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Tender

## **L25034-T-MC - Travel Retail Essentials - TRE**

London Luton Airport Operations Limited

F05: Contract notice – utilities

Notice identifier: 2025/S 000-028251

Procurement identifier (OCID): ocds-h6vhtk-052852

Published 28 May 2025, 4:42pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

London Luton Airport Operations Limited

Percival House, Percival Way

Luton

LU2 9NU

#### **Contact**

Michaela Caulfield

#### **Email**

[procurement.team@ltn.aero](mailto:procurement.team@ltn.aero)

#### **Country**

United Kingdom

#### **Region code**

UKH2 - Bedfordshire and Hertfordshire

**Internet address(es)**

Main address

<https://www.london-luton.co.uk/corporate>

Buyer's address

<https://www.london-luton.co.uk/corporate>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

[https://london-luton.ukp.app.jaggaer.com/esop/ogc-host/public/london\\_luton\\_airport\\_operations/web/login.html?\\_ncp=1726217150488.823877-1LLA](https://london-luton.ukp.app.jaggaer.com/esop/ogc-host/public/london_luton_airport_operations/web/login.html?_ncp=1726217150488.823877-1LLA)

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

[https://london-luton.ukp.app.jaggaer.com/esop/ogc-host/public/london\\_luton\\_airport\\_operations/web/login.html?\\_ncp=1726217150488.823877-1LLA](https://london-luton.ukp.app.jaggaer.com/esop/ogc-host/public/london_luton_airport_operations/web/login.html?_ncp=1726217150488.823877-1LLA)

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

[https://london-luton.ukp.app.jaggaer.com/esop/ogc-host/public/london\\_luton\\_airport\\_operations/web/login.html?\\_ncp=1726217150488.823877-1LLA](https://london-luton.ukp.app.jaggaer.com/esop/ogc-host/public/london_luton_airport_operations/web/login.html?_ncp=1726217150488.823877-1LLA)

**I.6) Main activity**

Airport-related activities

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

L25034-T-MC - Travel Retail Essentials - TRE

Reference number

L25034-T-MC

#### **II.1.2) Main CPV code**

- 55900000 - Retail trade services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

London Luton Airport Operations Limited are pleased to announce the launch of their Travel Retail Essentials concession tender; a transformation of the traditional CTN category.

The first stage is an SQ which is being published on our jaggiier portal imminently. The full tender pack will only be released to all qualifying bidders on the 7th July 2025 (those who have passed the SQ stage).

Bidders will be notified of qualification and progression to subsequent stages accordingly.

More details can be found within the SQ documentation pack

#### **II.1.5) Estimated total value**

Value excluding VAT: £63,404,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 55000000 - Hotel, restaurant and retail trade services

### **II.2.3) Place of performance**

NUTS codes

- UKH2 - Bedfordshire and Hertfordshire

Main site or place of performance

London Luton Airport Terminal Building, Airport Way, Luton

### **II.2.4) Description of the procurement**

Please see SQ documents for details

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £63,404,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

84

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

**II.2.14) Additional information**

Please see the documents available on our Jaggaer portal for further details

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Please see SQ documents for details

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

#### **III.1.4) Objective rules and criteria for participation**

List and brief description of rules and criteria

Please see SQ documents for details

#### **III.1.6) Deposits and guarantees required**

Please see SQ documents for details

#### **III.1.7) Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them**

Please see SQ documents for details

#### **III.1.8) Legal form to be taken by the group of economic operators to whom the contract is to be awarded**

Please see SQ documents for details

### **III.2) Conditions related to the contract**

#### **III.2.2) Contract performance conditions**

Please see SQ documents for details

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

27 June 2025

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 3 (from the date stated for receipt of tender)

## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

Please see SQ document for further details

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

London Luton Airport - The Legal Team

Percival House, Percival Way

Luton

LU29NU

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+44 1582405100

Country

United Kingdom