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Contract

## **Boost 5 Support Programme**

Lancashire County Council

F03: Contract award notice

Notice identifier: 2023/S 000-026980

Procurement identifier (OCID): ocds-h6vhtk-03dc83

Published 12 September 2023, 3:41pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Lancashire County Council

Fishergate

Preston

PR18XJ

#### **Contact**

LCC Corporate

#### **Email**

[contractscorporate@lancashire.gov.uk](mailto:contractscorporate@lancashire.gov.uk)

#### **Telephone**

+44 1772538207

#### **Country**

United Kingdom

**Region code**

UKD45 - Mid Lancashire

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

[www.lancashire.gov.uk](http://www.lancashire.gov.uk)

Buyer's address

[www.lancashire.gov.uk](http://www.lancashire.gov.uk)

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Boost 5 Support Programme

Reference number

RG/CORP/LCC/23/251

#### **II.1.2) Main CPV code**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Boost is Lancashire's Business Growth Hub and sits at the heart of the business support landscape. The Boost 5 Support Programme offers a range of contracts offering support in

Lancashire as detailed within the tender documents including Business Advice, Flying Start,

Growth Catalyst, Scale to Thrive and Central Marketing.

Lancashire County Council is seeking to appoint suitably experienced Service Providers to

deliver the Contracts for the Boost 5 Support Programme between 1st September 2023 and

31st March 2025 with the option for further extensions.

Lancashire County Council is acting as the lead commissioner for the Boost 5 Programme of

Support contracts. Local District Councils have entered into a partnership arrangement with

Lancashire County Council for delivery of requirements. The named Lancashire Local District

Councils are able to use these services / have requirements delivered: Burnley, Chorley,

Fylde, Hyndburn, Pendle, Preston, South Ribble, West Lancashire, Wyre, Lancaster, Ribble

Valley, Rossendale, Blackpool and Blackburn with Darwen.

The value of the initial 19 month term for the Boost 5 Support Services is £2,875,000.

Options for additional flexibility of funding and requirements for all districts has been

included and options to extend for up to a further 36 months has also been included,

providing a potential total contract value of £9,495,000.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Lowest offer: £2,875,000 / Highest offer: £9,495,000 taken into consideration

### **II.2) Description**

#### **II.2.1) Title**

Gateway & Business Advice Service

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

#### **II.2.3) Place of performance**

NUTS codes

- UKD4 - Lancashire

#### **II.2.4) Description of the procurement**

Lancashire County Council is appointing a suitably experienced Service Provider to deliver the contract for the Boost 5 Support Programme Lot 1 from 11 September 2023 on behalf of itself and the named Local District Councils. The Boost 5 Support Programme includes a range of contracts and services to help businesses throughout Lancashire. Details on the contracts can be found within the tender documents.

#### **II.2.5) Award criteria**

Quality criterion - Name: Engagement / Weighting: 10

Quality criterion - Name: Onboarding / Weighting: 10

Quality criterion - Name: Delivery / Weighting: 10

Quality criterion - Name: Impact / Weighting: 10

Quality criterion - Name: Partnership & Collaboration / Weighting: 10

Quality criterion - Name: Team & Skills / Weighting: 10

Quality criterion - Name: Contract Management / Weighting: 10

Quality criterion - Name: Social Value - Current / Weighting: 2.5

Quality criterion - Name: Social Value - Contract / Weighting: 7.5

Price - Weighting: 20

#### **II.2.11) Information about options**

Options: No

#### **II.2.14) Additional information**

Service delivery is for Lancashire County Council on behalf of itself and the local district partners named in this notice. Value is between 200,000 and 657,044 (initial term is 19 months with flexibility for districts and options to extend services - all subject to funding).

#### **II.2) Description**

### **II.2.1) Title**

Flying Start Service

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

### **II.2.3) Place of performance**

NUTS codes

- UKD4 - Lancashire

### **II.2.4) Description of the procurement**

Lancashire County Council is appointing a suitably experienced Service Provider to deliver the contract for the Boost 5 Support Programme Lot 2 from 11 September 2023 on behalf of itself and the named Local District Councils. The Boost 5 Support Programme includes a range of contracts and services to help businesses throughout Lancashire. Details on the contracts can be found within the tender documents.

### **II.2.5) Award criteria**

Quality criterion - Name: Engagement / Weighting: 10

Quality criterion - Name: Onboarding / Weighting: 10

Quality criterion - Name: Delivery / Weighting: 10

Quality criterion - Name: Impact / Weighting: 10

Quality criterion - Name: Partnership & Collaboration / Weighting: 10

Quality criterion - Name: Team & Skills / Weighting: 10

Quality criterion - Name: Contract Management / Weighting: 10

Quality criterion - Name: Social Value - Current / Weighting: 2.5

Quality criterion - Name: Social Value - Contract / Weighting: 7.5

Price - Weighting: 20

### **II.2.11) Information about options**

Options: No

### **II.2.14) Additional information**

Service delivery is for Lancashire County Council on behalf of itself and the local district partners named in this notice. Value for Lot 2 is between 400,000 and 2,646,174 (initial term is 19 months with flexibility for districts and options to extend services - all subject to funding).

## **II.2) Description**

### **II.2.1) Title**

Growth Catalyst Service

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

### **II.2.3) Place of performance**

NUTS codes

- UKD4 - Lancashire

### **II.2.4) Description of the procurement**

Lancashire County Council is appointing a suitably experienced Service Provider to deliver the contract for the Boost 5 Support Programme Lot 3 from 11 September 2023 on behalf of itself and the named Local District Councils. The Boost 5 Support Programme includes a range of contracts and services to help businesses throughout Lancashire. Details on the contracts can be found within the tender documents.

### **II.2.5) Award criteria**

Quality criterion - Name: Engagement / Weighting: 10

Quality criterion - Name: Onboarding / Weighting: 10

Quality criterion - Name: Delivery / Weighting: 10

Quality criterion - Name: Impact / Weighting: 10

Quality criterion - Name: Partnership & Collaboration / Weighting: 10

Quality criterion - Name: Team & Skills / Weighting: 10

Quality criterion - Name: Contract Management / Weighting: 10

Quality criterion - Name: Social Value - Current / Weighting: 2.5

Quality criterion - Name: Social Value - Contract / Weighting: 7.5

Price - Weighting: 20

#### **II.2.11) Information about options**

Options: No

#### **II.2.14) Additional information**

Service delivery is for Lancashire County Council on behalf of itself and the local district partners named in this notice. Value for Lot 3 is between 950,000 and 3,140,957 (initial term is 19 months with flexibility for districts and options to extend services - all subject to funding).

## **II.2) Description**

### **II.2.1) Title**

Scale to Thrive Service

Lot No

4

**II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

**II.2.3) Place of performance**

NUTS codes

- UKD4 - Lancashire

**II.2.4) Description of the procurement**

Lancashire County Council is appointing a suitably experienced Service Provider to deliver the contract for the Boost 5 Support Programme Lot 4 from 11 September 2023 on behalf of itself and the named Local District Councils. The Boost 5 Support Programme includes a range of contracts and services to help businesses throughout Lancashire. Details on the contracts can be found within the tender documents.

**II.2.5) Award criteria**

Quality criterion - Name: Engagement / Weighting: 10

Quality criterion - Name: Onboarding / Weighting: 10

Quality criterion - Name: Delivery / Weighting: 10

Quality criterion - Name: Impact / Weighting: 10

Quality criterion - Name: Partnership & Collaboration / Weighting: 10

Quality criterion - Name: Team & Skills / Weighting: 10

Quality criterion - Name: Social Value - Current / Weighting: 2.5

Quality criterion - Name: Social Value - Contract / Weighting: 7.5

Price - Weighting: 20

**II.2.11) Information about options**

Options: No

**II.2.14) Additional information**

Service delivery is for Lancashire County Council on behalf of itself and the local district

partners named in this notice. Value for Lot 4 is between 275,000 and 915,435 (initial term is 19 months with flexibility for districts and options to extend services - all subject to funding).

## **II.2) Description**

### **II.2.1) Title**

Central Marketing

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

### **II.2.3) Place of performance**

NUTS codes

- UKD4 - Lancashire

### **II.2.4) Description of the procurement**

Lancashire County Council is appointing a suitably experienced Service Provider to deliver the contract for the Boost 5 Support Programme Lot 5 from 11 September 2023 on behalf of itself and the named Local District Councils. The Boost 5 Support Programme includes a range of contracts and services to help businesses throughout Lancashire. Details on the contracts can be found within the tender documents.

### **II.2.5) Award criteria**

Quality criterion - Name: Brand Awareness & Engagement / Weighting: 10

Quality criterion - Name: Delivery / Weighting: 10

Quality criterion - Name: Website / Weighting: 10

Quality criterion - Name: Impact / Weighting: 10

Quality criterion - Name: Partnership & Collaboration / Weighting: 10

Quality criterion - Name: Team & Skills / Weighting: 10

Quality criterion - Name: Contract & Budget Management / Weighting: 10

Quality criterion - Name: Social Value - Current / Weighting: 2.5

Quality criterion - Name: Social Value - Contract / Weighting: 7.5

Price - Weighting: 20

#### **II.2.11) Information about options**

Options: No

#### **II.2.14) Additional information**

Service delivery is for Lancashire County Council on behalf of itself and the local district partners named in this notice. Value for Lot 5 is between 250,000 and 812,305 (initial term is 19 months with flexibility for districts and options to extend services - all subject to funding).

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-018116](#)

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## **Section V. Award of contract**

### **Contract No**

1

### **Lot No**

1

### **Title**

Boost (5) Support Programme - Gateway & Business Advice Service

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

5 September 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Growth Lancashire Ltd

C/O Blackburn with Darwen Borough Council, Suite 18 The Globe Centre, St James Square

Accrington

BB5 0RE

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

Companies House

05310616

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,971,130

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### **Section V. Award of contract**

#### **Contract No**

2

#### **Lot No**

2

#### **Title**

Boost (5) Support Programme Flying Start Service

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

5 September 2023

##### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Selnet Ltd

Brentwood House, 15 Victoria Road, Fulwood

Preston

PR2 8PS

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

Companies House

05671228

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £2,646,173

**V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

## **Section V. Award of contract**

### **Contract No**

3

### **Lot No**

3

### **Title**

Boost (5) Support Programme Growth Catalyst

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

5 September 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 4

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

The Growth Company Ltd

Lee House, 90 Great Bridgewater Street

Greater Manchester

M1 5JW

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

Companies House

02443911

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £3,140,956

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## **Section V. Award of contract**

### **Contract No**

4

### **Lot No**

4

### **Title**

Boost (5) Support Programme Scale to Thrive Service

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

5 September 2023

### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 4

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

The Growth Company Ltd

Lee House, 90 Great Bridgewater Street

Greater Manchester

M1 5JW

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

Companies House

02443911

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £915,434

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## **Section V. Award of contract**

### **Contract No**

5

### **Lot No**

5

### **Title**

Boost (5) Support Programme Central Marketing Service

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

5 September 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Freshfield

Derby House, 12 Winckley Square

Preston

PR1 3JJ

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

Companies House

02443911

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £821,304

#### **V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Lancashire County Council is acting as the lead commissioner for the Boost 5 Programme of Support contracts. Local District Councils have entered into a partnership arrangement with

Lancashire County Council for delivery of requirements. The named Lancashire Local District Councils are able to use these services / have requirements delivered: Burnley, Chorley, Fylde, Hyndburn, Pendle, Preston, South Ribble, West Lancashire, Wyre, Lancaster, Ribble Valley, Rossendale, Blackpool and Blackburn with Darwen.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Royal Courts of Justice - The High Court

London

WC2A 2LL

Telephone

+44 2079476000

Country

United Kingdom

Internet address

<https://courtribunalfinder.service.gov.uk/courts/royal-courts-of-justice>

**VI.4.4) Service from which information about the review procedure may be obtained**

Lancashire County Council

County Hall, Fishergate

Preston

PR1 0LD

Country

United Kingdom