

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/026629-2021>

Award

## **Clean energy business support and incubation services**

UNIVERSITY OF BIRMINGHAM

F15: Voluntary ex ante transparency notice

Notice identifier: 2021/S 000-026629

Procurement identifier (OCID): ocds-h6vhtk-02ef72

Published 25 October 2021, 11:56am

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

UNIVERSITY OF BIRMINGHAM

BIRMINGHAM

B152TT

#### **Contact**

Susanna Ting

#### **Email**

[S.Y.Ting@bham.ac.uk](mailto:S.Y.Ting@bham.ac.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKG31 - Birmingham

**Internet address(es)**

Main address

<https://www.birmingham.ac.uk/index.aspx>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Clean energy business support and incubation services

Reference number

SC9543/21

#### **II.1.2) Main CPV code**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Energy Systems Catapult (ESC) is a government-sponsored innovation support organisation for energy systems, based in Birmingham and part of a network of technology and innovation centres established by Innovate UK. ESC and the University of Birmingham have closely collaborated since 2016 on a range of initiatives including the delivery of the business engagement programme ATETA, which supports the development of SMEs through access to the University and ESC expertise and facilities. Since May 2021, the University has been delivering the HSBC-supported 'Climate Innovation Platform' which aims to co-locate academic and commercial expertise to drive research through to application, and ultimately see energy and circular economy developments realised in the City of Birmingham, West Midlands region, and wider UK.

Within each of 4 annual cycles of the CIP business support programme, ESC is responsible for delivering Step 3 (Business Model Master Class for 13 SMEs) and Step 4 (Business Accelerator for 5 SMEs). Step 3 is an intensive masterclass to walk businesses through a range of business models that they can exploit in terms of commercialisation of their innovation. Step 4 is effectively a business mentoring scheme whereby ESC will help businesses develop both the product and the business.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £433,333.33

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Energy Systems Catapult (ESC) is a government-sponsored innovation support organisation for energy systems, based in Birmingham and part of a network of technology and innovation centres established by Innovate UK. ESC and the University of Birmingham have closely collaborated since 2016 on a range of initiatives including the delivery of the business engagement programme ATETA, which supports the development of SMEs through access to the University and ESC expertise and facilities. Since May 2021, the University has been delivering the HSBC-supported 'Climate Innovation Platform' which aims to co-locate academic and commercial expertise to drive research through to application, and ultimately see energy and circular economy developments realised in the City of Birmingham, West Midlands region, and wider UK.

Within each of 4 annual cycles of the CIP business support programme, ESC is responsible for delivering Step 3 (Business Model Master Class for 13 SMEs) and Step 4 (Business Accelerator for 5 SMEs). Step 3 is an intensive masterclass to walk businesses through a range of business models that they can exploit in terms of commercialisation of their innovation. Step 4 is effectively a business mentoring scheme whereby ESC will help businesses develop both the product and the business.

### **II.2.11) Information about options**

Options: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated without a prior call for competition

- Additional deliveries by the original supplier

Explanation:

The CIP evolved from previous collaborations between the University of Birmingham and ESC and benefitted from ESC's extensive experience, such as through its West Midlands Accelerator Programme, WMAP, focused on supporting businesses to develop into the Energy Innovation Zones. To the best of our knowledge ESC is uniquely positioned to deliver the full suite of support services to clean energy businesses, including access to the ESC living laboratory, whole systems modelling, integration of zero carbon innovations, expertise in clean technology, market testing of innovative energy products, application of data science and consumer research.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

---

## **Section V. Award of contract/concession**

### **Contract No**

SC9543/21

### **Title**

Clean energy business support and incubation services

A contract/lot is awarded: Yes

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract**

22 October 2021

**V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor/concessionaire**

ENERGY SYSTEMS CATAPULT SERVICES LIMITED

Cannon House 7th Floor, 18 Priory Queensway

Birmingham

B4 6B

Country

United Kingdom

NUTS code

- UKG31 - Birmingham

The contractor/concessionaire is an SME

Yes

**V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £433,333.33

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

The CIP evolved from previous collaborations between the University of Birmingham and ESC and benefitted from ESC's extensive experience, such as through its West Midlands Accelerator Programme, WMAP, focused on supporting businesses to develop into the Energy Innovation Zones. To the best of our knowledge ESC is uniquely positioned to deliver the full suite of support services to clean energy businesses, including access to the ESC living laboratory, whole systems modelling, integration of zero carbon innovations, expertise in clean technology, market testing of innovative energy products, application of data science and consumer research.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

University of Birmingham

University of Birmingham

Birmingham

B152TT

Country

United Kingdom