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Opportunity

Inland Border Facilities (IBF) Enduring Site Services Operator

H M Revenue & Customs

F02: Contract notice
Notice reference: 2021/S 000-026745
Published: 26 October 2021, 10:40am

Section I: Contracting authority

I.1) Name and addresses

H M Revenue & Customs

5th Floor West, Ralli Quays, 3 Stanley Street

Salford

M60 9LA

Contact

Aman Kang

Email

amandip.kang@hmrc.gov.uk

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

www.gov.uk/hm-revenue-customs

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

http://hmrc.supplier-eu.ariba.com/ad/register/SSOActions?type=full

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

http://hmrc.supplier-eu.ariba.com/ad/register/SSOActions?type=full

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

Other activity

Direct/Indirect Taxes and Duties

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Inland Border Facilities (IBF) Enduring Site Services Operator

Reference number

SR727828024

II.1.2) Main CPV code

- 98362000 - Port management services

II.1.3) Type of contract

Services

II.1.4) Short description

HMRC is looking to appoint a single national site services operator at its Inland Border Facilities (IBF) sites to provide core service 'pillars' of Site Operations; Security Services; Traffic Marshalling Services; Vehicle Inspection Services (including MHE operators); and Hard & Soft FM Services.

II.1.5) Estimated total value

Value excluding VAT: £612,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 63100000 - Cargo handling and storage services
- 63712700 - Traffic control services
- 75130000 - Supporting services for the government
- 79500000 - Office-support services
- 79623000 - Supply services of commercial or industrial workers
- 79710000 - Security services
- 79993000 - Building and facilities management services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

HMRC requires a single site services operator ("Supplier") to provide core service 'pillars' of Site Operations; Security Services; Traffic Marshalling Services; Vehicle Inspection Services (including MHE operators); and Hard & Soft FM Services.

Through this opportunity, HMRC is looking to identify a best-in-class Supplier that can bring together all of the above services under a single national provision to serve all future IBF sites. In the first instance, the site will include confirmed sites at Sevington, Holyhead, and Dover White Cliffs, with the potential to expand to additional sites throughout the life of the future contract, including in South-East England (TBC) and West Scotland (TBC). The Supplier will be required to deliver customs checks on both inbound and outbound goods between the UK and the EU on behalf of Her Majesty's Government.

The IBF sites are expected to be operational 24 hours a day, 7 days a week, 365(6) days a year.

The three confirmed IBF sites of Sevington, Holyhead and Dover White Cliffs are expected to have approximately 500-600 HGV parking bays collectively and at their maximum capacity will be able to serve a throughput of approximately 10,000 vehicles per day.

This requirement will be procured as a single Lot, covering all IBF sites.

The future contract is expected to be awarded in around August 2022, for commencement of services in November 2022 on a phased site-by-site basis through a rigorous mobilisation plan. The future contract is likely to have an expiry date of 31/12/2025 with the option to extend for two further periods of 12 months.

This Procurement and the resulting contract are being run in accordance with HMRC's Supplier Code of Conduct . Further details on this can be found in the accompanying Project Brief and in HMRC's data room, both of which can be accessed via the details in Section I.3 above.

The future contract will require a Business Continuity & Disaster Recovery (BCDR) Plan built into it, specifically tailored to the delivery of the contract, and the appropriate resolution planning in place to ensure continuity of critical public services and their orderly transfer to a new supplier or in-house in the event of supplier insolvency. In addition to extensive financial viability assessment prior to contract award, HMRC will also undertake ongoing financial and

compliance monitoring during the life of the contract, at least annually, to ensure the ongoing financial standing of the Supplier.

Further details in respect of the opportunity are contained in the Project Brief, which can be accessed via the details in Section I.3 above and should be carefully reviewed by interested parties.

Please see section VI.3 Additional Information for details of how to request to participate in this Procurement.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

8 August 2022

End date

31 December 2025

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: Yes

II.2.11) Information about options

Options: Yes

Description of options

Option to extend for two further periods of 12 months.

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

The successful Supplier may be required to actively participate in the achievement of social and/or environmental objectives. Accordingly, contract performance conditions may relate in particular to social, environmental or other corporate social responsibility considerations. Further details will be set out in the procurement documents.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive procedure with negotiation

IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

IV.1.5) Information about negotiation

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: 2021/S 000-022383

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

25 November 2021

Local time

2:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 6 (from the date stated for receipt of tender)

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

This procurement will be conducted by way of an eSourcing event using HMRC's SAP Ariba eSourcing Portal. Please ensure you are registered with the HMRC SAP Ariba eSourcing Portal to gain access to the procurement documentation when it is released which will contain full details of the requirement.

If you are not already registered, the registration link is: http://hmrc.supplier-eu.ariba.com/ad/register/SSOActions?type=full

As part of the registration process you will receive a system generated email asking you to activate your SAP Ariba supplier account by verifying your email address. Once you have completed the activation process you will receive a further email by return confirming the 'registration process is now complete' and providing you with 'your organisation's account ID' number. If an email response from HMRC is not received within one working day of your request, please re-contact sapariba.hmrcsupport@hmrc.gov.uk (after first checking your spam in-box) notifying non-receipt and confirming when your registration request was first made.

Once you have obtained 'your organization's account ID' number, please email both amandip.kang@hmrc.gov.uk and christopher.edwards@hmrc.gov.uk and copy in sapariba.hmrcsupport@hmrc.gov.uk with your account ID number. Once you have complied with the foregoing you will receive an e-mail confirming access to the procurement event once it is built. Further information about HMRC's procurement tool SAP Ariba, a Suppliers Guide and general information about supplying to HMRC is available on the HMRC website: www.hmrc.gov.uk/about/supplying.htm If you have already registered on SAP Ariba then you may also need to re-register on HMRC's SAP Ariba in order to be added to the event.

Please note that a "request to participate" for the purposes of this notice (in particular, Section IV.2.2) is by completion and return of the Selection Questionnaire by the stated deadline.

Interested parties should note that HMRC reserves the right to cancel or vary this procurement process at any point and will not be liable for any costs or expenses incurred by interested parties in responding to this opportunity. HMRC also reserves the right not to award a contract to the lowest priced bidder or indeed to award any contract at all as a result of this procurement. HMRC may also change the basis, procedures and/or timescales set out or referred to within the procurement documents.

In relation to Section II.2.10), variant bids may be accepted by HMRC. However, this will only apply in circumstances where the form and content of the variant has been approved by HMRC in advance, and is submitted alongside a compliant bid.

VI.4) Procedures for review

VI.4.1) Review body

HM Revenue & Customs

5th Floor West, Ralli Quays, 3 Stanley Street

Salford

M60 9LA

Country

United Kingdom