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Contract

## **Consultancy and Advisory Services for Health**

NHS Shared Business Services Limited

F03: Contract award notice

Notice identifier: 2024/S 000-026554

Procurement identifier (OCID): ocids-h6vhtk-038980

Published 20 August 2024, 4:57pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Shared Business Services Limited

Three Cherry Trees Lane, Hemel Hempstead

Hertfordshire

HP2 7AH

#### **Email**

[nsbs.nhsbusinessservices@nhs.net](mailto:nsbs.nhsbusinessservices@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

#### **Companies House**

05280446

**Internet address(es)**

Main address

<https://www.sbs.nhs.uk/>

**I.4) Type of the contracting authority**

Other type

Public Sector Framework Provider <https://www.sbs.nhs.uk/nhs-sbs-about-us>

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Consultancy and Advisory Services for Health

Reference number

SBS10197

**II.1.2) Main CPV code**

- 79411000 - General management consultancy services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

NHS Shared Business Services act in an Agency capacity for and on behalf of its customers (Approved Organisations) - existing and new. These comprise of NHS and Social Care organisations (whether acting individually, or on behalf of, or together as members of any consortia) along with any other public or private sector bodies which NHS

SBS authorises to use the resulting Framework/Dynamic Purchasing System (DPS).

NHS Shared Business Services Limited (NHS SBS) has put in place a Framework Agreement for the provision of Consultancy and Advisory Services for Health and related Services for Healthcare to be used by NHS SBS Approved Organisations.

Our Approved Organisation list can be found on:

<https://www.sbs.nhs.uk/services/framework-agreements-categories/>

The framework includes:

Lot 1 - Business, Leadership, Management, Governance, Structure & Strategy

Lot 2 - Integrated Care, Healthcare & Community care

Lot 3 - Commercialisation, Innovation & Transformation

Lot 4 - Communications, Engagement & Research

Lot 5 - IT Business Consultancy

Lot 6 - Finance and Procurement

Lot 7 - HR and Employment, Skills, and Training

Lot 8 - Disease Outbreaks - Endemics, Epidemics and Pandemics

Lot 9 - Social Value, Sustainability, and Carbon Neutrality

Lot 10 - Property

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £500,000,000

### **II.2) Description**

#### **II.2.1) Title**

## Business, Leadership, Management, Governance, Structure & Strategy

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 66121000 - Mergers and acquisition services
- 66122000 - Corporate finance and venture capital services
- 73000000 - Research and development services and related consultancy services
- 79300000 - Market and economic research; polling and statistics
- 79400000 - Business and management consultancy and related services
- 79500000 - Office-support services
- 79900000 - Miscellaneous business and business-related services
- 80500000 - Training services
- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Provision of specialist consultancy and advisory services related to the provision of support for the Healthcare Business Consultancy and leadership and management of organisations, including matters of corporate and organisational governance and strategy.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

### **II.2.11) Information about options**

Options: No

#### **II.2.14) Additional information**

The contract will be awarded for 48 months.

### **II.2) Description**

#### **II.2.1) Title**

Integrated Care, Healthcare & Community care

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 66121000 - Mergers and acquisition services
- 75122000 - Administrative healthcare services
- 79300000 - Market and economic research; polling and statistics
- 79400000 - Business and management consultancy and related services
- 79500000 - Office-support services
- 80561000 - Health training services
- 85000000 - Health and social work services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

Provision of Specialist Consultancy services covering Integrated Care, Healthcare and Community Care to help and support the whole health economy through varied and wide-ranging support.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

#### **II.2.11) Information about options**

Options: No

#### **II.2.14) Additional information**

The contract will be awarded for 48 months.

### **II.2) Description**

#### **II.2.1) Title**

Commercialisation, Innovation & Transformation

Lot No

3

#### **II.2.2) Additional CPV code(s)**

- 66171000 - Financial consultancy services
- 72221000 - Business analysis consultancy services
- 73000000 - Research and development services and related consultancy services
- 79400000 - Business and management consultancy and related services
- 79900000 - Miscellaneous business and business-related services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

Provision of specialist consultancy and advisory services related to commercialisation, innovation, and transformation, with a key focus on healthcare experience.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

#### **II.2.11) Information about options**

Options: No

#### **II.2.14) Additional information**

The contract will be awarded for 48 months.

### **II.2) Description**

#### **II.2.1) Title**

Communications, Engagement & Research

Lot No

4

#### **II.2.2) Additional CPV code(s)**

- 73000000 - Research and development services and related consultancy services
- 79112100 - Stakeholders representation services
- 79300000 - Market and economic research; polling and statistics
- 79400000 - Business and management consultancy and related services
- 79500000 - Office-support services
- 79900000 - Miscellaneous business and business-related services
- 85000000 - Health and social work services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

Provision of specialist consultancy and advisory services related to Communications, stakeholder engagement and research, with a key focus on healthcare experience.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

#### **II.2.11) Information about options**

Options: No

#### **II.2.14) Additional information**

The contract will be awarded for 48 months.

### **II.2) Description**

#### **II.2.1) Title**

IT Business Consultancy

Lot No

5

#### **II.2.2) Additional CPV code(s)**

- 48000000 - Software package and information systems
- 71621000 - Technical analysis or consultancy services
- 72000000 - IT services: consulting, software development, Internet and support
- 73000000 - Research and development services and related consultancy services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**



Provision of general consultancy and advice for ICT & Digital, including but not limited to consultancy services related to the use of data and information, including the review, planning, implementation, monitoring and evaluation of activities and systems associated with IT and digital services.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

#### **II.2.11) Information about options**

Options: No

#### **II.2.14) Additional information**

The contract will be awarded for 48 months

### **II.2) Description**

#### **II.2.1) Title**

Finance and Procurement

Lot No

6

#### **II.2.2) Additional CPV code(s)**

- 66171000 - Financial consultancy services
- 72221000 - Business analysis consultancy services
- 72224000 - Project management consultancy services
- 72300000 - Data services
- 73000000 - Research and development services and related consultancy services
- 75112000 - Administrative services for business operations
- 79200000 - Accounting, auditing and fiscal services

- 79300000 - Market and economic research; polling and statistics
- 79400000 - Business and management consultancy and related services
- 79500000 - Office-support services
- 79900000 - Miscellaneous business and business-related services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Provision of specialist consultancy and advisory services related to financial and procurement activities with a key focus on healthcare experience.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

### **II.2.11) Information about options**

Options: No

### **II.2.14) Additional information**

The contract will be awarded for 48 months

## **II.2) Description**

### **II.2.1) Title**

HR and Employment, Skills, and Training

Lot No

7

### **II.2.2) Additional CPV code(s)**

- 79414000 - Human resources management consultancy services
- 80320000 - Medical education services
- 80420000 - E-learning services
- 80500000 - Training services
- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Provision of specialist Consultancy and Advice on HR management, implementation and delivery of HR policies and programmes to support HR and Corporate strategies.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

### **II.2.11) Information about options**

Options: No

### **II.2.14) Additional information**

The contract will be awarded for 48 months.

## **II.2) Description**

### **II.2.1) Title**

Disease Outbreaks - Endemics, Epidemics and Pandemics

Lot No

### **II.2.2) Additional CPV code(s)**

- 66121000 - Mergers and acquisition services
- 66122000 - Corporate finance and venture capital services
- 73000000 - Research and development services and related consultancy services
- 79300000 - Market and economic research; polling and statistics
- 79400000 - Business and management consultancy and related services
- 79500000 - Office-support services
- 79900000 - Miscellaneous business and business-related services
- 80500000 - Training services
- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Provision of specialist Consultancy and Advice around Endemics, Epidemics, Pandemics, and other outbreaks.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

### **II.2.11) Information about options**

Options: No

### **II.2.14) Additional information**

The contract will be awarded for 48 months.

## **II.2) Description**

### **II.2.1) Title**

Social Value, Sustainability, and Carbon Neutrality

Lot No

9

### **II.2.2) Additional CPV code(s)**

- 09100000 - Fuels
- 09310000 - Electricity
- 09320000 - Steam, hot water and associated products
- 09330000 - Solar energy
- 31121300 - Wind-energy generators
- 65000000 - Public utilities
- 71313000 - Environmental engineering consultancy services
- 71314200 - Energy-management services
- 71314300 - Energy-efficiency consultancy services
- 72221000 - Business analysis consultancy services
- 72222000 - Information systems or technology strategic review and planning services
- 72224000 - Project management consultancy services
- 72225000 - System quality assurance assessment and review services
- 73000000 - Research and development services and related consultancy services
- 79315000 - Social research services
- 79411000 - General management consultancy services
- 79412000 - Financial management consultancy services
- 79416200 - Public relations consultancy services
- 79418000 - Procurement consultancy services
- 79419000 - Evaluation consultancy services

- 80540000 - Environmental training services
- 90700000 - Environmental services
- 98000000 - Other community, social and personal services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Provision of specialist Consultancy and Advice for Social Value, Sustainability, Energy and Carbon Neutrality, with a key focus on healthcare experience.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

### **II.2.11) Information about options**

Options: No

### **II.2.14) Additional information**

The contract will be awarded for 48 months.

## **II.2) Description**

### **II.2.1) Title**

Property

Lot No

10

### **II.2.2) Additional CPV code(s)**

- 66121000 - Mergers and acquisition services

- 66515200 - Property insurance services
- 700000000 - Real estate services
- 79993000 - Building and facilities management services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Provision of specialist Consultancy and Advice for built properties, with a key focus on healthcare experience.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

### **II.2.11) Information about options**

Options: No

### **II.2.14) Additional information**

The contract will be awarded for 48 months.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-033936](#)

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## **Section V. Award of contract**

### **Contract No**

SBS10197

### **Lot No**

1-10

### **Title**

Consultancy and Advisory Services for Health

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

17 March 2024



### **V.2.2) Information about tenders**

Number of tenders received: 865

Number of tenders received from SMEs: 508

Number of tenders received by electronic means: 865

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

See Contracts Finder Notice for the full supplier list

See Contracts Finder Notice for the full supplier list

Email

[nsbs.nhsbusinessservices@nhs.net](mailto:nsbs.nhsbusinessservices@nhs.net)

Country

United Kingdom

NUTS code

- UK - United Kingdom

Justification for not providing organisation identifier

Not on any register

Internet address

<https://www.sbs.nhs.uk/>

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £500,000,000

Total value of the contract/lot: £500,000,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

The Framework Agreement procurement was undertaken as an Open Procedure.

The Framework Agreement will commence on 18th March 2024 and end on 17th March 2028.

The contract will be awarded for 48 months.

Some purchases under this Framework Agreement may have requirements that can be met under this Framework Agreement but the purchase of which may be exempt from the Procurement Regulations. In such cases, Call-off Contracts from this Framework will be unregulated purchases for the purposes of the Procurement Regulations, and Approved Organisations may, at their discretion, modify the terms and conditions of any Call-off Contracts to reflect that Approved Organisation's specific needs.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court of England and Wales

London

Country

United Kingdom