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Award

## **Imperial College Healthcare NHS Trust Operating Theatre Managed Service Pilot**

Imperial College Healthcare NHS Trust

F15: Voluntary ex ante transparency notice

Notice identifier: 2023/S 000-027392

Procurement identifier (OCID): ocids-h6vhtk-03fd2e

Published 15 September 2023, 4:04pm

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

Imperial College Healthcare NHS Trust

St Mary's Hospital, Praed Street

London

W21NY

#### **Email**

[clcht.nwlicsps-sourcing@nhs.net](mailto:clcht.nwlicsps-sourcing@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKI33 - Kensington & Chelsea and Hammersmith & Fulham

#### **Internet address(es)**

Main address

<https://www.imperial.nhs.uk>

Buyer's address

<https://www.imperial.nhs.uk>

#### **I.4) Type of the contracting authority**

Body governed by public law

#### **I.5) Main activity**

Health

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### **Section II: Object**

#### **II.1) Scope of the procurement**

##### **II.1.1) Title**

Imperial College Healthcare NHS Trust Operating Theatre Managed Service Pilot

##### **II.1.2) Main CPV code**

- 85111100 - Surgical hospital services

##### **II.1.3) Type of contract**

Services

##### **II.1.4) Short description**

Imperial College Healthcare NHS Trust (the "Trust") are announcing a strategic partnership with Integrated Health Solutions ("IHS") for the delivery of an innovative Trust-wide operating theatre based managed service. Amalgamating the provision of non-clinical services with a comprehensive optimisation programme to drive outstanding results, all delivered through IHS's extensive inhouse expertise. This collaborative partnership is a global first in terms of both scale and ambition, a multi-site project incorporating both clinical and non-clinical services together to deliver considerable clinical, operational and financial benefits. All focused on enhancing the clinical delivery of surgical services within Imperial College Healthcare NHS Trust. The Trust is anticipating the pilot to run for a period of two years, enabling the Trust to build a service specification

and to fully engage market.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £43,400,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

#### **II.2.3) Place of performance**

NUTS codes

- UKI33 - Kensington & Chelsea and Hammersmith & Fulham

Main site or place of performance

Imperial College Healthcare NHS Trust

#### **II.2.4) Description of the procurement**

Imperial College Healthcare NHS Trust (the "Trust") are announcing an innovative strategic partnership with Integrated Health Solutions ("IHS") for the delivery of an innovative Trust-wide operating theatre based managed service. Amalgamating the provision of non-clinical services with a comprehensive optimisation programme to drive outstanding results, all delivered through IHS's extensive inhouse expertise. This collaborative partnership is a global first in terms of both scale and ambition, a multi-site project incorporating both clinical and non-clinical services together to deliver considerable clinical, operational and financial benefits. All focused on enhancing the clinical delivery of surgical services within Imperial College Healthcare NHS Trust. The Trust is anticipating the pilot to run for a period of two years, enabling the Trust to build a service specification and to fully engage market.

IHS will utilise their in-house expertise to deliver a range of services, including:

Supply Chain Management  
Sourcing  
Contract Management

Material Management  
Consignment Management  
Loan Kit Management  
Preference Card Management  
Preference Card Delivery  
Invoicing & Payments  
Managed Equipment Service  
Operational Excellence  
Consultancy Packages  
Pathway Optimisation  
Clinical Excellence  
Digital Surgery  
Data & Analytics

Through this innovative project, incorporating over 38,000 surgical procedures per year delivered across all Imperial sites, the collaborative partnership with IHS will allow Imperial College Healthcare NHS Trust to deliver multi-faceted, measurable enhancements, benefiting patients throughout their care pathway. To ensure the maximum benefits the partnership will incorporate (amongst others) the following specialties:

? General Surgery  
? Major Trauma  
? Colorectal  
? Bariatrics  
? Day Surgery  
? Gynaecology  
? Urology  
? Urogynae  
? Orthopaedics  
? Spine  
? Neurology  
? Head & Neck  
? ENT  
? Oncology  
? Breast  
? Vascular  
? Plastics  
? Ophthalmology  
? Maternity  
? +/- Interventional Radiology  
? +/- Renal

? +/- Radiology

The unique approach of combining optimised, non-clinical services with clinical and operational improvement projects, will deliver outstanding outcomes across the full spectrum of clinical care. Whilst utilising innovative commercial mechanisms to maximise the benefits for the Trust through risk-sharing agreements.

As a defined output of the pilot, Imperial College Healthcare NHS Trust will work in partnership with IHS to develop the optimal service specification for a longer-term service contract, which will be competitively procured during the pilot.

#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

Integrated Health Solutions are a global leader in partnering with hospital management and medical leaders to transform care pathways and clinical operations, with a shared goal of improving efficiency and outcomes, increasing patient and staff satisfaction and optimising costs. With an exemplary track record of delivering transformational services within the clinical environment by combining world class non-clinical services and innovative consultancy programmes, driving clinical, operational and financial optimization.

IHS have an established track record of successfully partnering with Imperial College Healthcare NHS Trust over an extensive period of time. Incorporating such projects as patient pathway optimization, operational excellence delivery and accelerated digital adoption. Alongside a full Cath Lab Managed Service, which generated over £15M in savings to the Trust over a 7-year period.

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

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## Section V. Award of contract/concession

A contract/lot is awarded: Yes

### V.2) Award of contract/concession

#### V.2.1) Date of conclusion of the contract

1 September 2023

#### V.2.2) Information about tenders

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor/concessionaire**

Medtronic Ltd

Building 9, Croxley Business Park, Hatters Lane

Watford, Herts

WD18 8WW

Email

[rs.tendersuki@medtronic.com](mailto:rs.tendersuki@medtronic.com)

Country

United Kingdom

NUTS code

- UKI - London

National registration number

01070807

Internet address

<http://www.medtronic.com>

The contractor/concessionaire is an SME

No

**V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £43,400,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The High Court

The Strand

London

WC2A 2LL

Country

United Kingdom

Internet address

<https://www.judiciary.uk/courts-and-tribunals/high-court/>