

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/027147-2024>

Contract

## **Pre-Hospital Assessment for Stroke Services**

NHS Wales Shared Services Partnership on behalf of NHS Wales Executive

F03: Contract award notice

Notice identifier: 2024/S 000-027147

Procurement identifier (OCID): ocids-h6vhtk-039272

Published 23 August 2024, 4:09pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Wales Shared Services Partnership on behalf of NHS Wales Executive

2nd Floor Woodland House, Maes-y-Coed Road

Cardiff

CF14 4TT

#### **Contact**

Nia Miles

#### **Email**

[Nia.Miles@wales.nhs.uk](mailto:Nia.Miles@wales.nhs.uk)

#### **Telephone**

+44 2921501375

#### **Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<http://www.procurement.wales.nhs.uk>

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=AA0221](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA0221)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

---

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Pre-Hospital Assessment for Stroke Services

**II.1.2) Main CPV code**

- 85111000 - Hospital services

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The NHS Shared Services Partnership hosted by Velindre are acting on behalf of the NHS Welsh Health Collaborative to procure a pilot scheme that has the potential to assist in redefining stroke and stroke mimic pathways. This could result in drastic improvement in stroke patient care from pre-hospital through to treatment and life beyond.

Consequently, this will prove to have significant savings to the NHS, relieve pressure on the interlinked departments and help improve staff attrition. The awarded company is the only supplier within the UK market at present that has the ability to provide a revolutionary multi-faceted service which. Using secure, advanced multi-stream video technology, expert specialists from anywhere in the region can connect with paramedics to undertake virtual triage and assessment aided by connectivity to video, device and data feeds displayed in a single screen user interface. The system can also provide connectivity to bedside telemedicine carts can enable further diagnostics or AI solutions to be connected for more detailed assessment needs. This is a time specific driven piece of work. Their service enables a video link between paramedics and consultants for a clinical level consultation in pre-hospital environments, high-resolution displays which can be adapted and optimised for diagnostic quality, and can connect across the whole stroke pathway at any time, amongst other critical requirements for this service. Visionable gives remote on call clinicians faster access to and sharing of advanced radiological interventions, along with the ability to implement new imaging workflows and integrate AI with telemedicine delivery. Further, the company supports connectivity within rural locations allowing for consistency of service in the most-hard to reach areas of Wales.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £70,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85111000 - Hospital services

#### **II.2.3) Place of performance**

NUTS codes

- UKL22 - Cardiff and Vale of Glamorgan

Main site or place of performance

Wales

#### **II.2.4) Description of the procurement**

The NHS Shared Services Partnership hosted by Velindre are acting on behalf of the NHS Welsh Health Collaborative to procure a pilot scheme that has the potential to assist in redefining stroke and stroke mimic pathways. This could result in drastic improvement in stroke patient care from pre-hospital through to treatment and life beyond.

Consequently, this will prove to have significant savings to the NHS, relieve pressure on the interlinked departments and help improve staff attrition. The awarded company is the only supplier within the UK market at present that has the ability to provide a revolutionary multi-faceted service which. Using secure, advanced multi-stream video technology, expert specialists from anywhere in the region can connect with paramedics to undertake virtual triage and assessment aided by connectivity to video, device and data feeds displayed in a single screen user interface. The system can also provide connectivity to bedside telemedicine carts can enable further diagnostics or AI solutions to be connected for more detailed assessment needs. This is a time specific driven piece of work. Their service enables a video link between paramedics and consultants for a clinical level consultation in pre-hospital environments, high-resolution displays which can be adapted and optimised for diagnostic quality, and can connect across the whole stroke pathway at any time, amongst other critical requirements for this service. Visionable gives remote on call clinicians faster access to and sharing of advanced radiological interventions, along with the ability to implement new imaging workflows and integrate AI with telemedicine delivery. Further, the company supports connectivity within rural locations allowing for consistency of service in the most-hard to reach areas of Wales.

#### **II.2.5) Award criteria**

Quality criterion - Name: Qualitative / Weighting: 50

Cost criterion - Name: commercial / Weighting: 50

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

The Visionable platform provides a unique level of collaboration capability that has been developed in response to the specific needs of stroke telemedicine, enabling the stroke telemedicine pathway to be run from anywhere 24/7 with minimal training. Training and education from experts that have proven experience in delivering this type of service are on hand to help establish, embed and deliver the service with clinical stakeholders. It supports a limited expert workforce with the capability to deliver service at scale without compromising standards of care. Further, the company supports connectivity within rural locations allowing for consistency of service in the most-hard to reach areas of Wales. They are the only supplier on the market at present that can provide this service to the specific standard set out by the Trust.

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

### IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-035854](#)

---

## Section V. Award of contract

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

19 January 2023

### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Visionable Limited

The old Winery, Furnace Lane

Tunbridge Wells

TN38EW

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £70,000

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

This notice is advising of an award provided in 2023 and is undertaken to close off the notice.

(WA Ref:144010)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court

The Royal Courts Of Justice, The Strand

London

WC2A 2LL

Country

United Kingdom