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Tender

## **Gateline Supply and Maintenance Agreement**

Northern Trains Limited

F05: Contract notice – utilities

Notice identifier: 2023/S 000-027155

Procurement identifier (OCID): ocds-h6vhtk-03fc94

Published 13 September 2023, 7:06pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Northern Trains Limited

George Stephenson House, Toft Green

York

YO1 6JT

#### **Contact**

Holly Peters

#### **Email**

[holly.peters@northernrailway.co.uk](mailto:holly.peters@northernrailway.co.uk)

#### **Telephone**

+44 7929708826

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

[www.northernrailway.co.uk](http://www.northernrailway.co.uk)

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.delta-esourcing.com>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.delta-esourcing.com>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.6) Main activity**

Railway services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Gateline Supply and Maintenance Agreement

**II.1.2) Main CPV code**

- 51100000 - Installation services of electrical and mechanical equipment

**II.1.3) Type of contract**

## Services

### **II.1.4) Short description**

Gateline Supply and Maintenance Agreement which shall enable the supply, installation and commissioning of new gateline infrastructure alongside (as an option) the upgrade and update of existing gateline infrastructure assets. Services to be provided to maintain and operate the combined estate of both new and upgraded and updated gateline infrastructure over the term of the agreement. The Agreement will also include an option to decommission gateline infrastructure where required.

### **II.1.5) Estimated total value**

Value excluding VAT: £50,000,000

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 72000000 - IT services: consulting, software development, Internet and support
- 32410000 - Local area network
- 48000000 - Software package and information systems
- 30144400 - Automatic fare collection
- 30233300 - Smart card readers
- 48810000 - Information systems
- 48900000 - Miscellaneous software package and computer systems
- 30200000 - Computer equipment and supplies
- 50220000 - Repair, maintenance and associated services related to railways and other equipment

### **II.2.3) Place of performance**

NUTS codes

- UKF - East Midlands (England)
- UKC - North East (England)

- UKE - Yorkshire and the Humber
- UKD - North West (England)

Main site or place of performance

EAST MIDLANDS (ENGLAND), NORTH EAST (ENGLAND), YORKSHIRE AND THE HUMBER, NORTH WEST (ENGLAND)

#### **II.2.4) Description of the procurement**

Northern Trains Limited (NTL), the "Utility", a Train Operating Company (TOC) that operates passenger rail services across the North of England, is undertaking this procurement process on behalf of a number of "Contracting Utilities" including Train Operating Companies in Great Britain, Network Rail, and a number of Local Transport Authorities. The requirement comprises a framework agreement for the supply and maintenance of Gateline Infrastructure that will enable members of the travelling public to access rail services at stations and other designated locations. The services include:

a) Supply of New Gateline infrastructure, including the mechanical components required to control passenger access to designated areas; bank-card readers that possess the necessary certification for compliant use; ITSO card and bar-code readers; b) Installation and Commissioning Services - of Gateline Infrastructure including any required sourcing and supply arrangements, planning, permissions, civils works, connection to all systems and networks, testing and commissioning compliant with all rail industry and other required compliance requirements and standards. An option to decommission Gateline Infrastructure is included within these services; c) The option for Upgrades to existing Gateline components - as may be required so that existing infrastructure or components may be updated and improved to reflect latest functionality and standards; d) Maintenance and Operation - including Device Management to enable the operation of both new and updated Gateline Infrastructure to effective operational levels, providing an acceptable level of service to the public; and e) Demonstrable delivery of Social Value

The key objective of the procurement is to establish a framework agreement with a single economic operator that will enable NTL "the Utility" (and the other Contracting Utilities listed on this notice) to enter into their own respective Agreements under the framework following conclusion of the procurement exercise. The nature of the Gateline Supply and Maintenance Agreement is that both supply, works and services will be 'called-off' by the Utility and Contracting Utilities in accordance with their specific requirements following contract award and in accordance with a 'call-off' procedure that will be subject to negotiation during the procurement process. The value of the Gateline Supply and Maintenance Agreement will therefore depend upon the level of subscription to the framework, however the estimated value is based upon supply and commissioning of 500 Gateline Infrastructure components and their operation and maintenance over the initial contract term and two extension periods. Northern Trains (NTL) has chosen to run the procurement under the negotiated procedure with a prior call for competition under

Regulation 47 of the Utilities Contract Regulations 2016. Given the subject matter of the framework agreement and the exceptional circumstances that apply in respect of award of a contract to single economic operator and proprietary nature of maintenance and operation obligations, the term of the agreement will exceed 8 years as set out in Clause 51(3) of the Utilities Contracts Regulations 2016. The contract term for the Gateline Supply and Maintenance Agreement is consequently a five-year initial term with two options for further 5-year extensions.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £50,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: Yes

#### **II.2.11) Information about options**

Options: Yes

Description of options

Options for extension- 2 x 60 months The Services to •update and upgrade existing Gateline infrastructure; and •to decommission Gateline Infrastructure; will be set out as Options within the ITN documentation.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Interested suppliers should note that this contract will be awarded by a negotiated procedure with further publication of a call for competition/contract notice. Interested suppliers must obtain a selection questionnaire by registering an expression of interest for the opportunity entitled 'Gateline Supply and Maintenance Agreement on the Delta eTendering application via <https://www.delta-esourcing.com>. Any submissions that are not submitted by the Delta eTendering tool will be disqualified. Contract to be governed by English Law. NTL expressly reserves the right: 1) not to award any contract as a result of the procurement process commenced by the publication of this notice; 2) to make whatever changes it may see fit to the content and structure of the tendering competition; 3) to amend (a) contract(s) in respect of any part(s) of the services covered by this notice; and 4) to award contract(s) in stages and in no circumstances will NTL be liable for any costs incurred by candidates. Variant bids may be permissible within the parameters to be set out in the tender documentation. An online 'Bidders Event' will be hosted on Microsoft Teams - Live on the 3rd October 2023 and will include a short presentation on the scope and timeframe of the procurement process. Please contact Holly Peters at [holly.peters@northernrailway.co.uk](mailto:holly.peters@northernrailway.co.uk) in order to register an intention to attend.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with a single operator

In the case of framework agreements, provide justification for any duration exceeding 8 years:

Given the subject matter of the framework agreement and the exceptional circumstances that apply in respect of award of a contract to single economic operator and proprietary nature of maintenance and operation obligations, the term of the agreement will exceed 8 years as set out in Clause 51(3) of the Utilities Contracts Regulations 2016. The contract term for the Gateline Supply and Maintenance Agreement is consequently a five-year initial term with two options for further 5-year extensions.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

24 October 2023

Local time

10:00am

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

## Section VI. Complementary information

### VI.1) Information about recurrence

This is a recurrent procurement: No

### VI.3) Additional information

In addition to Northern Trains Ltd the participating Contracting Utilities to this agreement are: Official name Greater Manchester Combined Authority (GMCA) Postal address: Tootal Buildings, 56 Oxford Street, Manchester M1 6EU Country United Kingdom (UK) - ----- Official name Transport for the North Postal address: Ground Floor, West Gate, Grace Street Town Leeds Postal code LS1 2RP Country United Kingdom (UK) - ----- Official name: South Yorkshire Mayoral Combined Authority Postal address: 11 Broad Street West Town Sheffield Postal code S1 2BQ Country United Kingdom (UK) - ----- Official name Liverpool City Region Combined Authority Postal address: 1 Mann Island, Liverpool L3 1BP, UK. Country United Kingdom (UK) - ----- Official name: Tyne and Wear Passenger Transport Executive Postal address: Nexus House, St James' Boulevard Town Newcastle upon Tyne Postal code NE1 4AX Country United Kingdom (UK) - ----- Official name: Transport for West Midlands (West Midlands Combined Authority) Postal address: Centro House, 16 Summer Lane Town Birmingham Postal code B19 3SD Country United Kingdom (UK) - ----- Official name: West Yorkshire Combined Authority Postal address: Wellington House, 40-50 Wellington Street Town Leeds Postal code LS1 2DE Country United Kingdom (UK) - ----- Official name: Trenitalia c2c Limited Postal address: 7th Floor, Centennium House, 100 Lower Thames Street, London, EC3R 6DL. Country United Kingdom (UK) - ----- Official name: First Trenitalia West Coast Rail Limited Postal address: 8th Floor The Point, 37 North Wharf Road, London, United Kingdom, W2 1AF Country United Kingdom (UK) - ----- Official name: The Chiltern Railway Company Limited Postal address: 1 Admiral Way, Doxford International Business Park, Sunderland SR3 3XP. Country United Kingdom (UK) - ----- Official name: Abellio East Midlands Limited Postal address: 2nd Floor St Andrew's House, 18-20 St Andrew Street, London, EC4A 3AG. Country United Kingdom (UK) - ----- Official name: Govia Thameslink Railway Ltd Postal address: 3rd Floor, 41-51 Grey Street, Newcastle upon Tyne, NE1 6EE Country United Kingdom (UK) - ----- Official name: First Greater Western Limited Postal address: Milford House, 1 Milford Street, Swindon, SN1 1HL. Country United Kingdom (UK) - ----- Official name: Abellio East Anglia Ltd Postal address: 2nd Floor St Andrew's House, 18-20 St Andrew Street, London, EC4A 3AG. Country United Kingdom (UK) - ----- Official name: Heathrow Express Operating Company Limited. Postal address: The Compass Centre, Nelson Road, Hounslow, Middlesex, TW6 2GW Country United Kingdom (UK) - ----- Official name: London North Eastern Railway Limited. Postal address: West Offices, Station Rise, York, YO1 6GA Country



United Kingdom (UK) - ----- Official name: West Midlands Trains Ltd Postal address: 2nd Floor St Andrew's House, 18-20 St Andrew Street, London, EC4A 3AG Country United Kingdom (UK) - ----- Official name: MerseyRail Electrics 2002 Postal address: 9th Floor Rail House, Lord Nelson Street, Liverpool, L1 1JF Country United Kingdom (UK) - ----- Official name: ScotRail Trains Ltd Postal address: Atrium Court, 50 Waterloo Street, Glasgow, Scotland, G2 6HQ Country United Kingdom (UK) - ----- Official name: First MTR South Western Trains Limited Postal address: 8th Floor The Point, 37 North Wharf Road, London, United Kingdom, W2 1AF Country United Kingdom (UK) - ----- Official name: SE Trains Limited Postal address: Second Floor, 4 More London Riverside, London SE1 2AU Country United Kingdom (UK) - ----- Official name: Govia Thameslink Railway Ltd. Postal address: 3rd Floor, 41-51 Grey Street, Newcastle upon Tyne, NE1 6EE. Country United Kingdom (UK) - ----- Official name: Transpennine Trains Limited Postal address: Great Minster House, 2nd Floor Franchise Resilience And Mobilisation Team, 33 Horseferry Road, London, England, SW1P 4DR Country United Kingdom (UK) - ----- Official name: Transport for Wales Ltd Postal address: 3 Llys Cadwyn, Pontypridd, CF37 4TH. Country United Kingdom (UK) - ----- Official name: Eurostar International Ltd Postal address: 6th Floor, Kings Place, 90 York Way, London, England, N1 9AG Country United Kingdom (UK) - ----- Official name: Network Rail Limited Postal address: Waterloo General Office, London, United Kingdom, SE1 8SW Country United Kingdom (UK) -----

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=808964326>

GO Reference: GO-2023913-PRO-23866043

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Department for Transport

Great Minster House, 33 Horseferry Road

London

SW1P 4DR

Country

United Kingdom

