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Contract

## **UKSPF Business Support Investment Readiness Programme**

West Midlands Combined Authority

F03: Contract award notice

Notice identifier: 2023/S 000-027414

Procurement identifier (OCID): ocids-h6vhtk-03a490

Published 15 September 2023, 5:15pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

West Midlands Combined Authority

16 Summer Lane

Birmingham

B19 3SD

#### **Email**

[william.pemberton@wmca.org.uk](mailto:william.pemberton@wmca.org.uk)

#### **Telephone**

+44 3453036760

#### **Country**

United Kingdom

#### **Region code**

UKG - West Midlands (England)

**Internet address(es)**

Main address

<https://www.wmca.org.uk/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

UKSPF Business Support Investment Readiness Programme

#### **II.1.2) Main CPV code**

- 66171000 - Financial consultancy services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The West Midlands (WM) Investment Readiness programme aims to address demand-side weaknesses in Small to Medium Enterprises (SME) access to external finance in the West Midlands. They are usually focused on equity finance (i.e. raising capital in exchange for an ownership share), but local programmes in England have also covered debt finance (e.g. applying for bank loans). The WM Investment Readiness Programme will include both equity and debt finance which will support the growth and scale up plans of the WM SMEs.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £2,200,000

### **II.2) Description**

#### **II.2.1) Title**

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 66171000 - Financial consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKG31 - Birmingham
- UKG32 - Solihull

### **II.2.4) Description of the procurement**

Birmingham & Solihull

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 80

Quality criterion - Name: Commercial (Price) / Weighting: 20

Price - Weighting: 100

### **II.2.11) Information about options**

Options: Yes

Description of options

3 x 1 year options

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 66171000 - Financial consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKG36 - Dudley
- UKG37 - Sandwell
- UKG38 - Walsall
- UKG39 - Wolverhampton

#### **II.2.4) Description of the procurement**

Black Country

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 80

Quality criterion - Name: Commercial (Price) / Weighting: 20

Price - Weighting: 100

#### **II.2.11) Information about options**

Options: Yes

Description of options

3 x 1 year options

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Lot No

3

#### **II.2.2) Additional CPV code(s)**

- 66171000 - Financial consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKG33 - Coventry

### **II.2.4) Description of the procurement**

Coventry

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 80

Quality criterion - Name: Commercial (Price) / Weighting: 20

Price - Weighting: 100

### **II.2.11) Information about options**

Options: Yes

Description of options

3 x 1 year options

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-004117](#)

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## **Section V. Award of contract**

### **Contract No**

04413-2022

### **Lot No**

1

### **Title**

UKSPF Business Support Investment Readiness Programme

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

13 March 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 8

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Oxford Innovation Services Ltd

Oxford

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,149,750

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**Section V. Award of contract**

**Contract No**

04413-2022

**Lot No**

2

**Title**

UKSPF Business Support Investment Readiness Programme

A contract/lot is awarded: Yes

**V.2) Award of contract**

**V.2.1) Date of conclusion of the contract**



13 March 2023

**V.2.2) Information about tenders**

Number of tenders received: 8

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Oxford Innovation Services Ltd

Oxford

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £768,717

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**Section V. Award of contract**

**Contract No**

04413-2022

**Lot No**

3

**Title**

UKSPF Business Support Investment Readiness Programme

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

13 March 2023

### **V.2.2) Information about tenders**

Number of tenders received: 7

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Growth Hub Business Solutions Ltd

Coventry

Country

United Kingdom

NUTS code

- UKG33 - Coventry

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £281,533

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

West Midlands Combined Authority

Birmingham

Country

United Kingdom