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Award

## **Omnigenix Consultancy Services - Nick Sturge Specialist consultancy advice regarding the development and management of Innovation Centres within the South West region specifically within the Cyber and Tech industries.**

Cheltenham Borough Council

F15: Voluntary ex ante transparency notice

Notice identifier: 2022/S 000-026589

Procurement identifier (OCID): ocids-h6vhtk-036aa3

Published 22 September 2022, 4:01pm

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

Cheltenham Borough Council

Municipal Offices, Promenade

Cheltenham

GL50 9SA

#### **Contact**

Paul Minnis

#### **Email**

[Paul.Minnis@cheltenham.gov.uk](mailto:Paul.Minnis@cheltenham.gov.uk)

#### **Country**

United Kingdom

**Region code**

UKK13 - Gloucestershire

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

<http://www.cheltenham.gov.uk>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Omnigenix Consultancy Services - Nick Sturge Specialist consultancy advice regarding the development and management of Innovation Centres within the South West region specifically within the Cyber and Tech industries.

**II.1.2) Main CPV code**

- 79410000 - Business and management consultancy services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Cheltenham Borough Council (the "Council") intends to enter into a contract for consultancy services with Nick Sturge (trading under the company name of Omnigenix) in relation to consultancy services (the "Services") in respect of the Golden Valley, Cyber Central development (the "Contract").

Omnigenix have provided existing services to the Council in respect of the Golden Valley, Cyber Central redevelopment scheme under a contract that is due to expire in July 2022.

The Council intends to enter into a further contract with Omnigenix to provide the Services into the commencement of the Golden Valley, Cyber Central redevelopment to ensure continuity of delivery of the Services.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £47,100

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

#### **II.2.4) Description of the procurement**

Cheltenham Borough Council (the "Council") intends to enter into a contract for consultancy services with Nick Sturge (trading under the company name of Omnigenix) in relation to consultancy services (the "Services") in respect of the Golden Valley, Cyber Central development (the "Contract").

Omnigenix have provided existing services to the Council in respect of the Golden Valley, Cyber Central redevelopment scheme under a contract that is due to expire in July 2022.

The Council intends to enter into a further contract with Omnigenix to provide the Services into the commencement of the Golden Valley, Cyber Central redevelopment to ensure continuity of delivery of the Services.

The Services that Omnigenix provide include the following:

- Advise the Council on the requirements and options for a new Cyber Innovation Centre

centred in Cheltenham

- Advise the council on the planning and delivery of a financially viable operational model for the Innovation Centre
- Advise the Council on the creation of a local Cyber cluster that reflects the requirements of the local and regional cyber ecosystem
- Provide stakeholder management within the Cyber and tech industries and advice on stakeholder mapping and strategy
- Facilitate links and advise on various collaboration options with local academic institutions
- Facilitate links with relevant government authorities and advice on the ongoing strategy and tactics
- Create and manage a Cyber Leadership Board to advise the Council

The Contract will be for a fixed 12 months period with an option to extend (at the Council's discretion) for up to a further 12 months.

The initial duration of the Contract is from 1st August 2022 to 31st July 2023, working 2.5 days a month at a daily rate of £785 excluding VAT.

#### **II.2.11) Information about options**

Options: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated without a prior call for competition

- The works, supplies or services can be provided only by a particular economic operator for the following reason:
  - absence of competition for technical reasons

Explanation:

The Council has considered the Services to be provided under the Contract, and does not consider that these Services could be effectively provided by an alternative or substitute consultant. The Council believes that the requirement to use Omnigenix as a consultant (and the fact that there is no alternative provider) arises from technical reasons.

In particular, given Omnigenix' previous involvement in the Cyber Central redevelopment, Omnigenix has specific know-how at its disposal that is relevant and essential to the effective delivery of the Services (that is, Omnigenix' "corporate memory" is the determining factor as to why Omnigenix is the only economic operator capable of performing the Services, and why competition is absent for technical reasons).

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

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## **Section V. Award of contract/concession**

A contract/lot is awarded: Yes

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract**

1 August 2022

#### **V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor/concessionaire**

Omnigenix

6 Clare Road

Bristol

Country

United Kingdom

NUTS code

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

Companies House

05256597

The contractor/concessionaire is an SME

No

#### **V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £47,100

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court of England and Wales

London

Country

United Kingdom