1M 4BH Country United Kingdom
5 St John's Lane London EC1M 4BH Country United Kingdom NUTS code
5 St John's Lane London EC1M 4BH Country United Kingdom NUTS code • UK - United Kingdom

No

V.2.3) Name and address of the contractor

Medallia, Inc

575 Market Street, Suite 1850, San Francisco

San Francisco

CA 94105

Country

United States

NUTS code

• US - United States

National registration number

086713372

The contractor is an SME

No

V.2.3) Name and address of the contractor

Netcall Technology Limited

Suite 203 Bedford Heights Brickhill Drive, Bedford, Bedfordshire

Bedford

MK417PH

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

294785803

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Synertec Limited

2 Chelston Business Park, Castle Road

Wellington

TA219JQ

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

237228965

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Talkdesk, Inc

388 Market Street, Suite 1300, San Francisco

San Francisco

CA 94111

Country

United States

NUTS code

• US - United States

National registration number

078455294

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £250,000,000

Section V. Award of contract

Contract No

8

Lot No

8

Title

Lot 8 - Two-way workforce communications

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 November 2021

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Infinite Convergence Solutions Inc

16 Upper Woburn Place

London
WC1H OAF
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
022904785
The contractor is an SME
No
V.2.3) Name and address of the contractor
Multitone Electronics PLC
Multitone Electronics PLC Multitone House, Shortwood Copse Lane, Basingstoke
Multitone House, Shortwood Copse Lane, Basingstoke
Multitone House, Shortwood Copse Lane, Basingstoke Hampshire
Multitone House, Shortwood Copse Lane, Basingstoke Hampshire RG23 7NL
Multitone House, Shortwood Copse Lane, Basingstoke Hampshire RG23 7NL Country
Multitone House, Shortwood Copse Lane, Basingstoke Hampshire RG23 7NL Country United Kingdom
Multitone House, Shortwood Copse Lane, Basingstoke Hampshire RG23 7NL Country United Kingdom NUTS code
Multitone House, Shortwood Copse Lane, Basingstoke Hampshire RG23 7NL Country United Kingdom NUTS code • UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Talkdesk, Inc

388 Market Street, Suite 1300, San Francisco

San Francisco

CA 94111

Country

United States

NUTS code

• US - United States

National registration number

078455294

The contractor is an SME

No

V.2.3) Name and address of the contractor

Vocera Communications, Inc.

100 Longwater Avenue, Green Park

Reading

RG2 6GP

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

017507091

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Talkdesk, Inc

388 Market Street, Suite 1300, San Francisco

San Francisco

CA 94111

Country

United States

NUTS code

• US - United States

National registration number

078455294

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £250,000,000

Section V. Award of contract

Contract No

9

Lot No

9

Title

Lot 9 - All-in-one Combined Solution and Advisory / Digital Transformation

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 November 2021

V.2.2) Information about tenders

Number of tenders received: 35

Number of tenders received from SMEs: 18

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 35

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

4Net Technologies

3 Scholar Green Road, Cobra Court, Stretford

Manchester
M32 0TR
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
346428068
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
British Telecommunications Plc
British Telecommunications Plc 81 Newgate St
81 Newgate St
81 Newgate St London
81 Newgate St London EC1A 7AJ
81 Newgate St London EC1A 7AJ Country
81 Newgate St London EC1A 7AJ Country United Kingdom
81 Newgate St London EC1A 7AJ Country United Kingdom NUTS code
81 Newgate St London EC1A 7AJ Country United Kingdom NUTS code • UK - United Kingdom

No

V.2.3) Name and address of the contractor

Conduent Business Process Solutions

Ground Floor, One George Yard

London

EC3V9DF

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

080342931

The contractor is an SME

No

V.2.3) Name and address of the contractor

Content Guru

Radius Court, Eastern Road, Bracknell, Berkshire

Bracknell

RG12 2UP

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

348551214

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

DrDoctor

123a Maidenhead Road

Windsor

SL4 5EY

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

218501271

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Forth Communication Ltd

2-4 Balloo Avenue

Bangor

Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
500279468
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Healthcare Communications UK
5 St John's Lane
London
EC1M 4BH
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
735713583
The contractor is an SME
Yes

BT19 7QT

V.2.3) Name and address of the contractor

Infinite Convergence Solutions Inc 16 Upper Woburn Place London WC1H 0AF Country **United Kingdom** NUTS code • UK - United Kingdom National registration number 022904785 The contractor is an SME No V.2.3) Name and address of the contractor Netcall Technology Limited Suite 203, Bedford Heights Brickhill Drive, Bedford, Bedfordshire **Bedford** MK417PH Country **United Kingdom** NUTS code

• UK - United Kingdom

National registration number

294785803

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Quadient UK Ltd

3rd Floor, Press Centre, 14 East Bay Lane

London

E15 2GW

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

770080364

The contractor is an SME

No

V.2.3) Name and address of the contractor

Service Level Management Ltd

Broom House, 39/43 London Road, Hadleigh

Essex

SS72QL

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

584948624

The contractor is an SME

No

V.2.3) Name and address of the contractor

Synertec Limited

2 Chelston Business Park, Castle Road, Wellington

Wellington

TA219JQ

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

237228965

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Talkdesk, Inc

388 Market Street, Suite 1300, San Francisco

San Francisco

CA 94111

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

078455294

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £250,000,000

Section VI. Complementary information

VI.3) Additional information

The duration referenced in Section II.2.7 is for the placing of orders.

The value provided in Section II.1.5 is only an estimate. We cannot guarantee to successful suppliers any business through this framework agreement. Spend and volumes may vary throughout the life of the framework agreement from the anticipated levels given in this notice.

The Framework will be for the benefit, and on behalf, of public sector bodies, details of such bodies can be accessed at: https://www.sbs.nhs.uk/proc-framework-agreements-support

In addition, if provided for in the contract documents, NHS SBS may extend the scope and benefit of the Framework Agreement to private sector bodies, subject to the approval of NHS SBS. Whilst NHS SBS is not required by procurement legislation to do so, it has extended the principles of public procurement rules to provide its private sector customers with the best value and open and transparent procurement procedures.

The envisaged maximum number of participants to the framework agreement, stated in IV.1.3 is an estimate and is subject to change

VI.4) Procedures for review

VI.4.1) Review body

NHS Shared Business Services

Halyard Court, 31 Broadway

Salford

M50 2UW

Email

aidan.woodward2@nhs.net

Country

United Kingdom

Internet address

https://www.sbs.nhs.uk/

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

PCR compliant (FTS) procedures include a minimum 10 calendar day standstill period at the point information on the award of the contract is communicated to bidders. This period allows unsuccessful bidders to seek further debriefing from the contracting authority before the contract is entered into. Such information should be requested from NHSSBS. If an appeal regarding the award of a contract has not been successfully resolved the Public Contracts Regulations 2015 provide for aggrieved parties who have been harmed or are at risk of harm by a breach of the rules to take action in the High Court (England, Wales and Northern Ireland). Any such action must be brought promptly.