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Planning

Early Market Engagement for UK-India Global Innovation Partnership (GIP) Programme

Foreign Commonwealth and Development Office

F01: Prior information notice

Prior information only

Notice identifier: 2022/S 000-026833

Procurement identifier (OCID): ocids-h6vhtk-036b57

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Section I: Contracting authority

I.1) Name and addresses

Foreign Commonwealth and Development Office

King Charles Street

London

SW1A 2AH

Email

ls.nagarajan@fcdo.gov.uk

Telephone

+44 2070080932

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://www.gov.uk/government/organisations/foreign-commonwealth-development-office>

Buyer's address

<https://fcdo.bravosolution.co.uk>

I.3) Communication

Additional information can be obtained from the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://fcdo.bravosolution.co.uk>

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Early Market Engagement for UK-India Global Innovation Partnership (GIP) Programme

II.1.2) Main CPV code

- 75211200 - Foreign economic-aid-related services

II.1.3) Type of contract

Services

II.1.4) Short description

The Global Innovation Partnership (GIP) is a joint initiative by the Ministry of External Affairs (MEA), India and the Foreign, Commonwealth & Development Office (FCDO), UK. The governing structure of GIP is derived from the two MoUs signed between India and the UK which may be seen here <http://www.mea.gov.in/TreatyDetail.htm?3743> and <http://www.mea.gov.in/TreatyDetail.htm?3850>). Implementation of GIP is overseen by a Joint Steering Committee comprising members from both governments.

GIP will foster, transfer and scale up demonstrated and sustainable, climate-smart innovations from India to third countries to promote and improve the economic development, accelerate the implementation of SDGs and primarily improve the lives and livelihoods of poor populations in the recipient countries. A focus of the programme will be on women, people with disabilities, and those with climate and health vulnerabilities.

The programme will run for a period of 14 years between July 2022-June 2036. GIP builds on ex-DFID India's programme on innovation transfer (Global INVENT).

II.1.5) Estimated total value

Value excluding VAT: £25,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 73220000 - Development consultancy services

II.2.3) Place of performance

NUTS codes

- IN - India

Main site or place of performance

Grant Component scope include countries in Africa, South Asia, and the Indo-Pacific.

II.2.4) Description of the procurement

The FCDO and MEA, as co-Chairs of the Joint Steering Committee, would like to invite interested parties to attend Early Market Engagement Event, scheduled for Tuesday 18th October : 11:00 -13:00 BST / 15:30 -17:30 India Time, towards provision of services to deliver UK-India Global Innovation Partnership (GIP) Programme.

The programme has 4 distinct components: Grants (£10m), Investments (£50m), Technical Assistance (TA - £11.5m) and Impact Assessment (M&E - £3.5m). The programme will run for a period of 14 years between July 2022-June 2036.

The transfer of innovations will be done through two different components – Grants and Investments. The TA will be overarching and support the enterprises across Grants and Investments as well as facilitate the transfer by enabling /strengthening the ecosystem in the specific regions. The Impact Assessment component will provide continuous monitoring and evaluation for learning and adaptation.

The Investment component will provide risk capital to support the transfer of private sector enterprises and will have a separate Investment Manager. The management of the investment component is outside the scope of this EME.

Grant Component: To design and set up a competitive process of identifying, selecting, and supporting innovations from India in specific sectors to transfer to select countries in Africa, South Asia, and the Indo-Pacific. The selected enterprises will be provided minimum grant support to scale up their successful innovations in the identified country.

The supplier /manager for the Grant component will be expected to set up the entire chain of activities- announcing challenge rounds for specific sectors, setting up a competitive process for selection of most suitable innovations, undertaking due diligence of all selected enterprises, in line with GIP requirements, and supporting the transfer process through contacts and networks.

TA Component: The objective of the TA component is to support the transfer of

enterprises both through the Grant and Investment components. It will work both at the enterprise and ecosystem level. At the enterprise level, TA will be used for providing business development/ mentoring and capacity building services for the enterprises, including to strengthen their capacity to reach target populations i.e. women, people with disabilities and other marginalised groups etc. At the ecosystem level TA will address barriers (policies, regulations, market information etc.) to innovation transfer, and work with institutional partners like innovation hubs, research institutions, and academia.

Impact Assessment Facility: The purpose of the Impact Assessment Facility is to support learning and accountability. The Facility will contribute to Annual Reviews, periodic Joint Steering Committee meetings, and key decision-making points which might arise, alongside running a continuous evaluation through the life cycle of the programme. This evaluation will cover all three components of GIP and how they interact with each other.

While the default position for this procurement happens to consider our Framework Arrangement, through this EME, we are looking at the overall market appetite and the number of suppliers over and above the current Framework Suppliers. This will provide FCDO and MEA with an idea about the level of competitiveness available in the market to finalise strategy of engagement.

This EME event is an opportunity for prospective GIP multi-year contract suppliers to understand current GIP planning, to ask question, and to provide any feedback. Please note that no final decisions have been made about GIP multi-year contract opportunities. Suppliers should not assume that they will go ahead or will go ahead in the form outlined in this EME, as these decisions are still subject to review.

Prospective suppliers are invited to complete the survey via EME Registration Form (<https://bit.ly/3qWyAOi>).

II.2.14) Additional information

At this stage, FCDO seeks expression of interest in participating in the EME event. Non-participation in this event will not be taken into account in any future procurement. The purpose of this notice is to explore the market, inform the specifications and help us to decide on the best procurement route and strategy.

II.3) Estimated date of publication of contract notice

16 January 2023

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

Section VI. Complementary information

VI.3) Additional information

To attend this EME event you have to login onto FCDO's eTendering Portal: <https://fcdo.bravosolution.co.uk> and register under Early Market Engagement (EME) Event for UK-India Global Innovation Partnership (GIP) Programme.

In addition, the EME Registration Form: <https://bit.ly/3qWyAOi> must be completed for EACH of attendees.