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Tender

Advanced Metering Infrastructure for Non-Household Customers: AMI Smart Water Meters, Networks and Data services

Scottish Water

F05: Contract notice – utilities

Notice identifier: 2025/S 000-027457

Procurement identifier (OCID): ocds-h6vhtk-04b35a

Published 26 May 2025, 9:24am

The closing date and time has been changed to:

9 July 2025 - no time specified

See the [change notice](#).

Section I: Contracting entity

I.1) Name and addresses

Scottish Water

The Bridge, 6 Buchanan Gate, Stepps

Glasgow

G33 6FB

Contact

Ruth Campbell

Email

ruth.campbell@scottishwater.co.uk

Country

United Kingdom

Region code

UKM - Scotland

Internet address(es)

Main address

<https://www.scottishwater.co.uk/>

Buyer's address

<https://www.scottishwater.co.uk/>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://atamis-scottishwater.my.salesforce-sites.com/ProSpend_CS_PublicLandingPage?SearchType=Projects

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

https://atamis-scottishwater.my.salesforce-sites.com/ProSpend_CS_PublicLandingPage?SearchType=Projects

Tenders or requests to participate must be submitted to the above-mentioned address

I.6) Main activity

Water

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Advanced Metering Infrastructure for Non-Household Customers: AMI Smart Water Meters, Networks and Data services

Reference number

SW25/INF/1494

II.1.2) Main CPV code

- 72720000 - Wide area network services

II.1.3) Type of contract

Services

II.1.4) Short description

Scottish Water is planning an accelerated, nationwide rollout of AMI smart metering for our non-household customers from 2026-2032, subject to final business case approval. This initiative follows a successful pilot with approximately 3,000 business customers in Inverness and Orkney.

The primary driver is to achieve a sustainable demand reduction of 80 million litres per day (80MLd) through a combination of customer and network side interventions.

This programme will involve full replacement of the existing mechanical meter estate. It is planned that Implementation will be prioritised based on water deficit areas to maximise impact, with installations beginning early 2026.

This framework will support the nationwide rollout of AMI smart metering for our non-household customers, the scope of which includes:

- Smart water meters for non-household customers
- Supporting Headend systems
- Communication networks

- Overall service management and front-line support

Scottish Water will also require a Meter Data Management System (MDMS), which will be procured separately, but must integrate with the solution provided through this procurement.

Installation services are not included in the scope of this procurement.

It is expected that the successful Bidder will supply smart water meters, headend system/s and

communication networks to fulfil the requirements of the rollout. Given Scotland's diverse geography and challenging conditions, it is anticipated that a mixed network provision will be required to achieve maximum connectivity. Bidders will likely need to form a consortium of partners through subcontracting arrangements to deliver the full spectrum of solutions, but we will require a lead bidder.

II.1.5) Estimated total value

Value excluding VAT: £50,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 72720000 - Wide area network services
- 38421100 - Water meters

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

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and Orkney.

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with installations beginning early 2026.

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customers, the scope of which includes:

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Scottish Water will also require a Meter Data Management System (MDMS), which will be procured separately, but must integrate with the solution provided through this procurement.

Installation services are not included in the scope of this procurement.

It is expected that the successful Bidder will supply smart water meters, headend system/s and

communication networks to fulfil the requirements of the rollout. Given Scotland's diverse geography and challenging conditions, it is anticipated that a mixed network provision will be required to achieve maximum connectivity. Bidders will likely need to form a consortium of partners through subcontracting arrangements to deliver the full spectrum of solutions, but we

will require a lead bidder.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £50,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

96

This contract is subject to renewal

No

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 3

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

To access this opportunity, please register using the following link . https://atamis-scottishwater.my.salesforce-sites.com/ProSpend_CS_PublicLandingPage?SearchType=Projects

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.1.4) Objective rules and criteria for participation

List and brief description of rules and criteria

See Procurement Documents for further information.

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

See Procurement Documents for further information.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with a single operator

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-035501](#)

IV.2.2) Time limit for receipt of tenders or requests to participate

Originally published as:

Date

25 June 2025

Local time

12:00pm

Changed to:

Date

9 July 2025

See the [change notice](#).

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

To access this opportunity please register using the following link - https://atamis-scottishwater.my.salesforce-sites.com/ProSpend_CS_PublicLandingPage?SearchType=Projects

VI.4) Procedures for review

VI.4.1) Review body

Glasgow Sheriff Court

1 Carlton Place

Glasgow

G5 9DA

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Scottish Water

The Bridge, 6 Buchanan Gate, Stepps

Glasgow

G33 6FB

Email

help@scottishwater.co.uk

Country

United Kingdom

Internet address

<https://www.scottishwater.co.uk/>