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Contract

## **Audiological Diagnostics, Implantable Devices, Accessories & Services 2024**

NHS Supply Chain

F03: Contract award notice

Notice identifier: 2023/S 000-028594

Procurement identifier (OCID): ocids-h6vhtk-038d12

Published 28 September 2023, 11:17am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Supply Chain

Wellington House, 133-155 Waterloo Road

London

SE1 8UG

#### **Email**

[scott.musgrave1@supplychain.nhs.uk](mailto:scott.musgrave1@supplychain.nhs.uk)

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

#### **Internet address(es)**

Main address

[www.supplychain.nhs.uk](http://www.supplychain.nhs.uk)

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.4) Type of the contracting authority**

National or federal Agency/Office

## **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Audiological Diagnostics, Implantable Devices, Accessories & Services 2024

#### **II.1.2) Main CPV code**

- 33100000 - Medical equipments

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

"Non-exclusive Framework Agreement for the supply to the NHS Supply Chain customer base for Audiological Diagnostics, Implantable Devices, Accessories & Services, and Audiological Equipment Products.

It is anticipated that expenditure will be in the region of £116m in the initial term, with an estimated total value of £245m over the full 2+2 year term. This is an approximate only and the values may vary depending on the requirements of those bodies purchasing under the FAG.

NHS Supply Chain intends to enter into arrangements under which it will be entitled to purchase supplies and/or services which it will make available for purchase by 1) any NHS Trust; 2) any other NHS entity; 3) any government department, agency or other statutory body and/or 4) any private sector entity active in the UK healthcare sector. "

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £245,000,000

### **II.2) Description**

#### **II.2.1) Title**

Audiological Implantable Devices

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 33184100 - Surgical implants
- 33185200 - Cochlear implant

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

#### **II.2.4) Description of the procurement**

"Products within this lot include, but are not limited to: Cochlear Implants including Auditory Brainstem Implants, Bone Conduction implants and Middle Ear implants.

Certain products within this Framework Agreement sit under the NHS England Specialised Service Devices Programme (SSDP) (formerly known as the High-Cost Tariff-

Excluded Devices programme) . Trusts who are commissioned to provide such specialised services in England are directed to purchase all their requirements through a national supply system through NHS Supply Chain.

Details of the product categories currently within scope of the NHS England Specialised Service Devices Programme (SSDP), can be found using the following link:

<https://www.england.nhs.uk/commissioning/spec-services/key-docs/medical-devices/>

In accordance with the specialised services commissioning policy, NHS England will determine which products are classified as excluded from tariff and which are made available under the NHS England Specialised Service Devices Programme (SSDP).

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#### **II.2.5) Award criteria**

Quality criterion - Name: Non Financial Questions / Weighting: 15%

Quality criterion - Name: Social Value Questions / Weighting: 25%

Quality criterion - Name: Price / Weighting: 60

Price - Weighting: 100%

#### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework Agreement will have an initial term of 24 months with an option to extend incrementally for up to a total period of 48 months.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

Evaluation was carried out on a Scenario or Product Line by Product Line basis. All Suppliers who met the minimum requirements as set out in the Invitation to Tender and whose total score met or exceeded the hurdle of 30% were awarded to the Lot of the Framework Agreement.

## **II.2) Description**

### **II.2.1) Title**

Audiological Diagnostics

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 32351300 - Audio equipment accessories
- 33121400 - Audiometers
- 33124100 - Diagnostic devices
- 33124130 - Diagnostic supplies
- 85121240 - ENT or audiologist services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

### **II.2.4) Description of the procurement**

Products within this lot include, but are not limited to: Diagnostic & Fitting Equipment, Newborn Hearing Screening Equipment, Wax Management, Audiological Devices, Patient Management Systems, and Related Consumables.

### **II.2.5) Award criteria**

Quality criterion - Name: 1 Non Financial Questions / Weighting: 15%

Quality criterion - Name: 2 Social Value Questions / Weighting: 25%

Quality criterion - Name: Price / Weighting: 60%

Price - Weighting: 100%

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework Agreement will have an initial term of 24 months with an option to extend incrementally for up to a total period of 48 months.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Evaluation was carried out on a Product Line by Product Line basis. All Suppliers who met the minimum requirements as set out in the Invitation to Tender and whose total score met or exceeded the hurdle of 30% were awarded to the Lot of the Framework Agreement.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-007624](#)

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## **Section V. Award of contract**

### **Contract No**

Project\_1151

### **Lot No**

1

### **Title**

Audiological Diagnostics, Implantable Devices, Accessories and Services 2024

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 August 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

ADVANCED BIONICS UK LIMITED

Advanced Bionics UK Limited, Sonova House, Lakeside Drive, Centre Park, Warrington,  
WA1 1RX

Warrington

WA1 1RX

Country

United Kingdom

NUTS code

- UKD61 - Warrington

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

COCHLEAR EUROPE LIMITED

Addlestone

Country

United Kingdom

NUTS code

- UKJ26 - East Surrey

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Med-EL UK Limited

3 Park Square, Thorncliffe Park Sheffield, S35 2PH

Sheffield

S35 2PH

Country

United Kingdom

NUTS code



- UKE32 - Sheffield

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Oticon Limited

3800 Parkside, Solihull Parkway, Birmingham Business Park, Birmingham, West Midlands, B37 7YG

Birmingham

B37 7YG

Country

United Kingdom

NUTS code

- UKG31 - Birmingham

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £245,000,000

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## **Section V. Award of contract**

### **Contract No**

Project\_1151

### **Lot No**

2

### **Title**

Audiological Diagnostics

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

24 August 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 12

Number of tenders received from tenderers from other EU Member States: 12

Number of tenders received by electronic means: 12

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Amplivox Limited

3800 PARKSIDE SOLIHULL PARKWAY, BIRMINGHAM BUSINESS PARK  
BIRMINGHAM, B37 7YG

Birmingham

B37 7YG

Country

United Kingdom

NUTS code

- UKG3 - West Midlands

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Auditdata Limited

London Road, Staines-upon-Thames TW18 4AX, UK

London

TW18 4AX

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Cosium UK Limited

15 Bridge Rd, Wellington, Telford, TF1 1EB

Wellington

TF1 1EB

Country

United Kingdom

NUTS code

- UKG21 - Telford and Wrekin

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Diatec Diagnostics Limited

3800 Parkside, Solihull Parkway, Birmingham Business Park, Birmingham, B37 7YG

Birmingham

B37 7YG

Country

United Kingdom

NUTS code

- UKG31 - Birmingham

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Guymark Uk Limited

Veronica House Old Bush Street, Brierley Hill, DY5 1UB

Brierley Hill

DY5 1UB

Country

United Kingdom

NUTS code

- UKG36 - Dudley

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Med-EL UK Limited

3 Park Square, Thorncliffe Park Sheffield, S35 2PH

Sheffield

S35 2PH

Country

United Kingdom

NUTS code

- UKE32 - Sheffield

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

NATUS NICOLET U.K LIMITED

Prospect House. Baynards Green, Bicester, Oxfordshire, OX27 7SG

Oxfordshire

OX27 7SG

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Oticon Limited

3800 Parkside, Solihull ParWay, Birmingham Business Park, Birmingham, West Midlands,  
B37 7YG

Birmingham

B37 7YG

Country

United Kingdom

NUTS code

- UKG31 - Birmingham

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Otodynamics Limited

30-38 Beaconsfield Road, Hatfield, Hertfordshire AL10 8BB

Hatfield

AL10 8BB

Country

United Kingdom

NUTS code

- UKH23 - Hertfordshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Puretone Limited

9-11 Henley Business Park, Trident Close, Medway City Estate, Rochester, Kent ME2 4FR

Rochester

ME2 4FR

Country

United Kingdom

NUTS code

- UKJ41 - Medway

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Sheffmed Limited

38-40 Clifton Street, Sheffield, S9 2DQ

Sheffield

S9 2DQ

Country

United Kingdom

NUTS code

- UKE3 - South Yorkshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

WS AUDIOLOGY LIMITED

Winstar House, Lakeside, Chester Business Park, Chester, United Kingdom, CH4 9QT

Chester

CH4 9QT

Country

United Kingdom

NUTS code

- UKD63 - Cheshire West and Chester

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £245,000,000



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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Not Applicable

Not applicable

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Appeals to be logged in accordance with the Public Contracts Regulations 2015 (as amended)