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Planning

Managed Equipment Services

NHS Commercial Solutions

UK3: Planned procurement notice - Procurement Act 2023 - [view information about notice types](#)

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Procurement identifier (OCID): ocids-h6vhtk-0527ee

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Scope

Reference

C365234

Description

"Managed Equipment Services enables Trusts to enter into a service contract that provides new equipment, incorporates existing equipment, includes maintenance to decrease down-time, increase safety, reduce risk ensuring routine maintenance that may otherwise be difficult to manage and isn't always done by Trusts due to capacity, capability, limited resource/processes to manage. The contract helps manage the lifecycle of equipment and spreads the cost of funding innovation through new and replacement equipment. It ensures contracts entered into are fit for purpose, compliant and flexible to accommodate the changing needs of a Trust. A tried and tested framework offers security to Trusts that an award can be made and offers the incentive to suppliers to bid as they know contracts will be awarded. The framework provides procurement expertise and structure to complex procurements that can range in term upto 20 years with values from £10m plus Framework

covers the following Lots. 1. Diagnostic Imaging 2. Radiotherapy 3. Cardiology 4. Theatre and Medical Equipment 5. Endoscopy 6. Lots 1 to 5 7. Consultancy Service for Managed Equipment Services - Managed Services Business Case Support, - Trust Support - Bid Management, - Contract Management The managed service provider (MSP) provides equipment and maintenance services, owns the equipment; however, the Trust chooses the equipment, the specification and length of the contract. This replaces the existing framework expiring 31/05/25."

Commercial tool

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

Total value (estimated)

- £2,000,000,000 excluding VAT
- £2,400,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 September 2025 to 1 September 2033
- 8 years, 1 day

Options

The right to additional purchases while the contract is valid.

Once every 3 years. Expected life of the FWA 8 years, 3+3+2 years' breaks. Due to changing marketing dynamics and new entrants with value added technologies, the market offerings are expected to develop rapidly and to allow such changes and not limiting the market, the FWA is proposed to be for 8 years period.

Main procurement category

Services

Contract locations

- UK - United Kingdom
- UKL - Wales
- UKL1 - West Wales and the Valleys
- UKL14 - South West Wales
- UKL2 - East Wales
- UKM - Scotland
- UKM5 - North Eastern Scotland
- UKM7 - Eastern Scotland
- UKM8 - West Central Scotland
- UKM9 - Southern Scotland
- UKC - North East (England)
- UKD - North West (England)

- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKJ - South East (England)
- UKK - South West (England)
- IE - Ireland
- IEO - Ireland
- UKN - Northern Ireland
- UKNO - Northern Ireland

Lot constraints

Description of how multiple lots may be awarded:

The new Framework will be structured as follows Lot 1 - Diagnostic Imaging Equipment Lot 2 - Radiotherapy Equipment Lot 3 - Cardiology Equipment Lot 4 - Theatre and Medical Equipment Lot 5 - Endoscopy Equipment Lot 6 - Combination of the above Lot 7 - Related Consultancy Services

Not the same for all lots

CPV classifications are shown in Lot sections, because they are not the same for all lots.

Lot 1. Lot 1 - Diagnostic Imaging Equipment

Description

Managed Equipment Services for Diagnostic Imaging and related equipment and consumables which may include, but is not necessarily limited to: • multi and/or single life cycle managed services contracts for up to 20 years; • maintenance service only option; • the provision for turnkey as and when necessary; • removal and disposal (in accordance with then current regulations) of equipment; • equipment related maintenance consumables and durables; • patient related consumables; • systems; • facilities management services; • modular buildings; • health informatics and artificial intelligence (AI) options and growth; and • performance management option.

Lot value (estimated)

- £285,714,286 excluding VAT
- £342,857,142 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 33100000 - Medical equipments

Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 2. Lot 2 - Radiotherapy Equipment

Description

Managed Equipment Services for Radiotherapy and related equipment and consumables which may include, but is not necessarily limited to: • multi and/or single life cycle managed services contracts for up to 20 years; • maintenance service only option; • the provision for turnkey as and when necessary; • removal and disposal (in accordance with then current regulations) of equipment; • equipment related maintenance consumables and durables; • patient related consumables; • systems; • facilities management services; • modular buildings; • health informatics and artificial intelligence (AI) options and growth; and • performance management option.

Lot value (estimated)

- £285,714,286 excluding VAT
- £342,857,142 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 50000000 - Repair and maintenance services

Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 3. Lot 3 - Cardiology Equipment

Description

Managed Equipment Services for Cardiology and related equipment and consumables which may include, but is not necessarily limited to: • multi and/or single life cycle managed services contracts for up to 20 years; • maintenance service only option; • the provision for turnkey as and when necessary; • removal and disposal (in accordance with then current regulations) of equipment; • equipment related maintenance consumables and durables; • patient related consumables; • systems; • facilities management services; • modular buildings; • health informatics and artificial intelligence (AI) options and growth; and • performance management option.

Lot value (estimated)

- £285,714,286 excluding VAT
- £342,857,142 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 85121231 - Cardiology services

Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 4. Lot 4 - Theatre and Medical Equipment

Description

Managed Equipment Services for Medical and Theatre Equipment and related consumables which may include, but is not necessarily limited to: • multi and/or single life cycle managed services contracts for up to 20 years; • maintenance service only option; • the provision for turnkey as and when necessary; • removal and disposal (in accordance with then current regulations) of equipment; • equipment related maintenance consumables and durables; • patient related consumables; • systems; • facilities management services; • modular buildings; • health informatics and artificial intelligence (AI) options and growth; and • performance management option

Lot value (estimated)

- £285,714,286 excluding VAT
- £342,857,142 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 33162000 - Operating theatre devices and instruments

Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 5. Lot 5 - Endoscopy Equipment

Description

Managed Equipment Services for Endoscopy and related equipment and consumables which may include, but is not necessarily limited to: • multi and/or single life cycle managed services contracts for up to 20 years; • maintenance service only option; • the provision for turnkey as and when necessary; • removal and disposal (in accordance with then current regulations) of equipment; • equipment related maintenance consumables and durables; • patient related consumables; • systems; • facilities management services; • modular buildings; • health informatics and artificial intelligence (AI) options and growth; and • performance management option

Lot value (estimated)

- £285,714,286 excluding VAT
- £342,857,142 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 33168000 - Endoscopy, endosurgery devices

Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 6. Lot 6 - Combination of the Lot 1, 2, 3,4,5

Description

Managed Services for a combination of any or all of the provisions of Lots 1 to 5 which may include, but is not necessarily limited to: • multi and/or single life cycle managed services contracts for up to 20 years; • maintenance service only option; • the provision for turnkey as and when necessary; • removal and disposal (in accordance with then current regulations) of equipment; • equipment related maintenance consumables and durables; • patient related consumables; • systems; • facilities management services; • modular buildings; • health informatics and artificial intelligence (AI) options and growth; and • performance management option

Lot value (estimated)

- £285,714,286 excluding VAT
- £342,857,142 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 50300000 - Repair, maintenance and associated services related to personal computers, office equipment, telecommunications and audio-visual equipment
- 31211110 - Control panels
- 50421000 - Repair and maintenance services of medical equipment
- 33168100 - Endoscopes
- 50400000 - Repair and maintenance services of medical and precision equipment

- 48000000 - Software package and information systems
- 33140000 - Medical consumables
- 33124110 - Diagnostic systems
- 33124100 - Diagnostic devices
- 48814300 - Theatre management system
- 33162000 - Operating theatre devices and instruments
- 33100000 - Medical equipments
- 31524110 - Operating-theatre lamps
- 51410000 - Installation services of medical equipment
- 85100000 - Health services
- 51400000 - Installation services of medical and surgical equipment
- 33195000 - Patient-monitoring system
- 85110000 - Hospital and related services
- 48180000 - Medical software package
- 51000000 - Installation services (except software)
- 33110000 - Imaging equipment for medical, dental and veterinary use
- 85150000 - Medical imaging services
- 33111000 - X-ray devices
- 33112000 - Echo, ultrasound and doppler imaging equipment
- 33113000 - Magnetic resonance imaging equipment

- 33114000 - Spectroscopy devices
- 33115000 - Tomography devices

Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 7. Lot 7 - Related Consultancy Services

Description

The provision of professional consultancy associated with clinical, technical and commercial advice and equipment advisory services for all diagnostic imaging, radiotherapy, laboratory, cardiology, endoscopy and medical equipment including but not limited to: • pre-procurement planning; • business case support and development; • service and facility re-design; • bid and programme management; • financial analysis; • ongoing contract /lifecycle management; • compliance and governance support; • equipment audits; • lifecycle management; • medical devices management; • cost improvement programmes (CIPs); • maintenance management; and • technology innovation and digital strategies.

Lot value (estimated)

- £285,714,286 excluding VAT
- £342,857,142 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 71621000 - Technical analysis or consultancy services
- 72224000 - Project management consultancy services
- 72220000 - Systems and technical consultancy services
- 79400000 - Business and management consultancy and related services
- 71240000 - Architectural, engineering and planning services

Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Framework

Open framework scheme end date (estimated)

2 September 2033

Maximum number of suppliers

Unlimited

Maximum percentage fee charged to suppliers

1%

Further information about fees

1%. NHSCS are a self-funded, not for profit NHS organisation and do not look to make a profit out of the framework as some other organisations do. Any surplus in ABI also gets passed back to NHS Commercial Solutions member Trusts

Award method when using the framework

Either with or without competition

Contracting authorities that may use the framework

The Framework Agreement will be accessible by a number of organisations (each a "Participating Organisation" or "Contracting Authority"). The Framework Agreement will be accessible by all NHS and Public Sector organisations within the UK, including Universities and Education Authorities where they are funded by Public Fund (each a "Contracting Authority").

Participation

Particular suitability

Lot 1. Lot 1 - Diagnostic Imaging Equipment

Lot 2. Lot 2 - Radiotherapy Equipment

Lot 3. Lot 3 - Cardiology Equipment

Lot 4. Lot 4 - Theatre and Medical Equipment

Lot 5. Lot 5 - Endoscopy Equipment

Lot 6. Lot 6 - Combination of the Lot 1, 2, 3,4,5

Lot 7. Lot 7 - Related Consultancy Services

Small and medium-sized enterprises (SME)

Submission

Publication date of tender notice (estimated)

26 June 2025

Enquiry deadline

31 July 2025, 12:00pm

Tender submission deadline

7 August 2025, 12:00pm

Submission address and any special instructions

As stated in the tender documents

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

29 August 2025

Procedure

Procedure type

Open procedure

Contracting authority

NHS Commercial Solutions

- Public Procurement Organisation Number: PLDZ-3358-YMVH

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Region: UKJ26 - East Surrey

Organisation type: Public authority - central government