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Tender

UK Cyber Cluster Collaboration Request for Proposal (RFP) for Commercial Partnerships Support

Hanet Ltd c/o UKC3

F02: Contract notice

Notice identifier: 2023/S 000-025856

Procurement identifier (OCID): ocids-h6vhtk-03f922

Published 1 September 2023, 3:02pm

Section I: Contracting authority

I.1) Name and addresses

Hanet Ltd c/o UKC3

Cambridgeshire

PE13 4PJ

Email

rosalyn@hanet.co.uk

Telephone

+44 7769218333

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

www.ukc3.co.uk

Buyer's address

https://www.mytenders.co.uk/search/Search_AuthProfile.aspx?ID=AA43207

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.3) Communication

Access to the procurement documents is restricted. Further information can be obtained at

www.mytenders.co.uk

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

www.mytenders.co.uk

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

www.mytenders.co.uk

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Other activity

Cyber Security

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

UK Cyber Cluster Collaboration Request for Proposal (RFP) for Commercial Partnerships Support

II.1.2) Main CPV code

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

II.1.3) Type of contract

Services

II.1.4) Short description

UK Cyber Cluster Collaboration is seeking proposals from qualified and experienced organisations to assist us in developing and managing commercial partnerships.

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

II.2.3) Place of performance

NUTS codes

- UKC - North East (England)

II.2.4) Description of the procurement

UKC3 are looking to work with a contractor who can:

- Assess go-to market targets already sourced and identify further potential commercial partners within private/public sectors;
- Work alongside our marketing campaign activity, implement and engage potential

partners;

- Negotiate and structure partnership agreements that align with our objectives;
- Manage and optimise commercial partnerships (once in place);
- Provide ongoing support and guidance to maximise the value of partnerships; and
- Measure and report on the success of partnerships and the programme overall to the Executive Team.

II.2.5) Award criteria

Quality criterion - Name: Examples of Work / Weighting: 15

Quality criterion - Name: Service Delivery / Weighting: 35

Quality criterion - Name: Your understanding / Weighting: 20

Price - Weighting: 30

II.2.6) Estimated value

Value excluding VAT: £40,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

8

This contract is subject to renewal

Yes

Description of renewals

Potential for a contract extension of up to 12 months.

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 5

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.2) Conditions related to the contract

III.2.1) Information about a particular profession

Execution of the service is reserved to a particular profession

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive procedure with negotiation

Accelerated procedure

Justification:

We have a tight deadline and need contractor / company in place by the end of

September.

IV.1.5) Information about negotiation

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

15 September 2023

Local time

12:00pm

IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

15 September 2023

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Tender must be valid until: 30 November 2023

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

NOTE: To register your interest in this notice and obtain any additional information please visit the myTenders Web Site at

https://www.mytenders.co.uk/Search/Search_Switch.aspx?ID=230196.

The buyer has indicated that it will accept electronic responses to this notice via the Postbox facility. A user guide is available at

https://www.mytenders.co.uk/sitehelp/help_guides.aspx.

Suppliers are advised to allow adequate time for uploading documents and to dispatch the electronic response well in advance of the closing time to avoid any last minute problems.

(MT Ref:230196)

Download the ESPD document here:

[[https://www.mytenders.co.uk/ESPD/ESPD_Download.aspx?id=230196]]

VI.4) Procedures for review

VI.4.1) Review body

Public Procurement Review Service

Cabinet Office

London

Email

publicprocurementreview@cabinetoffice.gov.uk

Telephone

+44 3450103503

Country

United Kingdom

Internet address

<https://www.gov.uk/government/publications/public-procurement-review-service-scope-and-remit>