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Tender

TENDER FOR THE PROVISION OF SOCIAL INCLUSION AND HOMELESSNESS SERVICES FOR 2023-2026 - DN635087

Basingstoke & Deane Borough Council

F02: Contract notice

Notice identifier: 2022/S 000-027103

Procurement identifier (OCID): ocds-h6vhtk-036bf2

Published 27 September 2022, 5:41pm

Section I: Contracting authority

I.1) Name and addresses

Basingstoke & Deane Borough Council

Civic Offices

BASINGSTOKE

RG214AH

Contact

Procurement Team

Email

procurement@basingstoke.gov.uk

Country

United Kingdom

Region code

UKJ37 - North Hampshire

Justification for not providing organisation identifier

Not on any register

Internet address(es)

Main address

<https://www.basingstoke.gov.uk/>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<http://sebp.due-north.com/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<http://sebp.due-north.com/>

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<http://sebp.due-north.com/>

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

TENDER FOR THE PROVISION OF SOCIAL INCLUSION AND HOMELESSNESS SERVICES FOR 2023-2026 - DN635087

Reference number

DN635087

II.1.2) Main CPV code

- 85000000 - Health and social work services

II.1.3) Type of contract

Services

II.1.4) Short description

Basingstoke and Deane Borough Council (the council) is committed to providing first class services and facilities which protect our most vulnerable residents.

In 2016 the council undertook a procurement exercise to commission pilot services for social inclusion and homelessness services which could best meet local needs and deliver outcomes. The pilot originally came about following agreement between the council and Hampshire County Council (HCC), whereby grant funding previously attributable to Supporting People was combined with the council's own revenue resources.

Following the successful previous commission and subsequent successful operation of the pilot models the existing contracts will run until 31st March 2023. Following a review of the existing operations and previous commission the council; with agreement with HCC is now looking to commission new contracts for the homelessness and social inclusion services. HCC agreed a reduction in spend on County Council funded Homelessness Support Services in 2022 and to a new grant agreement with Basingstoke and Deane Borough Council for 2023-2026, as such the lot structure and contracts have been re-established for this commission as outlined below.:

Lot 1 - Emergency Access Homelessness Accommodation and Support (maximum grant

available £350,000 per annum)

Lot 2 - Targeted Rough Sleeper Outreach, Floating and In-Reach Resettlement Support
(maximum grant available of £155,000 per annum)

Lot 3 - Short to Medium Term Accommodation with Support (maximum grant available of
£215,000 per annum)

Tenderers can bid for one or more Lots; though each Lot will be evaluated separately, and response documents must be provided for each lot that the tenderer is responding to.

The requirements of services will continue to be funded by Hampshire County Council through a devolved grant to Basingstoke and Deane Borough Council together with funding from BDBC. The services will be funded from 1 April 2023 until 31st March 2026 , subject to any earlier determination by HCC and it is therefore the council's intention to enter into contract(s) with the successful tenderer(s) of each Lot for a period of 3 years. If satisfied with the performance and operation of the contracts; and subject to further annual determinations by HCC the Council may extend the contracts beyond the initial 3 year term by a further period(s) of 12 months for up to a further 3 years. All extensions shall be subject to any earlier determination from HCC following their annual funding review processes.

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 3

II.2) Description

II.2.1) Title

Emergency Access Homelessness Accommodation and Support

Lot No

1

II.2.2) Additional CPV code(s)

- 85311000 - Social work services with accommodation

- 85312310 - Guidance services

II.2.3) Place of performance

NUTS codes

- UKJ3 - Hampshire and Isle of Wight

II.2.4) Description of the procurement

HCC's Social Inclusion Contracts (including Basingstoke and Deane Borough Council) for 2023 - 2026 are to provide housing related support for the most vulnerable homeless people who are rough sleeping or at risk of rough sleeping.

We will commission providers to deliver a 24/7 intensive accommodation-based service and a targeted rough sleeper outreach, floating and in-reach resettlement service and short to medium term accommodation and support service.

These Services are to help and support people to:

Maintain or secure appropriate accommodation

Meet health and wellbeing needs

Actively engage in education, training and employment

Engage in the community

Reduce offending and anti-social behaviour towards desistance

Access other sources of support including but not limited to inclusion (drug and Alcohol) Projects, mental health Projects and GP Projects.

Receive personalised support to meet a wide range of needs.

Receive holistic support that enables them to manage crisis, avoid eviction and repeat homelessness.

Access flexible and responsive support because they are homeless or at risk of homelessness.

Move-on successfully into more sustainable and appropriate accommodation

support service users to sustain their own accommodation

Lot 1 - Emergency Access Homelessness Accommodation and Support

Maximum amount of grant available £350,000 per annum

Service providers will implement a model of service delivery that will meet the diverse needs of single people in need of housing related support and service providers will develop innovative solutions that maximise use of resources, avoid duplication, reduce bureaucracy and unnecessary process and improve service access.

The Emergency Access Homelessness Accommodation and Support Service will provide intensive support to those who are homeless or imminently at risk of street homelessness. Staff should be available on site 24 hours a day 7 days a week. This service may include support to individuals with chaotic lifestyles including those who are using substances.

Intensive support to include the identification of support needs/risk management, maximising income/budgeting, maintaining tenancy, engaging in substance misuse programme and mental health community services.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £1,050,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

The contract for each Lot will be awarded for a period of 3 years, If satisfied with the performance and operation of the contracts; and subject to further annual determinations by HCC, the Council may extend the contracts beyond the initial 3 year term by a further period(s) of 12 months for up to a further 3 years. All extensions shall be subject to any

earlier determination from HCC following their annual funding review processes.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The contract will be subject to an optional extension of 3 x 12 months, subject to all parties agreeing.

II.2) Description

II.2.1) Title

Targeted Rough Sleeper Outreach, Floating and In-Reach Resettlement Support.

Lot No

2

II.2.2) Additional CPV code(s)

- 85311000 - Social work services with accommodation
- 85312310 - Guidance services

II.2.3) Place of performance

NUTS codes

- UKJ3 - Hampshire and Isle of Wight

II.2.4) Description of the procurement

HCC's Social Inclusion Contracts (including Basingstoke and Deane Borough Council) for 2023 - 2026 are to provide housing related support for the most vulnerable homeless people who are rough sleeping or at risk of rough sleeping.

We will commission providers to deliver a 24/7 intensive accommodation-based service and a targeted rough sleeper outreach, floating and in-reach resettlement service and short to medium term accommodation and support service.

These Services are to help and support people to:

Maintain or secure appropriate accommodation

Meet health and wellbeing needs

Actively engage in education, training and employment

Engage in the community

Reduce offending and anti-social behaviour towards desistance

Access other sources of support including but not limited to inclusion (drug and Alcohol) Projects, mental health Projects and GP Projects.

Receive personalised support to meet a wide range of needs.

Receive holistic support that enables them to manage crisis, avoid eviction and repeat homelessness.

Access flexible and responsive support because they are homeless or at risk of homelessness.

Move-on successfully into more sustainable and appropriate accommodation

support service users to sustain their own accommodation

Lot 2 - Targeted Rough Sleeper Outreach, Floating and In-Reach Resettlement Support - Homelessness Prevention

Maximum amount of grant available £155,000 per annum.

Service providers will implement a model of service delivery that will meet the diverse needs of people in need of housing related support. Service providers will develop innovative solutions that maximise use of resources, avoid duplication, reduce bureaucracy and unnecessary process, and improve service access.

Maintain the current low levels of rough sleeping and/or reduce further the number of people sleeping rough in Basingstoke and Deane by supporting individuals into appropriate accommodation, in a timely manner.

Deliver targeted assertive outreach to assist entrenched rough sleepers (and people with severe and multiple needs at risk of rough sleeping and having high impact) to improve their current situation and prepare to access accommodation services, physical and/or mental health treatment, begin to engage with harm reduction and other relevant services that will move them away from a street-based lifestyle through MEAM.

Deliver floating support to single vulnerable people with housing related support needs who are homeless or at risk of homelessness regardless of tenure, housing status or family structure. Focusing on preventing escalation of need by working in partnership with a wide range of other agencies and supporting service users to develop resilience, sustain independent living and avoid repeat episodes of homelessness and/or other crises that jeopardise their housing situation.

Deliver in-reach resettlement support to support assist people moving-on from temporary and short-term housing, including those in bed and breakfast accommodation for as long as needed.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £465,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

The contract for each Lot will be awarded for a period of 3 years, If satisfied with the performance and operation of the contracts; and subject to further annual determinations by HCC, the Council may extend the contracts beyond the initial 3 year term by a further period(s) of 12 months for up to a further 3 years. All extensions shall be subject to any earlier determination from HCC following their annual funding review processes.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The contract will be subject to an optional extension of 3 x 12 months, subject to all parties agreeing.

II.2) Description

II.2.1) Title

Short to Medium Term Accommodation with Support

Lot No

3

II.2.2) Additional CPV code(s)

- 85311000 - Social work services with accommodation
- 85312310 - Guidance services

II.2.3) Place of performance

NUTS codes

- UKJ3 - Hampshire and Isle of Wight

II.2.4) Description of the procurement

HCC's Social Inclusion Contracts (including Basingstoke and Deane Borough Council) for 2023 - 2026 are to provide housing related support for the most vulnerable homeless people who are rough sleeping or at risk of rough sleeping.

We will commission providers to deliver a 24/7 intensive accommodation-based service and a targeted rough sleeper outreach, floating and in-reach resettlement service and short to

medium term accommodation and support service.

These Services are to help and support people to:

1. Maintain or secure appropriate accommodation
2. Meet health and wellbeing needs
3. Actively engage in education, training and employment
4. Engage in the community
5. Reduce offending and anti-social behaviour towards desistance
6. Access other sources of support including but not limited to inclusion (drug and Alcohol) Projects, mental health Projects and GP Projects.
7. Receive personalised support to meet a wide range of needs.
8. Receive holistic support that enables them to manage crisis, avoid eviction and repeat homelessness.
9. Access flexible and responsive support because they are homeless or at risk of homelessness.
10. Move-on successfully into more sustainable and appropriate accommodation support service users to sustain their own accommodation

Lot 3 - Short to Medium Term Accommodation with Support

Maximum amount of grant available £215,000 per annum

The Short to Medium Term Accommodation with Support Service will provide a range of quality accommodation options, working in partnership across the commissioned services to prioritise people moving on from emergency accommodation who still require assistance and flexible support.

Service providers will implement a model of service delivery that will be flexible in meeting the diverse needs of single people in need of housing related support and service providers will develop innovative solutions that maximise use of resources, avoid duplication, reduce bureaucracy and unnecessary process, and improve service access.

The Council is looking:

- for a trusted, experienced landlord to offer flexibility and a positive approach to tenancy management and sustainment.
- to source 45 suitable units of accommodation (*note this is the number of units currently available and whilst tenderers may propose an increase in this if possible, any proposal from tenderers which cannot provide 45 units at the minimum is not acceptable and will not be considered.
- for quality, purpose-built accommodation settings that operate within a psychologically informed framework. At least a third of these units must be located close to Basingstoke town centre for ease of access to other essential support services.

The units will provide additional housing options to people of Basingstoke whilst not taking away from existing stock that could lead to a housing shortage elsewhere in the system.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £645,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

The contract for each Lot will be awarded for a period of 3 years, If satisfied with the performance and operation of the contracts; and subject to further annual determinations by HCC, the Council may extend the contracts beyond the initial 3 year term by a further period(s) of 12 months for up to a further 3 years. All extensions shall be subject to any earlier determination from HCC following their annual funding review processes.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The contract will be subject to an optional extension of 3 x 12 months, subject to all parties agreeing.

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

As set out in the procurement documents.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

11 November 2022

Local time

11:00am

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.7) Conditions for opening of tenders

Date

11 November 2022

Local time

12:00pm

Place

The Council is utilising an electronic tendering tool. Accordingly, there will be no hard copy documents issued to Tenders and all communication with the Council, including the submission of Tenderers' Responses, will be conducted via the ProContract system.

<https://procontract.due-north.com/Advert?advertId=b417a3ec-753e-ed11-8119-005056b64545&p=08800155-5442-e511-80ed-000c29c9ba21>

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

VI.3) Additional information

For more information about this opportunity, please access the ProContract system at <http://sebp.due-north.com>

Bidders must lodge their submissions by the time and date specified. BDBC will evaluate tender submissions in accordance with the methodology set out in the procurement documents. BDBC reserves the right not to award any contract(s) (in whole or part), to cancel or amend the procurement process and does

not bind itself to accept any tender. BDBC shall not be liable under any circumstances for any costs, charges or expenses incurred by any Bidder or prospective Bidder who participates in this procurement process and accepts no liability for any costs, charges or expenses, irrespective of the outcome of the competition, or if the competition is cancelled or postponed. Bidders are advised that pursuant to the Local Government Transparency Code, local authorities are also required to publish details of certain contracts, commissioned activities, purchase orders, framework agreements and any other legally enforceable agreements. BDBC is also subject to the reporting requirements set out in Regulations 83 and 84 of the Public Contracts Regulations 2015. BDBC reserves the right to publish details as required pursuant to the Local Government Transparency Code and the Public Contracts Regulations 2015

VI.4) Procedures for review

VI.4.1) Review body

High Court of England and Wales

Royal Courts of Justice

London

WC2A 2LL

Country

United Kingdom

Internet address

www.justice.gov.uk

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

In accordance with the Public Contracts Regulations 2015, a standstill period of a minimum of 10 calendar days will be applied starting from the date when the award decision is dispatched to Bidders. This period allows unsuccessful Bidders to consider the decision and highlight any errors in the award process. If an appeal regarding the award of a contract has not been successfully resolved, the Public Contracts Regulations 2015

provide for aggrieved parties who have been harmed or are at risk of a breach of the rules to take action in the High Court of England and Wales. Any such action must be brought within the time limits specified in the Public Contracts Regulations 2015.