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Contract

## **2023 - Aberdeen City - Whole Family Support Services**

Aberdeen City Council

F21: Social and other specific services – public contracts

Contract award notice

Notice identifier: 2024/S 000-027851

Procurement identifier (OCID): ocds-h6vhtk-03b7e2

Published 2 September 2024, 8:39am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Aberdeen City Council

Woodhill House, Westburn Road

Aberdeen

AB16 5GB

#### **Email**

[SocialCareCPSS@aberdeencity.gov.uk](mailto:SocialCareCPSS@aberdeencity.gov.uk)

#### **Telephone**

+44 1467539600

#### **Country**

United Kingdom

#### **NUTS code**

UKM50 - Aberdeen City and Aberdeenshire

**Internet address(es)**

Main address

<http://www.aberdeencity.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00231](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00231)

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

2023 - Aberdeen City - Whole Family Support Services

**II.1.2) Main CPV code**

- 85000000 - Health and social work services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Aberdeen City Council is seeking to commission whole family support services.

The aim is to provide a more integrated approach of support provisions to children, young people (0-18 years) and families whose home address is within the Aberdeen City boundary and times when a child is living outside on a temporary basis. To strengthen

and coordinate early intervention services to children, young people, and families with the following needs:

- Families exposed to trauma
- Children in conflict with the law
- Children on the edge of care
- Children with disabilities

As part of the stakeholder engagement, those with lived experience were asked to complete a short questionnaire (supported by their services). The themes which were identified as important to those with lived experience included:

- Support Services in community
- Emotional support for parents and children
- Affordable activities for Children
- Financial and practical support
- Support with children who are not attending school
- Early mental health support
- Support with sensory needs and children with neurodiversity/ learning disability

The contract term is for two years with a three-year optional extension (2+1+1+1).

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £7,030,227

### **II.2) Description**

#### **II.2.1) Title**

Priority Families

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

### **II.2.3) Place of performance**

NUTS codes

- UKM50 - Aberdeen City and Aberdeenshire

Main site or place of performance

Aberdeen City

### **II.2.4) Description of the procurement**

Aberdeen City Council is seeking to procure a Priority Families Service.

The key aim is to:

Improve whole family outcomes through the delivery of family intervention support to families affected by complex and multiple issues which impact on their life outcomes.

Families will be resident in Aberdeen City Council tenancies and be affected by a range of adverse issues and life experiences which impact on their ability to achieve successful life outcomes. The service will provide a significant opportunity for referred families to take time to reflect, assess and commit to proactively build on their strengths to make the necessary changes to improve their lives.

Referral criteria will typically include anti-social and/or risk-taking behaviour including exploitation, offending, poor mental health/long- term low mood significantly impacting on self-motivation, family functioning and ability to carry out tasks, family breakdown, child/adult conflict, low school attendance and exclusions, communication issues, social isolation, trauma and poor parenting experience.

There are 3 key features to the model to which the successful Service Provider will adhere:

1.Intensive and consistent support by a dedicated Practitioner, appropriate to the level of assessed need.

2.Small caseloads to ensure Practitioners have the necessary capacity and time to dedicate to families and avoid drift.

3.A persistent, assertive and practical, hands-on approach to sustaining engagement, support and continued progress.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

Maximum budget for 5 years including optional extensions (2+1+1+1) is GBP1948114.

### **II.2) Description**

#### **II.2.1) Title**

Targeted Family Support

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

#### **II.2.3) Place of performance**

NUTS codes

- UKM50 - Aberdeen City and Aberdeenshire

Main site or place of performance

Aberdeen City

#### **II.2.4) Description of the procurement**

Aberdeen City Council require targeted help for families, children and young people services are those which reduce the need for social work Intervention with children, young people and their families by supporting those:

-at the margin of statutory social work involvement

-at risk of becoming looked after by the local authority and/or subject to compulsory measures from the Children's Panel

-who need continued support following a period of social work involvement

-Children/young people in Conflict with the Law

Based on current service provision and an expectation that more efficient ways of working will generate more capacity, Service Providers will be expected to work with a minimum of 93 services users at any one time.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Annual contract value GBP400500. Initial two year term, plus 3x1 year optional extensions, i.e., 2+1+1+1.

Maximum estimated contract value of GBP2002500 for full 5 years.

## **II.2) Description**

### **II.2.1) Title**

Fit Like Family Wellbeing

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

### **II.2.3) Place of performance**

NUTS codes

- UKM50 - Aberdeen City and Aberdeenshire

Main site or place of performance

Aberdeen City

## **II.2.4) Description of the procurement**

Aberdeen City Council require a Service Provider to provide a service for:

1. Fit Like Family Wellbeing Team
2. New Scots Early Involvement Support

The Service Provider will work with the Fit Like Partnership to deliver on the core aims and principles in a coordinated integrated system of support. Meeting families where they are at and offer support with a family first, strength-based approach.

The Service Provider will provide targeted help for families, children and young people which reduce the need for social work by supporting their identified needs, including but not limited to:

- Parenting routines and boundaries, financial concerns, lack of access to employability skills, unsatisfactory living conditions and low-level mental health issues impacting on confidence and self-esteem.
- Providing whole family support to families with children who have unmet additional support needs which are social in nature and require support to avoid escalation into Social Work with Disabilities team. Working in collaboration with local improvement groups to improve pathways and support for children and their families with ASN & Disabilities. Examples of the level of need include (but are not limited to):
  - a young person/child and family with a diagnosis/awaiting diagnosis;
  - where there is more than one child/young person in the household with a disability;
  - where parents need help in managing routines. These services are not aimed at children and young people who could be described as “struggling at school”.
  - Supporting children and young people to re-engage with education/life when their mental health/life circumstances get in the way
  - Support to young people who are impacted directly or indirectly by alcohol and substance use
  - Children & Young people Mental health issues (anxiety & Low mood) & emotional regulation support
  - Family Stress, behavioural support needs, child parent violence, self-injury

- Access to social activities, peer interaction
- Sibling needs – whole family support
- Separated Families, working across households and considering the needs of blended families and their children's needs.
- Families advocating their child's needs and navigate the systems to ensure that they can access the right support.
- Practical help, and transport support.
- Financial advice supporting families access wider care services
- Linking in with community supports to facilitate soft touch connection for parents

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

Maximum total funding for 5 years including optional extensions (2+1+1+1) is GBP3079613



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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Form of procedure**

Open procedure

#### **IV.1.11) Main features of the award procedure**

Open Procedure.

The contract will be awarded using MEAT. Quality to Price ratio is 80:20

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-029642](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Fit Like Family Wellbeing

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

29 August 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

**V.2.3) Name and address of the contractor**

Children 1st

83 Whitehouse Loan

Edinburgh

EH9 1AT

Country

United Kingdom

NUTS code

- UK - United Kingdom

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £1,348,613

Total value of the contract/lot: £1,348,613

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**Section V. Award of contract**

**Lot No**

2

**Title**

Targeted Family Support

A contract/lot is awarded: Yes

**V.2) Award of contract**

**V.2.1) Date of conclusion of the contract**

15 May 2024

**V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 2

**V.2.3) Name and address of the contractor**

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Unit 6000, Academy Office Park

Glasgow

G51 1PR

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £2,002,500

Total value of the contract/lot: £2,002,500

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Priority Families

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

30 April 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 2

#### **V.2.3) Name and address of the contractor**

Action for Children

City Park, 368 Alexandra Parade

Glasgow

G31 3AU

Country

United Kingdom

NUTS code

- UKM - Scotland

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £1,954,199

Total value of the contract/lot: £1,948,114

**V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Short description of the part of the contract to be subcontracted

One to one employability and wellbeing support

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## **Section VI. Complementary information**

### **VI.3) Additional information**

1.The Council shall obtain a Creditsafe credit check and will score bidders accordingly:

71 - 100 Very Low Risk – Accept

51 - 70 Low Risk - Accept

30 - 50 Moderate Risk – subject to further discussion internally with the option to reject.

21-29 High Risk – subject to further discussion internally with the option to reject.

1-20 Very High Risk – Reject.

\*The following applies if no credit check can be undertaken:

2. Please state current turnover (if contract value is over 50% of reported turnover, further discussion will be had internally with the option to reject).

3. If you are under no obligation to publish accounts on Companies House and/or do not have a comprehensive credit rating then provide audited financial accounts for the previous two years. Both quick and current ratios should be a minimum of 1:1.5 for the two successive years. Bidders whose ratios do not meet the minimum criteria will be rejected. Bidders who can provide audited accounts but chose not to do so shall be rejected.

4. Bidders who have been trading for less than one year and cannot provide audited accounts must submit the cash flow for the current year and a letter from the bank outlining the current cash and credit position for the current year and subsequent year. This will be subject to internal discussion with the option to reject.

5. If bidder still does not meet the financial criteria for consideration but has a parent company that does, the firm may still be eligible for consideration where their submission is supported by a parent company guarantee.

It is a requirement of this contract that bidders hold, or can commit to obtain prior to the commencement of any subsequently awarded contract, the types and levels of insurance indicated below:

Employer's Liability Insurance = GBP10m

Public Liability Insurance = GBP5m

(SC Ref:776682)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Aberdeen Sheriff Court

Castle Street

Aberdeen

AB10 1WP

Telephone

+44 1224657200

Country

United Kingdom

Internet address

[www.scotcourts.gov.uk](http://www.scotcourts.gov.uk)