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Planning

Preliminary market engagement event for the provision of an Outpatient Pharmacy in Salisbury NHS Foundation Trust and Royal United Hospital Bath NHS Foundation Trust

Salisbury NHS Foundation Trust

Royal United Hospitals Bath NHS Foundation Trust

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-028246

Procurement identifier (OCID): ocds-h6vhtk-051b16 ([view related notices](#))

Published 28 May 2025, 4:33pm

Scope

Reference

C362521

Description

Salisbury NHS Foundation Trust (SFT) and Royal United Hospitals Bath NHS Trust (RUH) who are members of the BSW Hospitals Group, are conducting a collaborative preliminary market engagement event with suitably qualified, interested providers, for the provision of an outpatient pharmacy located onsite at both Trusts. The contract commencement date is anticipated as the 8th March 2026. The tender will be lotted for each Trust, however the route to market and final model have yet to be concluded and the Trusts would be interested to hear the views of Pharmacy providers. The estimated value of this contract is £13,500,000 ex VAT. This is a combined value for both Trusts. The

contract is anticipated to be for five years, with the option to extend for two years, however the Trusts are open to further discussion regarding this. The items dispensed for 2024/2025 are approximately: SFT Salisbury - 68871 RUH Bath - 97500 Please download further information relating to this opportunity and complete and return the attached questionnaire via the Trust's esourcing portal " Atamis".

<https://atamis-1928-->

[prospend.vf.force.com/apex/CS_ContractPage?filters=&page=1&Preview=Yes&searchStr=&SearchType=Projects&sortStr=Alphabetical&uid=a07Sr00000WKSE8IAP&sfdclFrameOrigin=https://atamis-1928.lightning.force.com](https://atamis-1928--prospend.vf.force.com/apex/CS_ContractPage?filters=&page=1&Preview=Yes&searchStr=&SearchType=Projects&sortStr=Alphabetical&uid=a07Sr00000WKSE8IAP&sfdclFrameOrigin=https://atamis-1928.lightning.force.com) This is a preliminary market engagement event only. The Trust reserve the right to conclude this project after this stage and not commit to either a tender or an award of contract.

Total value (estimated)

- £13,500,000 excluding VAT
- £16,200,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 8 March 2026 to 7 March 2031
- Possible extension to 6 June 2033
- 7 years, 2 months, 30 days

Main procurement category

Services

CPV classifications

- 85149000 - Pharmacy services

Contract locations

- UK - United Kingdom
- UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire
- UKK15 - Wiltshire CC

Engagement

Engagement deadline

20 June 2025

Engagement process description

If you would like to participate in this event, please complete the attached questionnaire and return via the Atamis Portal by 4pm on Friday 20th June 2025. The Project Team will review your responses and may invite you to attend a face-to-face meeting at Salisbury Hospital, to meet the Project Team and discuss the opportunity in more detail. The onsite meeting slots are scheduled for 8th and 9th July 2025; however, the Project Team will confirm if your organisation has been selected.

Submission

Publication date of tender notice (estimated)

1 September 2025

Contracting authorities

Salisbury NHS Foundation Trust

- Public Procurement Organisation Number: PHNB-6299-PVMY

Odstock Road

Salisbury

SP2 8BJ

United Kingdom

Contact name: BSW Alliance Helpdesk

Email: support@salisburyfoundationtrust-support.freshdesk.com

Website: <https://www.salisbury.nhs.uk/>

Region: UKK15 - Wiltshire CC

Organisation type: Public authority - central government

Royal United Hospitals Bath NHS Foundation Trust

- Public Procurement Organisation Number: PXRL-3879-BBGR

Procurement Team, E9 Mezzanine, Combe Park

Bath

BA1 3NG

United Kingdom

Contact name: BSW Alliance Helpdesk

Email: support@salisburyfoundationtrust-support.freshdesk.com

Website: <https://www.ruh.nhs.uk/>

Region: UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire

Organisation type: Public authority - central government

Contact organisation

Contact [Salisbury NHS Foundation Trust](#) for any enquiries.