

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/027586-2022>

Tender

Financing of Depot Works for West Midlands Trains

WEST MIDLANDS TRAINS LIMITED

F05: Contract notice – utilities

Notice identifier: 2022/S 000-027586

Procurement identifier (OCID): ocds-h6vhtk-03721f

Published 30 September 2022, 4:51pm

Section I: Contracting entity

I.1) Name and addresses

WEST MIDLANDS TRAINS LIMITED

BIRMINGHAM

Contact

Simon Aldridge

Email

Simon.Aldridge@wmtrains.co.uk

Country

United Kingdom

Region code

UKG - West Midlands (England)

Companies House

098604466

Internet address(es)

Main address

www.westmidlandsrailway.co.uk

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

www.westmidlandsrailway.co.uk

Additional information can be obtained from another address:

West Midlands Trains Limited

Birmingham

Email

Simon.Aldridge@wmtrains.co.uk

Country

United Kingdom

Region code

UKG - West Midlands (England)

Internet address(es)

Main address

www.westmidlandsrailway.co.uk

Tenders or requests to participate must be submitted electronically via

www.westmidlandsrailway.co.uk

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of

charge, at

www.westmidlandsrailway.co.uk

I.6) Main activity

Railway services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Financing of Depot Works for West Midlands Trains

Reference number

WMT 3225

II.1.2) Main CPV code

- 66114000 - Financial leasing services

II.1.3) Type of contract

Services

II.1.4) Short description

The scope of work is for the Financing of depot construction works required to meet the long-term maintenance and stabling needs of new rolling stock at Tyseley Depot, Birmingham.

The financing arrangements for the above depot is being procured by West Midlands Trains on behalf of the Department for Transport and will cover a period of 35 years from commencement of the initial lease payment.

The financing arrangements for the above depot will have the facility to be assigned in the future to West Midlands Trains successor operator of the depot as required.

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 66114000 - Financial leasing services

II.2.3) Place of performance

NUTS codes

- UKG - West Midlands (England)

Main site or place of performance

Tyseley, Birmingham

II.2.4) Description of the procurement

The existing depot owned by Network Rail, is regulated by ORR and leased to WMT. The depot maintains the current WMT diesel fleet, as well as CrossCountry's diesel Class 170s. Circa £44m of depot works are required to accommodate the stabling and maintenance requirements of the new CAF diesel Class 196 fleet of which circa £20m is expected to have been expensed by 31 March 2023, leaving circa £24m to be funded from 1 April 2023 onwards.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

420

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: Yes

II.2.11) Information about options

Options: No

II.2.14) Additional information

Interested parties should contact the named person by email at Section I.1 to register interest and request the Prequalification Questionnaire which shall be required to be completed by the time limit for receipt of expressions of interest at Section IV.2.2

Scoring Matrix

The PQQ scoring will be as follows:-

SCORE GIVEN - QUALITATIVE GUIDANCE - SHORT GUIDANCE

0 - Question not answered or answer is irrelevant. - Not answered/irrelevant.

1 - Weak : Insufficient information to enable evaluation or contains major shortcomings or errors to make it non-complaint. - Worst in class/errors in submission.

2 - Below Satisfactory : partially complaint answer but with obvious deficiencies. Brief or incomplete answers with little or no supporting detail or wholly generic answer. - Below industry standard.

3 - Satisfactory : Answer meets the minimum requirements but lack convincing supporting detail to give confidence that they will meet requirements. Some attempt to provide relevant answers not generic. - In line with industry standard.

4 - Good : Thorough response with relevant supporting detail and evidence to give confidence that the requirements will be met. Tailored answers. - Above industry standard.

5 - Excellent : Comprehensive and well-structured response with excellent supporting evidence. Wholly bespoke for the protect and demonstrates exceptional understanding of the requirements. - Market leading.

SCORING PROCESS Where Yes is the required answer:

YES = PASS

NO = FAIL

WMT will assess additional information provided by the interested parties who select NO, but have additional information to justify their selection.

Where NO is the required answer

NO = PASS

YES = FAIL

WMT will assess additional information provided by the interested parties who select YES, but have additional information to justify their selection.

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

All interested parties responding to this Notice will be required to complete a Non-Disclosure Agreement (NDA) prior to the release of any further documentation and at a minimum must clearly demonstrate that they have the following to be considered further:-

1. A track record of financing assets in Rail, including the ability to raise the quantum of funds required.
2. Ability to take long-term (35-year) asset usage risk, requiring a strategic understanding of UK Rail.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

4 November 2022

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 9 (from the date stated for receipt of tender)

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.4) Procedures for review

VI.4.1) Review body

West Midlands Trains Limited

Birmingham

Country

United Kingdom