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Contract

Consultancy and Advisory Services for Health

NHS Shared Business Services Limited

F03: Contract award notice

Notice identifier: 2024/S 000-026554

Procurement identifier (OCID): ocds-h6vhtk-038980

Published 20 August 2024, 4:57pm

Section I: Contracting authority

I.1) Name and addresses

NHS Shared Business Services Limited

Three Cherry Trees Lane, Hemel Hempstead

Hertfordshire

HP2 7AH

Email

nsbs.nhsbusinessservices@nhs.net

Country

United Kingdom

Region code

UK - United Kingdom

Companies House

05280446

Internet address(es)

Main address

<https://www.sbs.nhs.uk/>

I.4) Type of the contracting authority

Other type

Public Sector Framework Provider <https://www.sbs.nhs.uk/nhs-sbs-about-us>

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Consultancy and Advisory Services for Health

Reference number

SBS10197

II.1.2) Main CPV code

- 79411000 - General management consultancy services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS Shared Business Services act in an Agency capacity for and on behalf of its customers (Approved Organisations) - existing and new. These comprise of NHS and Social Care organisations (whether acting individually, or on behalf of, or together as members of any consortia) along with any other public or private sector bodies which NHS

SBS authorises to use the resulting Framework/Dynamic Purchasing System (DPS).

NHS Shared Business Services Limited (NHS SBS) has put in place a Framework Agreement for the provision of Consultancy and Advisory Services for Health and related Services for Healthcare to be used by NHS SBS Approved Organisations.

Our Approved Organisation list can be found on:

<https://www.sbs.nhs.uk/services/framework-agreements-categories/>

The framework includes:

Lot 1 - Business, Leadership, Management, Governance, Structure & Strategy

Lot 2 - Integrated Care, Healthcare & Community care

Lot 3 - Commercialisation, Innovation & Transformation

Lot 4 - Communications, Engagement & Research

Lot 5 - IT Business Consultancy

Lot 6 - Finance and Procurement

Lot 7 - HR and Employment, Skills, and Training

Lot 8 - Disease Outbreaks - Endemics, Epidemics and Pandemics

Lot 9 - Social Value, Sustainability, and Carbon Neutrality

Lot 10 - Property

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £500,000,000

II.2) Description

II.2.1) Title

Business, Leadership, Management, Governance, Structure & Strategy

Lot No

1

II.2.2) Additional CPV code(s)

- 66121000 - Mergers and acquisition services
- 66122000 - Corporate finance and venture capital services
- 73000000 - Research and development services and related consultancy services
- 79300000 - Market and economic research; polling and statistics
- 79400000 - Business and management consultancy and related services
- 79500000 - Office-support services
- 79900000 - Miscellaneous business and business-related services
- 80500000 - Training services
- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Provision of specialist consultancy and advisory services related to the provision of support for the Healthcare Business Consultancy and leadership and management of organisations, including matters of corporate and organisational governance and strategy.

II.2.5) Award criteria

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

II.2.11) Information about options

Options: No

II.2.14) Additional information

The contract will be awarded for 48 months.

II.2) Description

II.2.1) Title

Integrated Care, Healthcare & Community care

Lot No

2

II.2.2) Additional CPV code(s)

- 66121000 - Mergers and acquisition services
- 75122000 - Administrative healthcare services
- 79300000 - Market and economic research; polling and statistics
- 79400000 - Business and management consultancy and related services
- 79500000 - Office-support services
- 80561000 - Health training services
- 85000000 - Health and social work services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Provision of Specialist Consultancy services covering Integrated Care, Healthcare and Community Care to help and support the whole health economy through varied and wide-ranging support.

II.2.5) Award criteria

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

II.2.11) Information about options

Options: No

II.2.14) Additional information

The contract will be awarded for 48 months.

II.2) Description

II.2.1) Title

Commercialisation, Innovation & Transformation

Lot No

3

II.2.2) Additional CPV code(s)

- 66171000 - Financial consultancy services
- 72221000 - Business analysis consultancy services
- 73000000 - Research and development services and related consultancy services
- 79400000 - Business and management consultancy and related services
- 79900000 - Miscellaneous business and business-related services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Provision of specialist consultancy and advisory services related to commercialisation, innovation, and transformation, with a key focus on healthcare experience.

II.2.5) Award criteria

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

II.2.11) Information about options

Options: No

II.2.14) Additional information

The contract will be awarded for 48 months.

II.2) Description

II.2.1) Title

Communications, Engagement & Research

Lot No

4

II.2.2) Additional CPV code(s)

- 73000000 - Research and development services and related consultancy services
- 79112100 - Stakeholders representation services
- 79300000 - Market and economic research; polling and statistics
- 79400000 - Business and management consultancy and related services
- 79500000 - Office-support services
- 79900000 - Miscellaneous business and business-related services
- 85000000 - Health and social work services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Provision of specialist consultancy and advisory services related to Communications, stakeholder engagement and research, with a key focus on healthcare experience.

II.2.5) Award criteria

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

II.2.11) Information about options

Options: No

II.2.14) Additional information

The contract will be awarded for 48 months.

II.2) Description

II.2.1) Title

IT Business Consultancy

Lot No

5

II.2.2) Additional CPV code(s)

- 48000000 - Software package and information systems
- 71621000 - Technical analysis or consultancy services
- 72000000 - IT services: consulting, software development, Internet and support
- 73000000 - Research and development services and related consultancy services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Provision of general consultancy and advice for ICT & Digital, including but not limited to consultancy services related to the use of data and information, including the review, planning, implementation, monitoring and evaluation of activities and systems associated with IT and digital services.

II.2.5) Award criteria

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

II.2.11) Information about options

Options: No

II.2.14) Additional information

The contract will be awarded for 48 months

II.2) Description

II.2.1) Title

Finance and Procurement

Lot No

6

II.2.2) Additional CPV code(s)

- 66171000 - Financial consultancy services
- 72221000 - Business analysis consultancy services
- 72224000 - Project management consultancy services
- 72300000 - Data services
- 73000000 - Research and development services and related consultancy services
- 75112000 - Administrative services for business operations
- 79200000 - Accounting, auditing and fiscal services

- 79300000 - Market and economic research; polling and statistics
- 79400000 - Business and management consultancy and related services
- 79500000 - Office-support services
- 79900000 - Miscellaneous business and business-related services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Provision of specialist consultancy and advisory services related to financial and procurement activities with a key focus on healthcare experience.

II.2.5) Award criteria

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

II.2.11) Information about options

Options: No

II.2.14) Additional information

The contract will be awarded for 48 months

II.2) Description

II.2.1) Title

HR and Employment, Skills, and Training

Lot No

7

II.2.2) Additional CPV code(s)

- 79414000 - Human resources management consultancy services
- 80320000 - Medical education services
- 80420000 - E-learning services
- 80500000 - Training services
- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Provision of specialist Consultancy and Advice on HR management, implementation and delivery of HR policies and programmes to support HR and Corporate strategies.

II.2.5) Award criteria

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

II.2.11) Information about options

Options: No

II.2.14) Additional information

The contract will be awarded for 48 months.

II.2) Description

II.2.1) Title

Disease Outbreaks - Endemics, Epidemics and Pandemics

Lot No

II.2.2) Additional CPV code(s)

- 66121000 - Mergers and acquisition services
- 66122000 - Corporate finance and venture capital services
- 73000000 - Research and development services and related consultancy services
- 79300000 - Market and economic research; polling and statistics
- 79400000 - Business and management consultancy and related services
- 79500000 - Office-support services
- 79900000 - Miscellaneous business and business-related services
- 80500000 - Training services
- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Provision of specialist Consultancy and Advice around Endemics, Epidemics, Pandemics, and other outbreaks.

II.2.5) Award criteria

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

II.2.11) Information about options

Options: No

II.2.14) Additional information

The contract will be awarded for 48 months.

II.2) Description

II.2.1) Title

Social Value, Sustainability, and Carbon Neutrality

Lot No

9

II.2.2) Additional CPV code(s)

- 09100000 - Fuels
- 09310000 - Electricity
- 09320000 - Steam, hot water and associated products
- 09330000 - Solar energy
- 31121300 - Wind-energy generators
- 65000000 - Public utilities
- 71313000 - Environmental engineering consultancy services
- 71314200 - Energy-management services
- 71314300 - Energy-efficiency consultancy services
- 72221000 - Business analysis consultancy services
- 72222000 - Information systems or technology strategic review and planning services
- 72224000 - Project management consultancy services
- 72225000 - System quality assurance assessment and review services
- 73000000 - Research and development services and related consultancy services
- 79315000 - Social research services
- 79411000 - General management consultancy services
- 79412000 - Financial management consultancy services
- 79416200 - Public relations consultancy services
- 79418000 - Procurement consultancy services
- 79419000 - Evaluation consultancy services

- 80540000 - Environmental training services
- 90700000 - Environmental services
- 98000000 - Other community, social and personal services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Provision of specialist Consultancy and Advice for Social Value, Sustainability, Energy and Carbon Neutrality, with a key focus on healthcare experience.

II.2.5) Award criteria

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

II.2.11) Information about options

Options: No

II.2.14) Additional information

The contract will be awarded for 48 months.

II.2) Description

II.2.1) Title

Property

Lot No

10

II.2.2) Additional CPV code(s)

- 66121000 - Mergers and acquisition services

- 66515200 - Property insurance services
- 70000000 - Real estate services
- 79993000 - Building and facilities management services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Provision of specialist Consultancy and Advice for built properties, with a key focus on healthcare experience.

II.2.5) Award criteria

Quality criterion - Name: Quality Weighting / Weighting: 60%

Quality criterion - Name: Social Value Weighting / Weighting: 10%

Cost criterion - Name: Price Weighting / Weighting: 30%

II.2.11) Information about options

Options: No

II.2.14) Additional information

The contract will be awarded for 48 months.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-033936](#)

Section V. Award of contract

Contract No

SBS10197

Lot No

1-10

Title

Consultancy and Advisory Services for Health

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

17 March 2024

V.2.2) Information about tenders

Number of tenders received: 865

Number of tenders received from SMEs: 508

Number of tenders received by electronic means: 865

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

See Contracts Finder Notice for the full supplier list

See Contracts Finder Notice for the full supplier list

Email

nsbs.nhsbusinessservices@nhs.net

Country

United Kingdom

NUTS code

- UK - United Kingdom

Justification for not providing organisation identifier

Not on any register

Internet address

<https://www.sbs.nhs.uk/>

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £500,000,000

Total value of the contract/lot: £500,000,000

Section VI. Complementary information

VI.3) Additional information

The Framework Agreement procurement was undertaken as an Open Procedure.

The Framework Agreement will commence on 18th March 2024 and end on 17th March 2028.

The contract will be awarded for 48 months.

Some purchases under this Framework Agreement may have requirements that can be met under this Framework Agreement but the purchase of which may be exempt from the Procurement Regulations. In such cases, Call-off Contracts from this Framework will be unregulated purchases for the purposes of the Procurement Regulations, and Approved Organisations may, at their discretion, modify the terms and conditions of any Call-off Contracts to reflect that Approved Organisation's specific needs.

VI.4) Procedures for review

VI.4.1) Review body

High Court of England and Wales

London

Country

United Kingdom