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Contract

## **Growth Hub and Net Zero Provision**

East Suffolk Council

F03: Contract award notice

Notice identifier: 2023/S 000-026938

Procurement identifier (OCID): ocids-h6vhtk-03c47f

Published 12 September 2023, 12:48pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

East Suffolk Council

Riverside, 4 Canning Road

Lowestoft

NR33 0EQ

#### **Contact**

Procurement

#### **Email**

[deanne.davidson@eastsuffolk.gov.uk](mailto:deanne.davidson@eastsuffolk.gov.uk)

#### **Telephone**

+44 1502523695

#### **Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<http://eastsuffolk.gov.uk>

Buyer's address

<http://eastsuffolk.gov.uk>

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

Economic and financial affairs

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Growth Hub and Net Zero Provision

Reference number

2252-OJEU-O

**II.1.2) Main CPV code**

- 80510000 - Specialist training services

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

On behalf of the consortium (the consortium being Suffolk districts and borough councils (Babergh District Council, East Suffolk Council, Ipswich Borough Council, Mid Suffolk District Council, and West Suffolk Council), Suffolk County Council and New Anglia Local Enterprise Partnership), East Suffolk Council (ESC) is seeking to appoint a Single Service Delivery Provider or multi-providers to deliver business support and development services aimed at business over 12 months of trading across the county of Suffolk. We will be procuring the services under Lots to allow for specialist service providers to bid for the relevant services. The Lots we will be procuring, each on a Suffolk wide basis, are as follows: 1. Lot-1: New Anglia Growth Hub with Scale-Up Programme 2. Lot-2: Net zero business consultancy The business support services under each Lot will be open to any business that is located within Suffolk and open to any sector, including social enterprises within the county.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,085,454

### **II.2) Description**

#### **II.2.1) Title**

New Anglia Growth Hub with Scale-Up Programme

Lot No

Lot 1

#### **II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

The New Anglia Growth Hub aims to engage with businesses and enterprise across

Norfolk and Suffolk and drive-up levels of innovation and growth, by providing the ecosystem businesses need to access the help and support they need to grow. The provision of cost-effective, free at point of access, support to SMEs and in some instances large businesses, targeted at growth sectors, with in-depth support for businesses with the greatest potential for growth, will increase levels of GVA across the of Suffolk, and create new jobs. Going forward under the new procured service there will be fewer limitations on the types of businesses that can be supported.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

UK Shared Prosperity Fund

## **II.2) Description**

### **II.2.1) Title**

Net zero business consultancy

Lot No

Lot 2

### **II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The Supplier will provide expert and impartial advice to assist businesses in identifying what net zero means to them by providing an energy audit service for their business and subsequent advice and action plan arising from the audit service. All bidders should look to compliment and where possible go above and beyond existing local net zero consultancy services and should signpost and encourage sign-up to the Suffolk Carbon Charter (please visit: <https://carboncharter.org/> for more information). The consultancy element should include a three-step process, as a minimum:1. Measure the businesses carbon footprint and quantify the businesses emissions across all of its operations.2. Offer advice and expertise on how a business can reduce their carbon footprint, in a way that is suitable to their financial capability and is cost effective.3. Work with the business to develop an action plan that is achievable and realistic for the business, and help the business identify funding opportunities including use of resource, grants, and loans.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

UK Shared Prosperity Fund

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-012049](#)

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## **Section V. Award of contract**

### **Contract No**

2252-OJEU-O Lot 1

### **Lot No**

1

### **Title**

New Anglia Growth Hub with Scale-Up Programme

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

16 August 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

YTKO Ltd

Nicholas House, River Front

Enfield

EN1 3FG

Country

United Kingdom

NUTS code

- UKH14 - Suffolk

National registration number

01392147

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £704,908.09

Total value of the contract/lot: £694,462

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## **Section V. Award of contract**

### **Contract No**

2252-OJEU-O Lot 2

### **Lot No**

2

### **Title**

Net zero business consultancy

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 September 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 7

Number of tenders received from SMEs: 7

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 7

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Groundwork East

Mill Green

Hatfield

AL9 5PE

Country

United Kingdom

NUTS code

- UKH23 - Hertfordshire

National registration number

01944186

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £380,545.91

Total value of the contract/lot: £380,545

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

East Suffolk Council

4 Canning Road

Lowestoft

NR33 0EQ

Email

[procurement@eastsoffolk.gov.uk](mailto:procurement@eastsoffolk.gov.uk)

Country

United Kingdom