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Tender

## **Advanced Metering Infrastructure for Non-Household Customers: AMI Smart Water Meters, Networks and Data services**

Scottish Water

F05: Contract notice – utilities

Notice identifier: 2025/S 000-027457

Procurement identifier (OCID): ocds-h6vhtk-04b35a

Published 26 May 2025, 9:24am

The closing date and time has been changed to:

**9 July 2025 - no time specified**

See the [change notice](#).

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Scottish Water

The Bridge, 6 Buchanan Gate, Stepps

Glasgow

G33 6FB

#### **Contact**

Ruth Campbell

#### **Email**

[ruth.campbell@scottishwater.co.uk](mailto:ruth.campbell@scottishwater.co.uk)

**Country**

United Kingdom

**Region code**

UKM - Scotland

**Internet address(es)**

Main address

<https://www.scottishwater.co.uk/>

Buyer's address

<https://www.scottishwater.co.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

[https://atamis-scottishwater.my.salesforce-sites.com/ProSpend\\_\\_CS\\_PublicLandingPage?SearchType=Projects](https://atamis-scottishwater.my.salesforce-sites.com/ProSpend__CS_PublicLandingPage?SearchType=Projects)

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

[https://atamis-scottishwater.my.salesforce-sites.com/ProSpend\\_\\_CS\\_PublicLandingPage?SearchType=Projects](https://atamis-scottishwater.my.salesforce-sites.com/ProSpend__CS_PublicLandingPage?SearchType=Projects)

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**I.6) Main activity**

Water

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## Section II: Object

### II.1) Scope of the procurement

#### II.1.1) Title

Advanced Metering Infrastructure for Non-Household Customers: AMI Smart Water Meters, Networks and Data services

Reference number

SW25/INF/1494

#### II.1.2) Main CPV code

- 72720000 - Wide area network services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

Scottish Water is planning an accelerated, nationwide rollout of AMI smart metering for our non-household customers from 2026-2032, subject to final business case approval. This initiative follows a successful pilot with approximately 3,000 business customers in Inverness and Orkney.

The primary driver is to achieve a sustainable demand reduction of 80 million litres per day (80MLd) through a combination of customer and network side interventions. This programme will involve full replacement of the existing mechanical meter estate. It is planned that Implementation will be prioritised based on water deficit areas to maximise impact, with installations beginning early 2026.

This framework will support the nationwide rollout of AMI smart metering for our non-household customers, the scope of which includes:

- Smart water meters for non-household customers
- Supporting Headend systems
- Communication networks
- Overall service management and front-line support

Scottish Water will also require a Meter Data Management System (MDMS), which will be procured separately, but must integrate with the solution provided through this procurement.

Installation services are not included in the scope of this procurement.

It is expected that the successful Bidder will supply smart water meters, headend system/s and

communication networks to fulfil the requirements of the rollout. Given Scotland's diverse geography and challenging conditions, it is anticipated that a mixed network provision will be

required to achieve maximum connectivity. Bidders will likely need to form a consortium of partners through subcontracting arrangements to deliver the full spectrum of solutions, but we

will require a lead bidder.

#### **II.1.5) Estimated total value**

Value excluding VAT: £50,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 72720000 - Wide area network services
- 38421100 - Water meters

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

#### **II.2.4) Description of the procurement**

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The primary driver is to achieve a sustainable demand reduction of 80 million litres per day (80MLd) through a combination of customer and network side interventions. This programme will involve full replacement of the existing mechanical meter estate. It is planned that Implementation will be prioritised based on water deficit areas to maximise impact, with installations beginning early 2026.

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required to achieve maximum connectivity. Bidders will likely need to form a consortium of partners through subcontracting arrangements to deliver the full spectrum of solutions, but we

will require a lead bidder.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £50,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

This contract is subject to renewal

No

**II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 3

**II.2.10) Information about variants**

Variants will be accepted: No

**II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

**II.2.14) Additional information**

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

#### **III.1.4) Objective rules and criteria for participation**

List and brief description of rules and criteria

See Procurement Documents for further information.

### **III.2) Conditions related to the contract**

#### **III.2.2) Contract performance conditions**

See Procurement Documents for further information.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with a single operator

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-035501](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Originally published as:

Date

25 June 2025

Local time

12:00pm

Changed to:

Date

9 July 2025

See the [change notice](#).

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**



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## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Glasgow Sheriff Court

1 Carlton Place

Glasgow

G5 9DA

Country

United Kingdom

### **VI.4.2) Body responsible for mediation procedures**

Scottish Water

The Bridge, 6 Buchanan Gate, Stepps

Glasgow

G33 6FB

Email

[help@scottishwater.co.uk](mailto:help@scottishwater.co.uk)

Country

United Kingdom

Internet address

<https://www.scottishwater.co.uk/>