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Planning

Soft Market Testing Mansion House

Newcastle City Council

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-026786

Procurement identifier (OCID): ocds-h6vhtk-0523f8

Published 23 May 2025, 3:41pm

Scope

Reference

009083

Description

At the request of the Mansion House Trust, Newcastle City Council are carrying out a Market Sounding Exercise aimed at establishing market capability to deliver a managed service or strategic plan which can provide a significant and positive impact in further developing our current operational model for the Mansion House

Whilst at this stage this is not an invitation for formal expressions of interest we are inviting Experienced Hospitality/Leisure trade companies to participate in a market sounding exercise.

The aim is to gain industry insight on what skills, capacity and knowledge are required to manage or strategically plan development options for the future operation of the Mansion House with a view to evolving the Mansion House offer to ensure its sustainability and further maximise income.

The contract specification would need to be agreed with the Trust and would set out the mandatory requirement that the successful tenderer(s) would need to work with Council operations to ensure there is strong cooperation and overall successful outcomes.

There is an opportunity for interested parties to have a tour of the Mansion House by Council Officers to understand the history and location, to gain insight into the venue and the current position of the Mansion House.

Interested parties will then be asked to submit initial proposals on their plan, with an opportunity for face-to-face meetings with interested parties.

During these sessions we would be seeking information on how your organisation could feasibly evolve the Mansion House operation and further maximise income.

Following completion of these meetings Officers will comprehensively assess supplier's reactions and feedback and make a recommendation on how it proposes to advance its market operation.

Please note that the contract duration and value is currently unknown, the information provided in these sections of the notice are not accurate.

Should you wish to book a site visit, please register on our E-Tendering Platform OPEN at <https://www.open-uk.org> and register your interest. Booking can be made by contacting Anne-Marie Jordon at anne.marie.jordon@newcastle.gov.uk before 5th June. Places are limited and will be allocated on a first come, first serviced basis.

Following the site visits, interested parties will need to submit draft proposals via our OPEN before 17:00 on 27 June 2025.

Contract dates (estimated)

- 1 January 2026 to 31 December 2031
- 6 years

Main procurement category

Services

CPV classifications

- 70310000 - Building rental or sale services
- 70330000 - Property management services of real estate on a fee or contract basis

Contract locations

- UKC2 - Northumberland and Tyne and Wear

Engagement

Engagement deadline

27 June 2025

Engagement process description

At the request of the Mansion House Trust, Newcastle City Council are carrying out a Market Sounding Exercise, aimed at establishing market capability to deliver a managed service or strategic plan which can provide a significant and positive impact in further developing our current operational model for the Mansion House

Whilst at this stage this is not an invitation for formal expressions of interest, we are inviting experienced Hospitality/Leisure trade companies to participate in a market sounding exercise.

Newcastle City Council will be holding tours of the Mansion House in Jesmond, Newcastle on the 6th, 9th, 13th and 16th June 2025. Slots will be for 1.5 hrs and will be available from 10:00 - 16:00. Slots will be offered on a first come first serve basis however information and layout of the building can be distributed outside of the tours.

Interested parties will then be asked to submit initial proposals via the OPEN Portal on

their plans for the building, by 27th June 2025.

We will review these proposals and invite suitable companies to meet with us to discuss ideas and potential opportunities in further detail.

If you are interested in attending the tour and/or for the follow up meetings, please register on the OPEN Tender portal at <https://www.open-uk.org> to register interest and contact anne.marie.jordon@newcastle.gov.uk to arrange an appointment (before 5th June), places are limited and will be allocated on a first come, first served basis.

Following the site visits, interested parties will need to submit draft proposals via OPEN before 17:00 on 27 June 2025.

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Contracting authority

Newcastle City Council

- Public Procurement Organisation Number: PBHM-6848-TWYG

Civic Centre

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Region: UKC22 - Tyneside

Organisation type: Public authority - sub-central government