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Contract

## **Alternative Provision for Education**

Medway Council

F03: Contract award notice

Notice identifier: 2023/S 000-026431

Procurement identifier (OCID): ocds-h6vhtk-03c65c

Published 7 September 2023, 10:22am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Medway Council

Medway Council, Gun Wharf, Dock Road

Chatham

ME4 4TR

#### **Contact**

Mr Vinnie Webb

#### **Email**

[vincent.webb@medway.gov.uk](mailto:vincent.webb@medway.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UKJ41 - Medway

**Internet address(es)**

Main address

<http://www.medway.gov.uk/>

Buyer's address

<http://www.medway.gov.uk/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Alternative Provision for Education

Reference number

DN668907

**II.1.2) Main CPV code**

- 80000000 - Education and training services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Medway Council's Education and SEND Division is looking to increase capacity of Alternative Provision to support pre-emptive and reintegration activity, including

reintegration and outreach.

The Local Authority invites applications from suitably qualified providers who can increase our Alternative Provision offer in Medway, in the following areas:

- The development of specialist knowledge and skills on SEND (Lot 1)
- Pupils presenting with challenging behaviour (Lot 2)
- The reintegration of pupils out of school due to a health-related need (Lot 3)
- Assessment placements for a cohort of children and young people arriving in Medway through the Fair Assess Protocol (FAP) where there is evidence of very challenging behaviours (Lot 4)

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £5,150,000

### **II.2) Description**

#### **II.2.1) Title**

AP Training

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services

#### **II.2.3) Place of performance**

NUTS codes

- UKJ41 - Medway

#### **II.2.4) Description of the procurement**

1.1 Working with Medway's education leaders, Medway Councils Education and

Specialist Educational Needs and Disabilities (SEND) Division is looking to roll out an extensive core offer of training to build and extend expertise in specialist education needs and disabilities (SEND), including social, emotional, and mental health (SEMH) and speech, language and communication needs (SLCN) across Medway's schools (referred to from this point on as "Education Providers").

1.2 This Programme of training will provide the menu of support linked to the Council's High Needs Budget (HNB) Deficit Recovery Plan and strategic priorities to improve inclusion of children and young people with SEND in mainstream education.

1.3 The training and development programme needs to be driven by evidence informed practice and be accessible by all the education providers in Medway.

1.4 The overarching aim is for all Medway Education Providers to have access to a menu of outreach training and support to develop expertise in meeting SEND needs. This programme will build and expand as a greater understanding of the school's need is known.

1.5 The training and development programme needs to be focused on providing knowledge, practice, guidance, and resources for all Education Providers. Recognising that this cannot be done in one step and not all providers are in the same position currently, the programme needs to have flexibility towards delivery and expectations.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Outreach Support for CB

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services

### **II.2.3) Place of performance**

NUTS codes

- UKJ41 - Medway

### **II.2.4) Description of the procurement**

1.1 This specification relates to the commission for Lot 2 for an Alternative Provision (AP) outreach service for pupils presenting with challenging behaviour.

1.2 Many children and young people go through phases when they challenge boundaries. Often this is nothing to worry about, and most will move out of this phase given time. However, some children and young people get stuck in patterns of challenging behaviour and struggle to develop strategies they can use to feel calmer.

1.3 Persistently behaving in a challenging way is often how children and young people communicate that something is wrong - or is a sign that they may be in distress. It can not only affect a child or young person's ability to function, but it can cause distress to others too.

1.4 Persistent disruptive behaviours are one of the most common reasons for children being excluded from school, either permanently or for a fixed period.

1.5 Exclusion isn't effective in changing a child's behaviour and presents a critical point in reducing the opportunities and successful life chances of a child.

1.6 A substantial programme of support is often already being provided by the school, however, there will be times that access to more specialist support is required.

1.7 Medway Council is seeking a provider to deliver specialist outreach services for individual pupils who are displaying challenging behaviours. The support is to help stabilise their placement in a mainstream school and develop early intervention strategies.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Assessment FAP referrals

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services

### **II.2.3) Place of performance**

NUTS codes

- UKJ41 - Medway

### **II.2.4) Description of the procurement**

1.1 When school place applications are made outside of the normal admissions round, they are considered in-year applications (School Admissions Code).

1.2 Where it can be demonstrated that all reasonable measures have been taken to secure a school place through the usual channels, a child may be eligible for referral to the Fair Access Panel (FAP).

1.3 FAP purposes is to ensure that vulnerable children, and those who are having difficulty in securing a school place in-year, are allocated a school place as quickly as possible, minimising the time the child is out of school.

1.4 FAP is a safety net for the most vulnerable and should only be used for those meeting FAP protocol criteria. This includes supporting those children who may have been living

as a refugee, children with special educational needs but without an education, health and care plan (EHCP), permanently excluded from other schools, those who display challenging behaviour or from the criminal justice system.

1.5 Admission authorities, school leaders and local authorities should work collaboratively in making decisions under the FAP. They should take into account the needs of the child and the views of the school where the child might be placed.

1.6 In some circumstances the full needs of a child or young person may not be fully understood and before making a placement decision, consideration should be given as to whether a child / young person has any unmet needs.

1.7 Where an admission Authority receives an in-year application for a year group that is the normal point of entry and it has good reason to believe the child may display challenging behaviour, then the child can be referred for an assessment through FAP.

1.8 Challenging behaviour as defined in section 3 of the Schools Admission Code is behaviour that can be described as challenging where it would be unlikely to be responsive to the usual range of interventions to help prevent and address pupil misbehaviour or it is of such severity, frequency, or duration that it is beyond the normal range that schools can tolerate. We would expect this behaviour to significantly interfere with the pupil's/other pupils' education or jeopardise the right of staff and pupils to a safe and orderly environment.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.6) Information about electronic auction**

An electronic auction will be used

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-012814](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

AP Training

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

24 July 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 11

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Alternative Learning Trust

Sutton West Centre, Robin Hood Lane

Sutton

SM1 2SD

Country

United Kingdom

NUTS code

- UKJ4 - Kent

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Fortis Trust

C/O Bradfields Academy, Churchill Avenue

Chatham

ME5 0LB

Country

United Kingdom

NUTS code

- UKJ41 - Medway

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £921,576.10

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**Section V. Award of contract**

**Lot No**

2

**Title**

Outreach Support for CB

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

24 July 2023

### **V.2.2) Information about tenders**

Number of tenders received: 11

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Fortis Trust

C/O Bradfields Academy, Churchill Avenue

Chatham

ME5 0LB

Country

United Kingdom

NUTS code

- UKJ41 - Medway

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £234,152

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Assessment FAP referrals

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

24 July 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 11

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Alternative Learning Trust

Sutton West Centre, Robin Hood Lane

Sutton

SM1 2SD

Country

United Kingdom

NUTS code

- UKJ4 - Kent

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £84,033

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**Section V. Award of contract**

**Lot No**

3

**Title**

Reintegration Medical

A contract/lot is awarded: No

**V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

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**Section VI. Complementary information**

**VI.4) Procedures for review**

**VI.4.1) Review body**

Medway Council

GunWharf

Chatham

Country

United Kingdom