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Awarded contract

## **Department of Finance – CGTP - Business Transformation Partner (BTP)**

Department of Finance

F03: Contract award notice

Notice reference: 2021/S 000-027325

Published: 1 November 2021, 2:44pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Department of Finance

44-58 May Street

BELFAST

BT1 4NN

#### **Email**

[SSDAdmin.CPD@finance-ni.gov.uk](mailto:SSDAdmin.CPD@finance-ni.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UK - United Kingdom

## **Internet address(es)**

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Department of Finance – CGTP - Business Transformation Partner (BTP)

#### **II.1.2) Main CPV code**

- 72000000 - IT services: consulting, software development, Internet and support

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Central Government Transformation Programme (CGTP) within the Department of Finance (DoF) is focused on transforming the future delivery of Finance, HR and Payroll end-to-end services for all existing Central Government customers in Northern Ireland. CGTP has a requirement to appoint a Business Transformation Partner (BTP) to provide advice and support in the delivery of the programme. The Programme needs an external partner who has experience and insights from successfully delivering programmes of a similar scale and complexity as CGTP. The BTP will be working in partnership with the CGTP to define the integrated TOM, including business outcomes, process definitions, organisation and service design/impacts and to advise on the transformation approach and change management, and will support in the Tech-Enablement phase once the technology solution has been selected. The initial contract period will be for 6 years with the option to extend for a further period of up to 1 year. Further details on the services required are provided in the Specification Schedule.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £10,000,000

### **II.2) Description**

## **II.2.2) Additional CPV code(s)**

- 72212211 - Platform interconnectivity software development services
- 72212200 - Networking, Internet and intranet software development services
- 72212400 - Business transaction and personal business software development services
- 72212451 - Enterprise resource planning software development services
- 72212482 - Business intelligence software development services
- 72212900 - Miscellaneous software development services and computer systems
- 72220000 - Systems and technical consultancy services
- 72221000 - Business analysis consultancy services
- 72224000 - Project management consultancy services
- 72224100 - System implementation planning services
- 72227000 - Software integration consultancy services
- 72228000 - Hardware integration consultancy services
- 72222300 - Information technology services
- 72500000 - Computer-related services
- 72266000 - Software consultancy services
- 79631000 - Personnel and payroll services
- 79211110 - Payroll management services
- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411000 - General management consultancy services
- 79411100 - Business development consultancy services
- 79412000 - Financial management consultancy services
- 79414000 - Human resources management consultancy services
- 79990000 - Miscellaneous business-related services
- 66170000 - Financial consultancy, financial transaction processing and clearing-house services

## **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

## **II.2.4) Description of the procurement**

The Central Government Transformation Programme (CGTP) within the Department of Finance (DoF) is focused on transforming the future delivery of Finance, HR and Payroll end-to-end services for all existing Central Government customers in Northern Ireland. CGTP has a requirement to appoint a Business Transformation Partner (BTP) to provide advice and support in the delivery of the programme. The Programme needs an external partner who has experience and insights from successfully delivering programmes of a similar scale and

complexity as CGTP. The BTP will be working in partnership with the CGTP to define the integrated TOM, including business outcomes, process definitions, organisation and service design/impacts and to advise on the transformation approach and change management, and will support in the Tech-Enablement phase once the technology solution has been selected. The initial contract period will be for 6 years with the option to extend for a further period of up to 1 year. Further details on the services required are provided in the Specification Schedule.

## **II.2.5) Award criteria**

Quality criterion - Name: Qualitative Criteria as per tender documents / Weighting: 65

Cost criterion - Name: Quantitative Criteria as per tender documents / Weighting: 35

## **II.2.11) Information about options**

Options: Yes

Description of options

The initial contract period will be for 6 years with the option to extend for a further period of up to 1 year. As indicated in the contract notice 2021/S 000-021099 the potential value of spend under this contract is estimated to be in the range of £7.8 million to £10 million GBP exclusive of VAT. Given the nature of the Programme and the length of the assignment, the Contractor should be aware that there may be changes that could potentially impact on the requirements of this assignment and the provision of Additional Services as covered by the Common Procurement Vocabulary CPV codes as noted in the Contract Notice for this Competition that may be requested. This includes but is not limited to:-

- Changes in Legislation/policy affecting Programme scope;
- Changes in Technology; and
- Changes in timescale due to external factors e.g. COVID.

There is no guarantee of the volume of work required during the lifetime of the contract and funding for any Additional Services are subject to further approvals.

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-021099](#)

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## **Section V. Award of contract**

### **Contract No**

1

### **Title**

Contract

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

29 October 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

ERNST YOUNG LLP

5th Floor, Bedford House, 16 Bedford Street

Belfast

BT2 7DT

Email

[jkilliner@uk.ey.com](mailto:jkilliner@uk.ey.com)

Telephone

+44 2079512000

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,000,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

The Contractor's performance on this Contract will be managed as per the specification and regularly monitored (see <https://www.finance-ni.gov.uk/publications/procurement-guidance-note-0112-contract-management-principles-and-procedures>). Contractors not delivering on contract requirements is a serious matter. It means the public purse is not getting what it is paying for. If a contractor fails to reach satisfactory levels of contract performance they will be given a specified time to improve. If, after the specified time, they still fail to reach satisfactory levels of contract performance, the matter will be escalated to senior management in CPD for further action. If this occurs and their performance still does not improve to satisfactory levels within the specified period, it may be grounds for termination of the contract at the Contractors expense. In lieu of termination they may be



issued with a Notice of Written Warning or a Notice of Unsatisfactory Performance. A central register of such Notices for supplies and services contracts will be maintained and published on the CPD website. Any contractor in receipt of multiple Notice of Written Warning or Notice of Unsatisfactory Performance will be required to declare this in future tender submissions for a period of three years from the date of issue of the Notice. It may also result in the contractor being excluded from all procurement competitions being undertaken by Centres of Procurement Expertise on behalf of bodies covered by the Northern Ireland Procurement Policy. The value of spend under this contract is estimated to be in the range of £7.8-£10 million. There is no guarantee of the volume of work required during the lifetime of the contract. Given the nature of the Programme and the length of the assignment, the Contractor should be aware that there may be changes that could potentially impact on the requirements of this assignment and the provision of Additional Services as covered by the Common Procurement Vocabulary. (CPV) codes as noted in the Contract Notice for this Competition that may be requested. This includes but is not limited to:-

- Changes in Legislation/policy affecting Programme scope;
- Changes in Technology; and
- Changes in timescale due to external factors e.g. COVID.

Please note that throughout the lifetime of the Programme the CGTP branding and associated marketing may be subject to change. Any re-branding will continue to focus on transforming the future delivery of Finance and HR & Payroll end-to-end services for all existing Central Government customers in NI.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

The UK does not have any such bodies with responsibility for appeal/mediation procedures apart from the High Court, Commercial Division, to which proceedings may be issued regarding alleged breaches of the PCR 2015 as amended.

Belfast

Country

United Kingdom

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

CPD complied with the Public Contracts Regulations 2015 and incorporated a standstill period (i.e. a minimum of 10 calendar days) at the point information on the award of contract was communicated to tenderers. That notification provided full information on the award decision. This provided time for the unsuccessful tenderers to challenge the award decision before the contract was entered into..

