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Contract

## **Cornwall Community Equipment Loan Service (CELS)**

Cornwall Council

F03: Contract award notice

Notice identifier: 2024/S 000-026185

Procurement identifier (OCID): ocds-h6vhtk-03f05f

Published 16 August 2024, 3:30pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Cornwall Council

County Hall, Treyew Road

Truro

TR1 3AY

#### **Contact**

Mr Jeff Goostrey

#### **Email**

[jeff.goostrey@cornwall.gov.uk](mailto:jeff.goostrey@cornwall.gov.uk)

#### **Telephone**

+44 1872322024

**Country**

United Kingdom

**Region code**

UKK3 - Cornwall and Isles of Scilly

**Internet address(es)**

Main address

<http://www.cornwall.gov.uk>

Buyer's address

<http://www.cornwall.gov.uk>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Cornwall Community Equipment Loan Service (CELS)

Reference number

DN542679

#### **II.1.2) Main CPV code**

- 33000000 - Medical equipments, pharmaceuticals and personal care products

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Provision of a Community Equipment Loan Service (CELS) for Cornwall and the Isle of Scilly. Cornwall Council is the lead commissioner of community equipment under the Better Care Fund Section 75 Agreement between Cornwall Council and NHS Cornwall and the Isles of Scilly Integrated Care Board (ICB NHS). The CELS service provides equipment and other assistive technology to meet the support needs of both adults and children.

The principal aim of the Service is to ensure that people who have been assessed by a Prescriber as requiring equipment to enable them to live independently, or with support as part of a package of care, are supplied with equipment, which is sensitive to their needs, in a timely manner. Equipment provided must be clean, safe and fully functional. The Service will address the needs of children from birth to end of life. The Service will support Prescribers across health, social care and education to ensure that all children and adults are given the opportunity to reach their potential in all areas of their life. The people using the Service are adults and children with a Prescriber assessed need to support their health or social care.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Lowest offer: £82,000,000 / Highest offer: £126,000,000 taken into consideration

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 50000000 - Repair and maintenance services
- 85000000 - Health and social work services

### **II.2.3) Place of performance**

NUTS codes

- UKK3 - Cornwall and Isles of Scilly

### **II.2.4) Description of the procurement**

Provision of a Community Equipment Loan Service (CELS) for Cornwall and the Isle of Scilly. Cornwall Council is the lead commissioner of community equipment under the Better Care Fund Section 75 Agreement between Cornwall Council and NHS Cornwall and the Isles of Scilly Integrated Care Board (ICB NHS). The CELS service provides equipment and other assistive technology to meet the support needs of both adults and children.

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### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 55%

Quality criterion - Name: Social Value / Weighting: 15%

Price - Weighting: 30%

### **II.2.11) Information about options**

Options: Yes

#### Description of options

The following areas of scope shall be considered optional. During later phases of the project the Council and NHS ICB will consider whether these scope areas shall be added to the CELS contract. The additional scope areas will require separate business case decisions. Areas of additional scope under consideration:

##### Dynamic mattresses service into nursing homes

- Provision of rental dynamic mattresses for treatment of pressure ulcers for individuals in nursing homes in Cornwall and the Isles of Scilly.
- Currently delivered by two external providers not CELS, circa £70k per annum.
- NHS ICB would like to consider this service element coming within scope of contract with new provider, which will be subject to a business case.
- Please see Dynamic Mattress service specification included within the Tender pack for further details.

##### NHS long term loan wheelchairs

- Wheelchair supply, spares, accessories, repair and maintenance service
- Bespoke moulded seating with powered wheelchair base
- Currently delivered by an external provider not CELS, circa £2.3million per annum.
- NHS ICB would like to consider this service element coming within scope of contract with new provider, which will be subject to a business case.
- Please see Wheelchair service specification included within the Tender pack for further details.

##### Continence products

- Currently delivered separately to CELS.

Together for Families (TFF) and NHS would like to consider this service element coming within scope of contract with new provider, which will be subject to a business case.

## Home Improvement Agency

- Currently delivered by Cornwall Council
- A review of the service is pending, and subject to the outcome of the review the Council may consider this service element coming within scope of contract with new provider, subject to a business case.

## Technology Enabled Care (TEC)

- Currently, a significant part of TEC is provided by Corserv and within Cornwall Council it is fairly limited to pilots ('Just Checking' and 'Genie').
- There is a new joint TEC strategy being developed, which will review our current position and consider delivery opportunities for the future expansion of the CLOS offer. This may result in a further expansion of the CELS offer, subject to a business case.

The Council is going out to Tender for the first time for a Community Equipment Loan Service (CELS). Providers in the marketplace the Council has engaged with have advised and recommended mobilisation and bedding in of the core CELS service first. After the initial 6 to 12 months of the mobilisation and contract, the Council will explore with the chosen Provider, the opportunity to extend the scope of the agreement into some or all of the areas detailed above in a phased manner, subject to internal business case approval and variation of the contract agreement as set out.

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-024058](#)

#### **IV.2.9) Information about termination of call for competition in the form of a prior information notice**

The contracting authority will not award any further contracts based on the above prior information notice

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## **Section V. Award of contract**

### **Contract No**

DN542679

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 February 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Medequip Assistive Technology Ltd

Unit 2, The Summit Centre, Skyport Drive

West Drayton

UB7 0LI

Email

[david.griffiths@medequip-uk.com](mailto:david.griffiths@medequip-uk.com)

Country

United Kingdom

NUTS code

- UKK3 - Cornwall and Isles of Scilly

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Lowest offer: £82,000,000 / Highest offer: £1,100,000,000 taken into consideration



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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Cornwall Council

County hall, Treyew Road

Truro

TR1 3AY

Country

United Kingdom