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Contract

## **Tail Spend Solution**

The Minister for the Cabinet Office acting through Crown Commercial Service

F03: Contract award notice

Notice identifier: 2021/S 000-026022

Procurement identifier (OCID): ocds-h6vhtk-02b855

Published 18 October 2021, 10:45pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

The Minister for the Cabinet Office acting through Crown Commercial Service

9th Floor, The Capital Building, Old Hall Street

Liverpool

L3 9PP

#### **Email**

[supplier@crowncommercial.gov.uk](mailto:supplier@crowncommercial.gov.uk)

#### **Telephone**

+44 3150103503

#### **Country**

United Kingdom

#### **NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.gov.uk/ccs>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Tail Spend Solution

Reference number

RM6202

**II.1.2) Main CPV code**

- 66151100 - Electronic marketplace retailing services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Crown Commercial Service (CCS) procured Tail Spend Solutions to facilitate and manage ad hoc, low volume, low-spend deliverables across the public sector.

The Tail Spend Solutions provide end users access to a broad, pre-qualified and dynamic supplier base,

capable of offering a wide range of deliverables available for purchase and delivery through a digital

marketplace.

Deliverables include but are not limited to:

Stationery and office supplies, computer peripherals and accessories, clothing, footwear, luggage articles

and accessories, educational equipment, musical instruments, sport goods, games, toys, handicraft, art

materials and accessories, furniture (incl. office furniture), furnishings, domestic appliances (excl.

lighting) and cleaning products and any other miscellaneous deliverables.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,000,000,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 66151100 - Electronic marketplace retailing services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

Crown Commercial Service (CCS) conducted a procurement to establish a

commercial agreement to enable buyers to amalgamate in a compliant manner their long

tail spend via a Tail Spend Solution.

The Tail Spend Solution will:

- service diverse, low-volume, low-spend deliverables across the UK public sector.
- enable public sector buyers with access to a pre-qualified, dynamic and extensive supplier base,

capable of providing a broad range of deliverables as required by the public sector.

- enable a full end to end service including the management of: the system, the supply chain, delivery

(including warehousing and logistics), buyer registrations and support.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-012515](#)

#### **IV.2.9) Information about termination of call for competition in the form of a prior information notice**

The contracting authority will not award any further contracts based on the above prior information notice

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## **Section V. Award of contract**

### **Contract No**

RM6202

### **Title**

Tail Spend Solution

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

5 October 2021

**V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 1

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Mercateo UK Ltd

16 Great Queen Street,

London

WC2B 5AH

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

8627563

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £1,000,000,000

Total value of the contract/lot: £1,000,000,000

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## **Section V. Award of contract**

### **Contract No**

RM6202

### **Title**

Tail Spend Solution

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

5 October 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 1

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

OT Group Limited

Dartmouth Road

Smethwick

B66 1BL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05607779

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £1,000,000,000

Total value of the contract/lot: £1,000,000,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

The value provided in Section II.1.7 is only an estimate. We cannot guarantee to suppliers any business through this Commercial Agreement.

As part of this contract award notice the following can be accessed at:

<https://www.contractsfinder.service.gov.uk/Notice/08178f68-b4fb-41f7-a957-da45a5846736>

- 1) Redacted Commercial Agreement;
- 2) Contract notice transparency information for the agreement
- 3) List of Successful Suppliers;
- 4) Customer list

On 2.4.2014 Government introduced its Government Security Classifications (GSC) scheme which replaced Government Protective Marking Scheme (GPMS). A key aspect is the reduction in the number of security classifications used. All bidders were required to make themselves aware of the changes as it may impact this requirement. This link provides information on the GSC at:

<https://www.gov.uk/government/publications/government-security-classifications>



Cyber Essentials is a mandatory requirement for Central Government contracts which involve handling personal information or provide certain ICT products/services. Government is taking steps to reduce the levels of cyber security risk in its supply chain through the Cyber Essentials scheme. The scheme defines a set of controls which, when implemented, will provide organisations with basic protection from the most prevalent forms of threat coming from the internet. To participate in this procurement, bidders were required to demonstrate they comply with the technical requirements prescribed by Cyber Essentials Plus Scheme & ISO 27001, for services under and in connection with this procurement.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

The Minister for the Cabinet Office acting through Crown Commercial Service

9th Floor, The Capital, Old Hall Street

Liverpool

L3 9PP

Email

[supplier@crowncommercial.gov.uk](mailto:supplier@crowncommercial.gov.uk)

Telephone

+44 3450103503

Country

United Kingdom

Internet address

<https://www.crowncommercial.gov.uk/>

### **VI.4.4) Service from which information about the review procedure may be obtained**

The Minister for the Cabinet Office acting through Crown Commercial Service

9th Floor, The Capital, Old Hall Street

Liverpool

L3 9PP

Email

[supplier@crowncommercial.gov.uk](mailto:supplier@crowncommercial.gov.uk)

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