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Contract

## **Print and Digital Communication Solutions Framework**

Procurement for Housing

F03: Contract award notice

Notice identifier: 2021/S 000-027353

Procurement identifier (OCID): ocds-h6vhtk-02ab7a

Published 1 November 2021, 4:35pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Procurement for Housing

2 Olympic Way, Woolston Grange Avenue

Birchwood, Warrington

WA2 0YL

#### **Contact**

Rosemary Clarkson

#### **Email**

[RClarkson@pfh.co.uk](mailto:RClarkson@pfh.co.uk)

#### **Telephone**

+44 1925282377

#### **Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<http://www.procurementforhousing.co.uk>

Buyer's address

[https://www.mytenders.co.uk/search/Search\\_AuthProfile.aspx?ID=AA26067](https://www.mytenders.co.uk/search/Search_AuthProfile.aspx?ID=AA26067)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Print and Digital Communication Solutions Framework

Reference number

RC/0421PDCS

#### **II.1.2) Main CPV code**

- 79800000 - Printing and related services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Established in 2004, Procurement for Housing (PfH) is a national procurement consortium dedicated to the social housing sector and supported by the National Housing Federation (NHF), Chartered Institute of Housing (CIH) and HouseMark. Collectively our Members manage more than 75% of UK' social housing stock, with PfH helping them to achieve efficiency savings using a wide range of services including framework agreements, spend analyses, strategy reviews, consolidated billing and comprehensive reporting.

PfH is a contracting authority under Regulation 2 of the Public Contracts Regulations 2015 ("PCR 2015") and a central purchasing body under regulation 37 PCR 2015.

PfH has sought professional and experienced suppliers to form a framework agreement for Print and Digital Communication Solutions. The Framework Agreement will be for an initial period of three (3) years with an option to extend for a further twelve (12) months.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £55,000,000

### **II.2) Description**

## **II.2.1) Title**

Print, Mailing and Digital Communications

Lot No

1

## **II.2.2) Additional CPV code(s)**

- 22000000 - Printed matter and related products
- 22100000 - Printed books, brochures and leaflets
- 22110000 - Printed books
- 22120000 - Publications
- 22160000 - Booklets
- 22458000 - Bespoke printed matter
- 22461000 - Catalogues
- 22462000 - Advertising material
- 22820000 - Forms
- 22850000 - Binders and related accessories
- 22900000 - Miscellaneous printed matter
- 64121100 - Mail delivery services
- 64210000 - Telephone and data transmission services
- 64216120 - Electronic mail services
- 30199700 - Printed stationery except forms
- 30199710 - Printed envelopes
- 30199730 - Business cards
- 48223000 - Electronic mail software package
- 72412000 - Electronic mail service provider
- 72512000 - Document management services

- 79570000 - Mailing-list compilation and mailing services
- 79820000 - Services related to printing
- 79821100 - Proofreading services
- 79800000 - Printing and related services
- 79811000 - Digital printing services
- 79821000 - Print finishing services
- 79822500 - Graphic design services
- 79823000 - Printing and delivery services
- 79824000 - Printing and distribution services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 1 will provide members a full range of print services from total print management, digital solutions and document management and associated services such as scanning, physical and digital document storage, fulfilment, postage and distribution.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

## Print Devices and Associated Services

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 30000000 - Office and computing machinery, equipment and supplies except furniture and software packages
- 30100000 - Office machinery, equipment and supplies except computers, printers and furniture
- 30121100 - Photocopiers
- 30121200 - Photocopying equipment
- 30121300 - Reproduction equipment
- 30121420 - Digital senders
- 30122000 - Office-type offset printing machinery
- 30123000 - Office and business machines
- 30124000 - Parts and accessories of office machines
- 30125000 - Parts and accessories of photocopying apparatus
- 30190000 - Various office equipment and supplies
- 48100000 - Industry specific software package
- 50300000 - Repair, maintenance and associated services related to personal computers, office equipment, telecommunications and audio-visual equipment
- 72000000 - IT services: consulting, software development, Internet and support
- 72250000 - System and support services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79500000 - Office-support services
- 79800000 - Printing and related services
- 79820000 - Services related to printing
- 51600000 - Installation services of computers and office equipment

- 30232100 - Printers and plotters
- 30197642 - Photocopier paper and xerographic paper
- 30125100 - Toner cartridges

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 2 will provide members a full range of print devices ranging from domestic desktop to high level fully functional commercial multifunctional devices. In addition to devices suppliers will provide a full range of optional, associated services ranging from standard managed print to full digital transformation solutions.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Total Print Solutions

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 22000000 - Printed matter and related products
- 22100000 - Printed books, brochures and leaflets
- 22110000 - Printed books
- 22120000 - Publications
- 22458000 - Bespoke printed matter
- 22461000 - Catalogues
- 22462000 - Advertising material
- 22820000 - Forms
- 22850000 - Binders and related accessories
- 22900000 - Miscellaneous printed matter
- 64121100 - Mail delivery services
- 64210000 - Telephone and data transmission services
- 64216120 - Electronic mail services
- 30199700 - Printed stationery except forms
- 30199710 - Printed envelopes
- 30199730 - Business cards
- 72412000 - Electronic mail service provider
- 72512000 - Document management services
- 79570000 - Mailing-list compilation and mailing services
- 79820000 - Services related to printing
- 79821100 - Proofreading services
- 30000000 - Office and computing machinery, equipment and supplies except furniture and software packages
- 30121100 - Photocopiers
- 30121200 - Photocopying equipment
- 30121300 - Reproduction equipment

- 30122000 - Office-type offset printing machinery
- 30124000 - Parts and accessories of office machines
- 48100000 - Industry specific software package
- 72000000 - IT services: consulting, software development, Internet and support
- 72100000 - Hardware consultancy services
- 72250000 - System and support services
- 79500000 - Office-support services
- 79800000 - Printing and related services
- 79810000 - Printing services
- 79811000 - Digital printing services
- 79821000 - Print finishing services
- 79822500 - Graphic design services
- 79823000 - Printing and delivery services
- 79824000 - Printing and distribution services
- 30232100 - Printers and plotters
- 51600000 - Installation services of computers and office equipment
- 30125100 - Toner cartridges
- 22160000 - Booklets
- 30100000 - Office machinery, equipment and supplies except computers, printers and furniture
- 30121420 - Digital senders
- 30123000 - Office and business machines
- 30125000 - Parts and accessories of photocopying apparatus
- 30190000 - Various office equipment and supplies
- 51300000 - Installation services of communications equipment
- 50312310 - Maintenance of data network equipment
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

- 30197642 - Photocopier paper and xerographic paper

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 3 offers members the opportunity to call off requirements for services spanning both Lot 1 and 2, enabling both the member and supplier to develop and implement a total print solution under the remit of a single supplier.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-009225](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Print, Mailing and Digital Communications

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

23 September 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 13

Number of tenders received from SMEs: 9

Number of tenders received from tenderers from other EU Member States: 13

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 13

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Integrity Print t/a GPS Document Management

24 Watford Road

Kings Langley

WD4 8EA

Telephone

+44 1923274670

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Steffco Ltd t/a Resource

78 Armley Road, Armley

Leeds

LS12 2EJ

Telephone

+44 1132005001

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

APS Group

Chetham House, Bird Hall Lane

Cheadle Heath

SK3 0ZP

Telephone

+44 1614956539

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Latcham Direct Ltd

1, Western Drive, Hengrove

Bristol

BS14 0AF

Telephone

+44 7738766431

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

CDP Print Management

74-82 Rose Lane

Liverpool

L18 8EE

Telephone

+44 1517247000

Fax

+44 1517246478

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £20,000,000

**V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Short description of the part of the contract to be subcontracted

Some elements of the contract will be sub-contracted depending on the supplier concerned

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**Section V. Award of contract**

**Lot No**

2

**Title**

Print Devices and Associated Services

A contract/lot is awarded: Yes

**V.2) Award of contract**

**V.2.1) Date of conclusion of the contract**

23 September 2021

**V.2.2) Information about tenders**

Number of tenders received: 8

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 8

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 8

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Apogee Corporation

Nimbus House, Liphook Way

Maidstone

ME16 0FZ

Telephone

+44 2089711857

Fax

+44 2083009944

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Toshiba TEC UK Imaging Systems Ltd.

Abbey Cloisters, Abbey Green, Chertsey,

Surrey,

KT16 8RB

Telephone

+44 2078405319

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Arena Group

Lower Thorpe Lane , Robin Hood

Wakefield

WF3 3BQ

Telephone

+44 8448638000

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Ricoh UK Ltd.

800 Pavilion Drive, Northampton Business Park

Northampton

NN4 7YL

Telephone

+44 1604814900

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Banner Group Limited

Newland House, Tuscany Park, Express Way, Normanton

Wakefield

WF6 2TZ

Telephone

+44 8435383311

Fax

+44 8443719435

Country

United Kingdom

NUTS code

- UKE4 - West Yorkshire

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,000,000

**V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Short description of the part of the contract to be subcontracted

Some elements of the contract will be subcontracted depending on the supplier

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Total Print Solutions

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

23 September 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Ricoh UK Ltd.

800 Pavilion Drive, Northampton Business Park

Northampton

NN4 7YL

Telephone

+44 1604814900

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £25,000,000

#### **V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Short description of the part of the contract to be subcontracted

Some elements of the contract may be subcontracted

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## **Section VI. Complementary information**

### **VI.3) Additional information**

This Framework may be used by any contracting authority listed in or referred to in the FTS Notice. This includes: All current members of PfH at the time of the FTS notice for this procurement; Any registered provider of social housing (or Welsh registered social landlord, or Scottish registered social registered social landlord) that becomes a member of PfH during the period of the Framework Agreement; Any public authority (as defined in the Freedom of Information Act 2000 for public authorities in England, Wales, Northern Ireland and UK-wide public authorities based in Scotland, or as defined in the Freedom of Information (Scotland) Act 2002 for Scottish public authorities) that becomes a member of PfH at any time during the period of the Framework Agreement; Any local authority (as defined in the Local Government Act 1972 for public authorities in England and Wales or as defined in the Local Government (Scotland) Act 1973 for Scottish local authorities or as defined in the Local Government Act (Northern Ireland) 1972 for local authorities in Northern Ireland) that becomes a member of PfH at any time during the period of the

Framework Agreement; Any housing Arm's Length Management Organisation (ALMO) that becomes a member of PfH during the period of the Framework Agreement; Any wholly owned subsidiaries of any of the above Organisations And any other contracting authority listed on the following page of the PfH website

<http://procurementforhousing.co.uk/permissible-users/> at the time of the FTS notice for this procurement.

(MT Ref:224330)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Public Procurement Review Service

Cabinet Office

London

Email

[publicprocurementreview@cabinetoffice.gov.uk](mailto:publicprocurementreview@cabinetoffice.gov.uk)

Telephone

+44 3450103503

Country

United Kingdom

Internet address

<https://www.gov.uk/government/publications/public-procurement-review-service-scope-and-remit>