

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/028251-2025>

Tender

L25034-T-MC - Travel Retail Essentials - TRE

London Luton Airport Operations Limited

F05: Contract notice – utilities

Notice identifier: 2025/S 000-028251

Procurement identifier (OCID): ocds-h6vhtk-052852

Published 28 May 2025, 4:42pm

Section I: Contracting entity

I.1) Name and addresses

London Luton Airport Operations Limited

Percival House, Percival Way

Luton

LU2 9NU

Contact

Michaela Caulfield

Email

procurement.team@ltn.aero

Country

United Kingdom

Region code

UKH2 - Bedfordshire and Hertfordshire

Internet address(es)

Main address

<https://www.london-luton.co.uk/corporate>

Buyer's address

<https://www.london-luton.co.uk/corporate>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://london-luton.ukp.app.iaggaer.com/esop/ogc-host/public/london_luton_airport_operations/web/login.html?_ncp=1726217150488.823877-1LLA

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

https://london-luton.ukp.app.iaggaer.com/esop/ogc-host/public/london_luton_airport_operations/web/login.html?_ncp=1726217150488.823877-1LLA

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

https://london-luton.ukp.app.iaggaer.com/esop/ogc-host/public/london_luton_airport_operations/web/login.html?_ncp=1726217150488.823877-1LLA

I.6) Main activity

Airport-related activities

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

L25034-T-MC - Travel Retail Essentials - TRE

Reference number

L25034-T-MC

II.1.2) Main CPV code

- 55900000 - Retail trade services

II.1.3) Type of contract

Services

II.1.4) Short description

London Luton Airport Operations Limited are pleased to announce the launch of their Travel Retail Essentials concession tender; a transformation of the traditional CTN category.

The first stage is an SQ which is being published on our jaggiar portal imminently. The full tender pack will only be released to all qualifying bidders on the 7th July 2025 (those who have passed the SQ stage).

Bidders will be notified of qualification and progression to subsequent stages accordingly.

More details can be found within the SQ documentation pack

II.1.5) Estimated total value

Value excluding VAT: £63,404,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 55000000 - Hotel, restaurant and retail trade services

II.2.3) Place of performance

NUTS codes

- UKH2 - Bedfordshire and Hertfordshire

Main site or place of performance

London Luton Airport Terminal Building, Airport Way, Luton

II.2.4) Description of the procurement

Please see SQ documents for details

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £63,404,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

84

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Please see the documents available on our Jaggaer portal for further details

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

Please see SQ documents for details

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.1.4) Objective rules and criteria for participation

List and brief description of rules and criteria

Please see SQ documents for details

III.1.6) Deposits and guarantees required

Please see SQ documents for details

III.1.7) Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them

Please see SQ documents for details

III.1.8) Legal form to be taken by the group of economic operators to whom the contract is to be awarded

Please see SQ documents for details

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

Please see SQ documents for details

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

27 June 2025

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 3 (from the date stated for receipt of tender)

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

Please see SQ document for further details

VI.4) Procedures for review

VI.4.1) Review body

London Luton Airport - The Legal Team

Percival House, Percival Way

Luton

LU29NU

Telephone

+44 1582405100

Country

United Kingdom