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Contract

NEPO534 Tail Spend Management Services

THE ASSOCIATION OF NORTH EAST COUNCILS LIMITED

F03: Contract award notice

Notice identifier: 2025/S 000-027727

Procurement identifier (OCID): ocids-h6vhtk-03ed1f

Published 27 May 2025, 1:04pm

Section I: Contracting authority

I.1) Name and addresses

THE ASSOCIATION OF NORTH EAST COUNCILS LIMITED

Northern Design Centre, Abbots Hill, Baltic Business Quarter

Gateshead

NE8 3DF

Email

corporate.services@nepo.org

Country

United Kingdom

Region code

UK - United Kingdom

Justification for not providing organisation identifier

Not on any register

Internet address(es)

Main address

<https://www.nepo.org/>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

NEPO534 Tail Spend Management Services

II.1.2) Main CPV code

- 66151100 - Electronic marketplace retailing services

II.1.3) Type of contract

Services

II.1.4) Short description

NEPO have established a single supplier Framework Agreement for the provision of Tail

Spend Management Services.

The Framework Agreement will operate as a managed service for the delivery of tail spend management. The managed service provider will be capable of managing an accredited supply chain to deliver low value, ad hoc goods and services for public sector organisations.

The Framework Agreement will provide Contracting Authorities with access to a pre-accredited supply chain and product directory via an Online Platform.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £750,000,000

II.2) Description

II.2.2) Additional CPV code(s)

- 66000000 - Financial and insurance services
- 79400000 - Business and management consultancy and related services
- 79900000 - Miscellaneous business and business-related services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

NEPO used a competitive procedure with negotiation for the procurement of this Framework Agreement. The first stage was a selection questionnaire which was used to shortlist suppliers. Shortlisted suppliers were then invited to tender. The selection questionnaire document also contained an ITT overview that sets out the high-level requirements of the Framework Agreement. This document allowed suppliers to determine interest in the opportunity and consider the required capability and capacity to deliver the Framework Agreement.

The Framework Agreement is a single supplier and single lot solution, awarded to a Delivery Partner. Those suppliers shortlisted from the selection questionnaire were evaluated in accordance with the award criteria contained within the ITT documents.

NEPO reserved the right to enter into negotiations with tenderers in line with the requirements of the competition with negotiation procedure. NEPO also reserved the right not to enter into negotiations and award the Framework Agreement on the basis of initial tender.

The most economically advantageous Tenderer has been awarded onto the Framework Agreement. NEPO does not give any guarantee and/or warrant the actual value of the services (if any) which will be placed with the successful Tenderer by any Contracting Authority using the Framework Agreement pursuant to this process and accepts no liability thereof. In accordance with the Framework Agreement, each Contracting Authority will enter into a call-off contract.

The call-off contract is to be entered into by both the Contracting Authority and the successful Tenderer and will be based on the terms and conditions of the Framework Agreement.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 30

II.2.11) Information about options

Options: No

II.2.14) Additional information

The Framework Agreement is anticipated to exceed 48 months in duration. This is due to the commercial and contractual complexity of the Framework Agreement combined with the cost of administering the procurement for NEPO, Contracting Authorities and Tenderers.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive procedure with negotiation

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-016886](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

27 May 2025

V.2.2) Information about tenders

Number of tenders received: 5

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Nomia

125 Wood Street

London

EC2V 7AW

Country

United Kingdom

NUTS code

- UK - United Kingdom

Companies House

09989718

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £750,000,000

Total value of the contract/lot: £750,000,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

High Court of England and Wales

London

Country

United Kingdom