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Contract

## **YPO - 001101 Occupational Health Solutions, EAP & Associated Services**

YPO

F03: Contract award notice

Notice identifier: 2022/S 000-027017

Procurement identifier (OCID): ocds-h6vhtk-032de0

Published 27 September 2022, 11:28am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

YPO

41 Industrial Park

Wakefield

WF2 0XE

#### **Contact**

Contracts Team

#### **Email**

[contracts@ypo.co.uk](mailto:contracts@ypo.co.uk)

#### **Telephone**

+44 1924885903

#### **Country**

United Kingdom

**Region code**

UKE45 - Wakefield

**Internet address(es)**

Main address

<http://www.ypo.co.uk/>

Buyer's address

<http://www.ypo.co.uk/>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

YPO - 001101 Occupational Health Solutions, EAP & Associated Services

Reference number

001101

#### **II.1.2) Main CPV code**

- 80521000 - Training programme services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

YPO are looking for Providers to be appointed onto a Framework Agreement for the provision of Occupational Health Solutions, Employee Assistance Programmes and Associated Services. The Framework is designed to meet the needs of all public sector organisations which includes YPO's internal requirements. YPO is the lead Public Sector Buying Organisation (PSBO) for this Framework Agreement in collaboration with London Borough of Islington ("Islington Council") as a group of Public Sector Buying Organisations

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £90,000,000

### **II.2) Description**

#### **II.2.1) Title**

Lot 1 - Occupational Health Solutions & Associated Services

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 75122000 - Administrative healthcare services
- 85000000 - Health and social work services
- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This lot and all sub-lots will all be supported by an outcome focussed specification which will

enable the delivery of solutions to contracting authorities that are suited to their specific needs.

The focus of an OH solution is to support increased productivity within the workplace, ensuring employers meet their legal obligations to their employees and promoting a healthier workforce.

Core services will include:

- Pre-employment health screening/questionnaires
- Management referrals
- Ongoing absence management
- Health surveillance
- Statutory medicals
- Ensuring organisations meet their legal obligations in respect of employee health

- Provide and promote effective return to work strategies
- Strategic advice and guidance
- Provision of an occupational health management system for use by managers
- Ability to deliver services both in person and remotely

Associated services will capture all services associated to occupational health, some examples are:

- Neurodiversity diagnostics and workplace adjustments
- Asbestos medical assessments
- Drug and alcohol screening
- Rehabilitation services
- Workstation assessments
- Vaccination programmes
- Wellbeing training
- Wellbeing programmes
- Day 1 absence programme
- There will also be the option to include EAP as an additional service, to give organisations

the chance to procure both OH & EAP in one place

Providers will outline which associated services they can deliver within their bid submission

and will be able to update these services throughout the life of the framework.

This lot will be supported by sub-lots covering specific regions, opening up the reach of this

framework in comparison to the previous iteration and providing SME providers the ability

to

provide to public sector organisations. Ability to deliver in the identified region will be a pass/fail criteria and evidence of ability to deliver in the identified region will be required.

### **II.2.5) Award criteria**

Quality criterion - Name: Social Value / Weighting: 10%

Quality criterion - Name: Quality / Weighting: 50%

Price - Weighting: 40%

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework Agreement will cover the period from 1st October 2022 to 30th September 2024 with the option to extend for up to an additional 24 months. A decision to extend the framework beyond this initial term will be taken by June 2024 and will be dependent on satisfactory completion of all aspects of the contract to date, the current market conditions for this category and YPO's contracting structures. The maximum contract period will therefore be 4 years from 1st October 2022 to 30th September 2026 (subject to an annual review, incorporating KPI performance and price negotiations following the initial fixed pricing period).

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - Employee Assistance Programme & Additional Service

Lot No

2

## **II.2.2) Additional CPV code(s)**

- 75122000 - Administrative healthcare services
- 85000000 - Health and social work services

## **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

## **II.2.4) Description of the procurement**

Employee Assistance Programmes are considered to be a valuable employee benefit designed to help with both professional and personal problems which could be impacting well-being. Unlike OH solutions, EAP is employee-led and a key focus is the ability to self-refer and the provision of a confidential service. These programmes are aimed at improving

morale and working environments, reducing stress, absence and improving overall employee

health.

Core services will include:

- 24/7 emotional support, via telephone and/or online
- Guided self-help solutions
- Session based counselling
- Information in respect of legal, financial and workplace issues
- Workplace support for managers

Additional services will capture all outcome focused services related to employee wellbeing, some examples are:

- Neurodiversity diagnostics and workplace adjustments
- Wellbeing training

- Wellbeing programmes
- Career coaching
- Critical incident/post trauma support

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 50%

Quality criterion - Name: Social Value / Weighting: 10%

Price - Weighting: 40%

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework Agreement will cover the period from 1st October 2022 to 30th September

2024 with the option to extend for up to an additional 24 months. A decision to extend the framework beyond this initial term will be taken by June 2024 and will be dependent on satisfactory completion of all aspects of the contract to date, the current market conditions for this category and YPO's contracting structures. The maximum contract period will therefore be 4 years from 1st October 2022 to 30th September 2026 (subject to an annual review, incorporating KPI performance and price negotiations following the initial fixed pricing period).

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-010052](#)

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## **Section V. Award of contract**

### **Contract No**

1

### **Lot No**

1 and 2

### **Title**

001101 Occupational Health Solutions, EAP & Associated Services

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

5 September 2022

**V.2.2) Information about tenders**

Number of tenders received: 17

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

ABBOTT HEALTHCARE CONNECTIONS LIMITED

Abingdon

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

CORDELL HEALTH LTD

Wokingham

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

HEALTH ASSURED LTD

Manchester

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

HEALTH MANAGEMENT LIMITED

Leicester

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

DURADIAMOND HEALTHCARE LIMITED T/A HEALTH PARTNERS

Perth

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

INNOVATE HEALTHCARE MANAGEMENT GROUP LIMITED

Stockport

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

KAYS MEDICAL LIMITED

Liverpool

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

THE MCL GROUP (INT) LIMITED

Southport

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

MEDIGOLD HEALTH CONSULTANCY LIMITED

Northampton

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

PEOPLE ASSET MANAGEMENT LTD

Warrington

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

SME HCI LIMITED

Romford

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

SODEXO MOTIVATION SOLUTIONS U.K. LIMITED

Milton Keynes

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

VITA HEALTH GROUP LIMITED

Suffolk

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Workplace Health and Wellbeing

Norwich

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £90,000,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

YPO are purchasing on the behalf of other contracting authorities. Please see the below link for

details: <https://www.ypo.co.uk/about/customers/missible-users> .

YPO will incorporate a standstill period at the point of notification of the award of the contract is

provided to all bidders. The standstill period will be for a minimum of 10 calendar days, and

provides time for unsuccessful tenderers to challenge the award decision before the contract is

entered into. The Public Contracts Regulations 2015 provide for aggrieved parties who have been

harmed or are at risk of harm by a breach of the rules to take action in the High Court (England,

Wales and Northern Ireland).

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court of England and Wales

London

Country

United Kingdom