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Contract

## **NAC/5159 North Ayrshire Employability Service Delivery Framework**

North Ayrshire Council

F03: Contract award notice

Notice identifier: 2024/S 000-026854

Procurement identifier (OCID): ocids-h6vhtk-03fccd

Published 22 August 2024, 2:03pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

North Ayrshire Council

Cunninghame House, Friars Croft

Irvine

KA12 8EE

#### **Email**

[jenniblair@north-ayrshire.gov.uk](mailto:jenniblair@north-ayrshire.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKM93 - East Ayrshire and North Ayrshire mainland

#### **Internet address(es)**

Main address

<http://www.north-ayrshire.gov.uk>

Buyer's address

[http://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00337](http://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00337)

#### **I.4) Type of the contracting authority**

Regional or local authority

#### **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

NAC/5159 North Ayrshire Employability Service Delivery Framework

#### **II.1.2) Main CPV code**

- 79611000 - Job search services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This procurement seeks to appoint a framework of business partners to support the delivery of the Councils employability service.

The services required will be as follows:

- Lot 1: Employability end-to-end service
- Lot 2: Parental employment support service
- Lot 3: Youth transition/engagement/support service
- Lot 4: Transitional/volunteering service
- Lot 5: Individual Placement Support (IPS)

One supplier will be awarded per lot.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £3,141,094.99

### **II.2) Description**

### **II.2.1) Title**

Employability end-to-end service

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79611000 - Job search services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

### **II.2.4) Description of the procurement**

This is a key worker service across the 5 stages of the employability and skills pipeline.

Stage 1: Referral, engagement, and assessment

Stage 2: Needs assessment, barrier removal, and action planning

Stage 3: Vocational activity

Stage 4: Employer engagement and job matching

Stage 5: In work support and aftercare

- The end to end service should support disadvantaged groups progress towards employment.

- The service will be delivered across stages 1 to stages 5 of the employability and skills pipeline.

- A Key worker approach (key worker defined as: consistent worker who takes participants through all stages including providing at least 26 weeks aftercare, and develops individualised package of support) has to be adopted at all stages of service delivery.

- Focus on vocational programmes aligned with local business need

- Employer engagement and sustained job outcomes a primary focus

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 50

Price - Weighting: 50

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Parental employment support service

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79611000 - Job search services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

### **II.2.4) Description of the procurement**

This lot is focused on addressing child poverty by supporting parents progress into employment and progress within employment.

Service required should provide:

- Key worker support
- Service tailored to individual need

- Flexible and responsive services
- Clear focus on progression across 5 stage pipeline
- Targeted at parents who have children in poverty
- Progress parents into vocational programmes and placements
- Works in partnership and across partnerships

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 50

Price - Weighting: 50

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Youth transition/engagement/support service

Lot No

3

#### **II.2.2) Additional CPV code(s)**

- 79611000 - Job search services

#### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

#### **II.2.4) Description of the procurement**

This lot is focussed on supporting young people making transitions from school and youngsters who are not in employment, education or training. We are looking for a mix of services to include:

- Community outreach approach to engage youngsters who don't engage with services
- Key worker support to engage with youngsters and provide 1-2-1 support as required
- Programmes to address confidence, resilience, isolation, basic skills for employment
- Strong partnership working with education, skills development Scotland, Ayrshire college and wider employability services
- Using data from datahub to target services

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 50

Price - Weighting: 50

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Transitional/volunteering service

Lot No

4

#### **II.2.2) Additional CPV code(s)**

- 79611000 - Job search services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

### **II.2.4) Description of the procurement**

Providing work experience and volunteering placements for participants who are long term unemployed is an important step to make a sustainable progression into employment. Placements may be in:

- Third sector
- Public sector
- Private sector
- Community organisations

Providers will also be expected to provide wrap around employability support prior to a during placements

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 50

Price - Weighting: 50

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Individual Placement Support (IPS)

Lot No



5

**II.2.2) Additional CPV code(s)**

- 79611000 - Job search services

**II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

**II.2.4) Description of the procurement**

Closing the disability employment gap remains a high priority in North Ayrshire and an IPS model delivered with full fidelity will complement the successful Supported Employment initiative, Equal Programme, already delivered by North Ayrshire Council.

The contractor would be expected to work closely with Ayrshire & Arran NHS and develop their IPS capacity and capability by working in partnership working with clinical teams. This will target individuals with severe and enduring mental health issues but have capacity to extend this model to support those in recovery from drug addiction, those with experience of domestic violence, commercial sexual exploitation or homelessness. The contractor will develop and strengthen referral and networking connections with Health, Justice, Social Work, and Housing as well as with specialist services supporting the target groups adopting the IPS model:

**II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 50

Price - Weighting: 50

**II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-004152](#)

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Parental employment support service

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Youth transition/engagement/support service

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Transitional/volunteering service

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

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## **Section V. Award of contract**

### **Lot No**

5

### **Title**

Individual Placement Support (IPS)

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Employability end-to-end service

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

6 August 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

CEIS Ayrshire

Landek House, Suite 3, 2nd Floor, 46 Bank Street

Irvine

KA12 0PL

Telephone

+44 1294322707

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £3,141,094.99

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Quality Management Procedures

1. The bidder must hold a UKAS (or equivalent) accredited independent third-party certificate of compliance in accordance with BS EN ISO 9001 (or equivalent) or a documented policy regarding quality management, see attachment at SPD question 4D.1.

#### Health and Safety Procedures

1. The bidder must hold a UKAS (or equivalent) accredited independent third-party certificate of compliance in accordance with ISO 45001 (or equivalent) or have, within the last 12 months, successfully met the assessment requirements of a construction-related scheme in registered membership of the Safety Schemes in Procurement (SSIP) forum or the bidder must have a regularly reviewed and documented policy for Health and Safety management, see attachment at SPD question 4D.1.

Lots 2-5 were not awarded and have been re-advertised.

(SC Ref:774685)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Kilmarnock Sheriff Court

Sheriff Court House, St Marnock Street

Kilmarnock

KA1 1ED

Telephone

+44 1563550024

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/>