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Tender

## **T2408 Northern Ireland Enterprise Support Service 'NIESS' Framework B Subject Matter Experts and Sector Experts**

Belfast City Council

F02: Contract notice

Notice identifier: 2023/S 000-027846

Procurement identifier (OCID): ocds-h6vhtk-03923a

Published 21 September 2023, 9:52am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Belfast City Council

9 Adelaide Street

Belfast

BT2 8DJ

#### **Contact**

Susan McStay

#### **Email**

[cps@belfastcity.gov.uk](mailto:cps@belfastcity.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UKN - Northern Ireland

**Internet address(es)**

Main address

<https://www.belfastcity.gov.uk>

Buyer's address

<https://www.belfastcity.gov.uk>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://e-sourcingni.bravosolution.co.uk/web/login.shtml>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://e-sourcingni.bravosolution.co.uk/web/login.shtml>

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://e-sourcingni.bravosolution.co.uk/web/login.shtml>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

T2408 Northern Ireland Enterprise Support Service 'NIESS' Framework B Subject Matter Experts and Sector Experts

Reference number

T2408

#### **II.1.2) Main CPV code**

- 79400000 - Business and management consultancy and related services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Local Authorities in Northern Ireland have developed a new enterprise support service 'ESS' which aims to put in place a more ambitious approach to the delivery of start-up and growth support which seeks to revamp the current offer and increase the number, survival and growth rates of new businesses across the region. The service aims to provide a set of connected ESS where individuals, entrepreneurs or businesses can access a continuum of support to meet their needs, aligned with the relevant stage of their business.

Given the varying needs of the individuals, entrepreneurs and businesses that will likely engage with this service across the business lifecycle, the Local Authorities have identified a need to put in place a framework which will:

- Be proactive and flexible to address market needs.
- Incentivise market development activity.
- Provide a core programme of service delivery across the region.
- Provide access to specialists in certain sectors / target groups.
- Be flexible in responding to future variability in demand and funding.

- Provide quality services that meet user needs; and
- Support the Local Authorities strategic ambitions aligned with The Northern Ireland Draft Programme for Government, 10x Economy – Northern Ireland’s Decade of Innovation, Economy 2030, draft Green Growth Strategy for Northern Ireland, Invest NI’s forward business plans, the City/Growth deals, and inclusive growth focus of the individual Council community plans.

The NIESS, which is described in greater detail in the Specification, will comprise the following three frameworks/ contracts which are being procured separately:

- i. NIESS Framework A (preferred Contractors) – Growth and Scaling;
- ii. NIESS Framework A (preferred Contractors) – Engage and Foundation; and
- iii. NIESS Framework B (Subject Matter Experts and Sector Experts);

This procurement relates to the NIESS Framework B (Subject Matter Experts and Sector Experts).

The other 10 Local Authorities (Contract Users) included are:

Antrim and Newtownabbey Borough Council

Ards and North Down Borough Council

Armagh City, Banbridge and Craigavon Borough Council

Causeway Coast and Glens Borough Council

Derry City and Strabane District Council

Fermanagh and Omagh District Council - Enniskillen Office

Lisburn and Castlereagh City Council

Mid and East Antrim Borough Council

Mid Ulster District Council - Dungannon

Newry, Mourne and Down District Council

#### **II.1.5) Estimated total value**

Value excluding VAT: £12,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 29

### **II.2) Description**

#### **II.2.1) Title**

Lot No

Lot 1 - Smart technologies/ smart environments and the Internet of Things (IoT)

#### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

#### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

#### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

The Council reserves the right to extend/renew the Framework up to a further 33 months (1 year + 1 year + 9 months). Total Framework Period including all extension options is 4 years (48 months). Any extension may be subject to further approval by the Council (including other Local Authorities) and funders for the relevant Lot, availability of funding and satisfactory performance of the Contractor.

Funding has been secured for service activity up to 31 March 2025 initially. Any activity following this date will be subject to securing additional funding.

In addition to delivering core service requirements as described in the specification, throughout the contract period the the need may arise to deliver one or more optional services which are additional to the core services. These optional services will be in areas related to the Lot the Contractor has been awarded to and may include undertaking a diagnostic with individuals, preparation and delivery of masterclasses, establishing peer support groups, intelligence gathering, business plan assessments and challenge. If required, these services will be agreed with the Contractor in advance and the costs for the delivery of the services will be agreed by reference to the daily rates contained within the Contract.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 2 - Process automation via robotics/cobotics

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of specialist 'Subject Matter Experts' and 'Sector Experts' for each Lot to work with an entrepreneur or business, to undertake one to one specialist business mentoring.

### **II.2.5) Award criteria**

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### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

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This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 3 - Big-data and analytics

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services



### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

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### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

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This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 4 - Immersive Technologies (AR/VR/MR/Haptics)

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

#### **II.2.5) Award criteria**

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#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 5 - Artificial Intelligence and Machine Learning

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

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### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

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#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 6 - Distributed ledger systems/ blockchain technologies

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 7 - Cyber security

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

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### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 8 - Management skills

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

#### **II.2.5) Award criteria**

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#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 9 - Financial management

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS

### **II.2.5) Award criteria**

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### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

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#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 10 - General Business Planning

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

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### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 11 - Innovation and New Product Development

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

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### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

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This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 12 - Marketing & Sales (Traditional)

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**



To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

The Council reserves the right to extend/renew the Framework up to a further 33 months (1 year + 1 year + 9 months). Total Framework Period including all extension options is 4 years (48 months). Any extension may be subject to further approval by the Council (including other Local Authorities) and funders for the relevant Lot, availability of funding and satisfactory performance of the Contractor.

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diagnostic with individuals, preparation and delivery of masterclasses, establishing peer support groups, intelligence gathering, business plan assessments and challenge. If required, these services will be agreed with the Contractor in advance and the costs for the delivery of the services will be agreed by reference to the daily rates contained within the Contract.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 13 - Export (UK/ROI)

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

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#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 14 - Export (Continental Europe/Worldwide)

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 15 - Productivity, Efficiency, Sustainability (resilience) and Environmental support

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

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years (48 months). Any extension may be subject to further approval by the Council (including other Local Authorities) and funders for the relevant Lot, availability of funding and satisfactory performance of the Contractor.

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 16 - Digitalisation

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

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diagnostic with individuals, preparation and delivery of masterclasses, establishing peer support groups, intelligence gathering, business plan assessments and challenge. If required, these services will be agreed with the Contractor in advance and the costs for the delivery of the services will be agreed by reference to the daily rates contained within the Contract.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 17 - Procurement

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

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#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 18 - Social Economy

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

**II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

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**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

**II.2) Description****II.2.1) Title**

Lot No

Lot 19 - Entrepreneurship development and awareness activities and support

**II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 20 - Accelerated Scaling businesses

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 21 - Digital, ICT, and Creative Industries

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months



48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

The Council reserves the right to extend/renew the Framework up to a further 33 months (1 year + 1 year + 9 months). Total Framework Period including all extension options is 4 years (48 months). Any extension may be subject to further approval by the Council (including other Local Authorities) and funders for the relevant Lot, availability of funding and satisfactory performance of the Contractor.

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 22 - Agri-tech and agri-food (including marine environment; fishing)

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

**II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

The Council reserves the right to extend/renew the Framework up to a further 33 months (1 year + 1 year + 9 months). Total Framework Period including all extension options is 4 years (48 months). Any extension may be subject to further approval by the Council (including other Local Authorities) and funders for the relevant Lot, availability of funding and satisfactory performance of the Contractor.

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**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

**II.2) Description****II.2.1) Title**

Lot No

Lot 23 - Fintech / Financial & Professional Services

**II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

The Council reserves the right to extend/renew the Framework up to a further 33 months (1 year + 1 year + 9 months). Total Framework Period including all extension options is 4

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 24 - Advanced Manufacturing & Engineering

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

The Council reserves the right to extend/renew the Framework up to a further 33 months (1 year + 1 year + 9 months). Total Framework Period including all extension options is 4 years (48 months). Any extension may be subject to further approval by the Council (including other Local Authorities) and funders for the relevant Lot, availability of funding and satisfactory performance of the Contractor.

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 25 - Life and Health Sciences

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

The Council reserves the right to extend/renew the Framework up to a further 33 months (1 year + 1 year + 9 months). Total Framework Period including all extension options is 4 years (48 months). Any extension may be subject to further approval by the Council (including other Local Authorities) and funders for the relevant Lot, availability of funding and satisfactory performance of the Contractor.

Funding has been secured for service activity up to 31 March 2025 initially. Any activity following this date will be subject to securing additional funding.

In addition to delivering core service requirements as described in the specification, throughout the contract period the the need may arise to deliver one or more optional services which are additional to the core services. These optional services will be in areas related to the Lot the Contractor has been awarded to and may include undertaking a diagnostic with individuals, preparation and delivery of masterclasses, establishing peer support groups, intelligence gathering, business plan assessments and challenge. If required, these services will be agreed with the Contractor in advance and the costs for the delivery of the services will be agreed by reference to the daily rates contained within the Contract.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No



## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 26 - Vitality of Place: Tourism, Hospitality, Leisure & Retail

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

The Council reserves the right to extend/renew the Framework up to a further 33 months (1 year + 1 year + 9 months). Total Framework Period including all extension options is 4 years (48 months). Any extension may be subject to further approval by the Council (including other Local Authorities) and funders for the relevant Lot, availability of funding and satisfactory performance of the Contractor.

Funding has been secured for service activity up to 31 March 2025 initially. Any activity following this date will be subject to securing additional funding.

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 27 - Green economy (energy, waste)

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

The Council reserves the right to extend/renew the Framework up to a further 33 months (1 year + 1 year + 9 months). Total Framework Period including all extension options is 4

years (48 months). Any extension may be subject to further approval by the Council (including other Local Authorities) and funders for the relevant Lot, availability of funding and satisfactory performance of the Contractor.

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 28 - Logistics, Haulage & Distribution

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

The Council reserves the right to extend/renew the Framework up to a further 33 months (1 year + 1 year + 9 months). Total Framework Period including all extension options is 4 years (48 months). Any extension may be subject to further approval by the Council (including other Local Authorities) and funders for the relevant Lot, availability of funding and satisfactory performance of the Contractor.

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diagnostic with individuals, preparation and delivery of masterclasses, establishing peer support groups, intelligence gathering, business plan assessments and challenge. If required, these services will be agreed with the Contractor in advance and the costs for the delivery of the services will be agreed by reference to the daily rates contained within the Contract.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 29 - Construction

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

Northern Ireland

### **II.2.4) Description of the procurement**

To support the delivery of the NIESS, Framework B aims to put in place a list of Contractors for each Lot, to work with an entrepreneur or business, to undertake one to one specialist business mentoring as part of the delivery of the new NIESS.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework shall be effective from the date of award for an initial period up to 31st March 2025 (approx. 16 months based on contract start date of 8th January 2024).

The Council reserves the right to extend/renew the Framework up to a further 33 months (1 year + 1 year + 9 months). Total Framework Period including all extension options is 4 years (48 months). Any extension may be subject to further approval by the Council (including other Local Authorities) and funders for the relevant Lot, availability of funding and satisfactory performance of the Contractor.

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

### **III.2) Conditions related to the contract**

#### **III.2.2) Contract performance conditions**

As stated in the procurement documents.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

In the case of framework agreements, provide justification for any duration exceeding 4 years:

Not applicable. Max duration is 48 months

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**



Notice number: [2022/S 000-035769](#)

**IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

23 October 2023

Local time

12:00pm

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

**IV.2.7) Conditions for opening of tenders**

Date

23 October 2023

Local time

12:00pm

Place

via eSourcing NI

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

Additional CPV codes associated with the procurement:

79411000-8 General management consultancy services.

79411100-9 Business-development consultancy services.

79412000-5 Financial management consultancy services.

79413000-2 Marketing management consultancy services.

79900000-3 Miscellaneous business and business-related services.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Royal Courts of Justice

Belfast

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Approval to award a contract to the highest ranked Bidder for each Lot will be subject to internal approvals in line with Council procedures.

Following internal approvals to proceed with award of contract in accordance with the Regulations, there will be a standstill period of 10 calendar days following notification of award of the contract to the successful Bidder and the contract being entered into.

All Bidders for a Lot will be notified in writing via eSourcing NI at the start of the standstill period notifying them of the outcome of the evaluation exercise for that Lot, in accordance with the requirements of the Regulations.

Following the standstill period, subject to there being no substantive challenge to the decision and the Council's discretion not to award any contract, the contract between the Council and the successful Bidder will be entered into. This will be confirmed via eSourcing NI with an award letter.

Economic Operators are advised to seek their own legal advice regarding any further action they wish to take following notification of intent to award/ awarded of contract regarding this procurement.