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Contract

YPO - 001101 Occupational Health Solutions, EAP & Associated Services

YPO

F03: Contract award notice

Notice identifier: 2022/S 000-027017

Procurement identifier (OCID): ocids-h6vhtk-032de0

Published 27 September 2022, 11:28am

Section I: Contracting authority

I.1) Name and addresses

YPO

41 Industrial Park

Wakefield

WF2 0XE

Contact

Contracts Team

Email

contracts@ypo.co.uk

Telephone

+44 1924885903

Country

United Kingdom

Region code

UKE45 - Wakefield

Internet address(es)

Main address

<http://www.ypo.co.uk/>

Buyer's address

<http://www.ypo.co.uk/>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

YPO - 001101 Occupational Health Solutions, EAP & Associated Services

Reference number

001101

II.1.2) Main CPV code

- 80521000 - Training programme services

II.1.3) Type of contract

Services

II.1.4) Short description

YPO are looking for Providers to be appointed onto a Framework Agreement for the provision of Occupational Health Solutions, Employee Assistance Programmes and Associated Services. The Framework is designed to meet the needs of all public sector organisations which includes YPO's internal requirements. YPO is the lead Public Sector Buying Organisation (PSBO) for this Framework Agreement in collaboration with London Borough of Islington ("Islington Council") as a group of Public Sector Buying Organisations

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £90,000,000

II.2) Description

II.2.1) Title

Lot 1 - Occupational Health Solutions & Associated Services

Lot No

1

II.2.2) Additional CPV code(s)

- 75122000 - Administrative healthcare services
- 85000000 - Health and social work services
- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

This lot and all sub-lots will all be supported by an outcome focussed specification which will

enable the delivery of solutions to contracting authorities that are suited to their specific needs.

The focus of an OH solution is to support increased productivity within the workplace, ensuring employers meet their legal obligations to their employees and promoting a healthier workforce.

Core services will include:

- Pre-employment health screening/questionnaires
- Management referrals
- Ongoing absence management
- Health surveillance
- Statutory medicals
- Ensuring organisations meet their legal obligations in respect of employee health

- Provide and promote effective return to work strategies
- Strategic advice and guidance
- Provision of an occupational health management system for use by managers
- Ability to deliver services both in person and remotely

Associated services will capture all services associated to occupational health, some examples are:

- Neurodiversity diagnostics and workplace adjustments
- Asbestos medical assessments
- Drug and alcohol screening
- Rehabilitation services
- Workstation assessments
- Vaccination programmes
- Wellbeing training
- Wellbeing programmes
- Day 1 absence programme
- There will also be the option to include EAP as an additional service, to give organisations

the chance to procure both OH & EAP in one place

Providers will outline which associated services they can deliver within their bid submission

and will be able to update these services throughout the life of the framework.

This lot will be supported by sub-lots covering specific regions, opening up the reach of this

framework in comparison to the previous iteration and providing SME providers the ability

to

provide to public sector organisations. Ability to deliver in the identified region will be a pass/fail criteria and evidence of ability to deliver in the identified region will be required.

II.2.5) Award criteria

Quality criterion - Name: Social Value / Weighting: 10%

Quality criterion - Name: Quality / Weighting: 50%

Price - Weighting: 40%

II.2.11) Information about options

Options: Yes

Description of options

The Framework Agreement will cover the period from 1st October 2022 to 30th September 2024 with the option to extend for up to an additional 24 months. A decision to extend the framework beyond this initial term will be taken by June 2024 and will be dependent on satisfactory completion of all aspects of the contract to date, the current market conditions for this category and YPO's contracting structures. The maximum contract period will therefore be 4 years from 1st October 2022 to 30th September 2026 (subject to an annual review, incorporating KPI performance and price negotiations following the initial fixed pricing period).

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 2 - Employee Assistance Programme & Additional Service

Lot No

2

II.2.2) Additional CPV code(s)

- 75122000 - Administrative healthcare services
- 85000000 - Health and social work services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Employee Assistance Programmes are considered to be a valuable employee benefit designed to help with both professional and personal problems which could be impacting well-being. Unlike OH solutions, EAP is employee-led and a key focus in the ability to self-refer and the provision of a confidential service. These programmes are aimed at improving morale and working environments, reducing stress, absence and improving overall employee health.

Core services will include:

- 24/7 emotional support, via telephone and/or online
- Guided self-help solutions
- Session based counselling
- Information in respect of legal, financial and workplace issues
- Workplace support for managers

Additional services will capture all outcome focused services related to employee wellbeing, some examples are:

- Neurodiversity diagnostics and workplace adjustments
- Wellbeing training

- Wellbeing programmes
- Career coaching
- Critical incident/post trauma support

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 50%

Quality criterion - Name: Social Value / Weighting: 10%

Price - Weighting: 40%

II.2.11) Information about options

Options: Yes

Description of options

The Framework Agreement will cover the period from 1st October 2022 to 30th September

2024 with the option to extend for up to an additional 24 months. A decision to extend the framework beyond this initial term will be taken by June 2024 and will be dependent on satisfactory completion of all aspects of the contract to date, the current market conditions for this category and YPO's contracting structures. The maximum contract period will therefore be 4 years from 1st October 2022 to 30th September 2026 (subject to an annual review, incorporating KPI performance and price negotiations following the initial fixed pricing period).

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-010052](#)

Section V. Award of contract

Contract No

1

Lot No

1 and 2

Title

001101 Occupational Health Solutions, EAP & Associated Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 September 2022

V.2.2) Information about tenders

Number of tenders received: 17

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

ABBOTT HEALTHCARE CONNECTIONS LIMITED

Abingdon

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

CORDELL HEALTH LTD

Wokingham

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

HEALTH ASSURED LTD

Manchester

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

HEALTH MANAGEMENT LIMITED

Leicester

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

DURADIAMOND HEALTHCARE LIMITED T/A HEALTH PARTNERS

Perth

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

V.2.3) Name and address of the contractor

INNOVATE HEALTHCARE MANAGEMENT GROUP LIMITED

Stockport

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

KAYS MEDICAL LIMITED

Liverpool

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

THE MCL GROUP (INT) LIMITED

Southport

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

MEDIGOLD HEALTH CONSULTANCY LIMITED

Northampton

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

PEOPLE ASSET MANAGEMENT LTD

Warrington

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

SME HCI LIMITED

Romford

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

SODEXO MOTIVATION SOLUTIONS U.K. LIMITED

Milton Keynes

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

VITA HEALTH GROUP LIMITED

Suffolk

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Workplace Health and Wellbeing

Norwich

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £90,000,000

Section VI. Complementary information

VI.3) Additional information

YPO are purchasing on the behalf of other contracting authorities. Please see the below link for

details: <https://www.ypo.co.uk/about/customers/permissible-users> .

YPO will incorporate a standstill period at the point of notification of the award of the contract is

provided to all bidders. The standstill period will be for a minimum of 10 calendar days, and

provides time for unsuccessful tenderers to challenge the award decision before the contract is

entered into. The Public Contracts Regulations 2015 provide for aggrieved parties who have been

harmed or are at risk of harm by a breach of the rules to take action in the High Court (England,

Wales and Northern Ireland).

VI.4) Procedures for review

VI.4.1) Review body

High Court of England and Wales

London

Country

United Kingdom