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Contract

Community Tele-dermatology Service

NHS Frimley Integrated Care Board

F03: Contract award notice

Notice identifier: 2024/S 000-026272

Procurement identifier (OCID): ocids-h6vhtk-0491ad

Published 19 August 2024, 11:17am

Section I: Contracting authority

I.1) Name and addresses

NHS Frimley Integrated Care Board

King Edward VII Hospital

Windsor

SL4 3DP

Email

scwcsu.cbprocurement@nhs.net

Country

United Kingdom

Region code

UKJ37 - North Hampshire

NHS Organisation Data Service

D4U1Y

Internet address(es)

Main address

www.frimley.icb.nhs.uk

Buyer's address

www.frimley.icb.nhs.uk

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Community Tele-dermatology Service

Reference number

PSCG0018

II.1.2) Main CPV code

- 85000000 - Health and social work services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS Frimley ICB ("the Commissioner") sought to commission virtual dermatology triage and medical photography clinics for conditions referred for virtual triage. This service comprises:

1. medical photography clinics; locally accessible service delivered at clinical sites across the Frimley ICS geography; provision of staff trained in taking good quality dermatoscopic images of both rashes and lesions; available 6 days / week to ensure a fast turnaround (2-working days for urgent suspected cancer); onward referral of case with supporting images into virtual triage service
2. virtual triage service; accepting adult and paediatrics (12yrs and over) on all pathways (routine, urgent and suspected cancer); cases accepted direct from primary care (if suitable images can be provided) or via medical photography clinics (as above); available to all practices within the Frimley ICS geography; review and onward referral to community or acute services, as appropriate, or return to primary care with advice and management plan; review and outcome within 2 working days of receipt of case (with images attached). Quarterly educational sessions for primary care also delivered as part of this service.

Frimley ICB has followed PSR Direct Award C for the contract to which this notice relates.

Consultant-led treatment is not provided as part of this service, and so the service does not fall within the scope of the legal right to patient choice.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,375,210

II.2) Description

II.2.2) Additional CPV code(s)

- 85121282 - Dermatology services

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

II.2.4) Description of the procurement

NHS Frimley ICB ("the Commissioner") sought to commission virtual dermatology triage and medical photography clinics for conditions referred for virtual triage. This service comprises:

1. medical photography clinics; locally accessible service delivered at clinical sites across the Frimley ICS geography; provision of staff trained in taking good quality dermatoscopic images of both rashes and lesions; available 6 days / week to ensure a fast turnaround (2-working days for urgent suspected cancer); onward referral of case with supporting images into virtual triage service

2. virtual triage service; accepting adult and paediatrics (12yrs and over) on all pathways (routine, urgent and suspected cancer); cases accepted direct from primary care (if suitable images can be provided) or via medical photography clinics (as above); available to all practices within the Frimley ICS geography; review and onward referral to community or acute services, as appropriate, or return to primary care with advice and management plan; review and outcome within 2 working days of receipt of case (with images attached). Quarterly educational sessions for primary care also delivered as part of this service.

The Commissioner is directly awarding a contract to the existing provider Xyla Elective Care under PSR Direct Award C, in accordance with the criteria outlined in Regulation (9) of the Health Care Services (Provider Selection Regime) Regulations 2023. The total value of the contract for the initial one-year contract term is £687,605. The full lifetime contract value (one year + optional up to one year extension) is £1,375,210. The one-year

contract period will commence on 30 August 2024.

This procurement has been carried out by NHS South, Central and West Commissioning Support Unit (SCW) on behalf of the Commissioners.

II.2.5) Award criteria

Quality criterion - Name: The existing provider is satisfying the original contract and will likely satisfy the proposed contract to a sufficient standard / Weighting: 0

Cost criterion - Name: The existing provider is satisfying the original contract and will likely satisfy the proposed contract to a sufficient standard / Weighting: 0

II.2.11) Information about options

Options: No

II.2.14) Additional information

Evidence that Xyla Elective Care have satisfied the existing contract to a sufficient standard according to the detail outlined in the contract.

They provided all of the required documentation, information and policies for the existing contract. They have followed the contractual service specification, not deviated from Frimley ICB Safeguarding requirements, charged the correct local prices as per the contract, issued invoices correctly in accordance with the Frimley ICB process, complied with Quality reporting requirements, and followed Schedule 6A reporting requirements. They have complied with/not fallen foul of the 23/24 NHS Standard Contract (Shorter Form) Service Conditions, including Service Conditions in relation to the following: service standards, co-operation, information requirements, safeguarding, payment terms and quality requirements. They have also complied with/not fallen foul of the 23/24 Shorter Form General Conditions, including those relating to: liability & indemnity, assignment & sub-contracting, and Information Governance. The new contracting arrangements are based on a rollover of the previous contracting arrangements/schedules which the provider has already satisfied/complied with to a high standard, and so the provider will highly likely to be able to satisfy the new contract to a sufficient standard.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This is a Provider Selection Regime (PSR) intention to award notice, under PSR Direct Award Process C. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to the relevant authority by midnight 30 August 2024. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

13 August 2024

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Xyla Elective Care

London

Country

United Kingdom

NUTS code

- UKJ - South East (England)

Companies House

SC652982

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,375,210

Section VI. Complementary information

VI.3) Additional information

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to decision makers by midnight 30 August 2024. The contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

The Commissioner made the decision of directly awarding the incumbent provider Xyla Elective Care in accordance with the following five criteria outlined in Regulation (9) of the Health Care Services (Provider Selection Regime) Regulations 2023. The Commissioner has followed the statutory requirements of PSR Direct Award Process C.

- Quality and innovation
- Value
- Integration, collaboration, and service sustainability
- Improving access, reducing health inequalities and facilitating choice
- Social value

It has been advised that Xyla Elective Care has the evidenced ability to deliver the activity required to meet service requirements within the required region. . A direct award to Xyla Elective Care under PSR Direct Award C would be appropriate, following the Commissioner's evaluation of this provider against the statutory requirements of PSR Direct Award C, and the Commissioner's conclusion that all requirements and criteria have been satisfied.

No declared conflicts or potential conflicts of interest were identified during the decision-making process.

Representations should be sent to scwcsu.cbprocurement@nhs.net.

VI.4) Procedures for review

VI.4.1) Review body

NHS Frimley Integrated Care Board

Windsor

Country

United Kingdom