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Tender

## **UK Cyber Cluster Collaboration Request for Proposal (RFP) for Commercial Partnerships Support**

Hanet Ltd c/o UKC3

F02: Contract notice

Notice identifier: 2023/S 000-025856

Procurement identifier (OCID): ocds-h6vhtk-03f922

Published 1 September 2023, 3:02pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Hanet Ltd c/o UKC3

Cambridgeshire

PE13 4PJ

#### **Email**

[rosalyn@hanet.co.uk](mailto:rosalyn@hanet.co.uk)

#### **Telephone**

+44 7769218333

#### **Country**

United Kingdom

#### **NUTS code**

UK - United Kingdom

## **Internet address(es)**

Main address

[www.ukc3.co.uk](http://www.ukc3.co.uk)

Buyer's address

[https://www.mytenders.co.uk/search/Search\\_AuthProfile.aspx?ID=AA43207](https://www.mytenders.co.uk/search/Search_AuthProfile.aspx?ID=AA43207)

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.3) Communication**

Access to the procurement documents is restricted. Further information can be obtained at

[www.mytenders.co.uk](http://www.mytenders.co.uk)

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

[www.mytenders.co.uk](http://www.mytenders.co.uk)

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

[www.mytenders.co.uk](http://www.mytenders.co.uk)

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Other activity

Cyber Security

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

UK Cyber Cluster Collaboration Request for Proposal (RFP) for Commercial Partnerships Support

#### **II.1.2) Main CPV code**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

UK Cyber Cluster Collaboration is seeking proposals from qualified and experienced organisations to assist us in developing and managing commercial partnerships.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

#### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)

#### **II.2.4) Description of the procurement**

UKC3 are looking to work with a contractor who can:

- Assess go-to market targets already sourced and identify further potential commercial partners within private/public sectors;

- Work alongside our marketing campaign activity, implement and engage potential

partners;

- Negotiate and structure partnership agreements that align with our objectives;
- Manage and optimise commercial partnerships (once in place);
- Provide ongoing support and guidance to maximise the value of partnerships; and
- Measure and report on the success of partnerships and the programme overall to the Executive Team.

### **II.2.5) Award criteria**

Quality criterion - Name: Examples of Work / Weighting: 15

Quality criterion - Name: Service Delivery / Weighting: 35

Quality criterion - Name: Your understanding / Weighting: 20

Price - Weighting: 30

### **II.2.6) Estimated value**

Value excluding VAT: £40,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

8

This contract is subject to renewal

Yes

Description of renewals

Potential for a contract extension of up to 12 months.

### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 5

### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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### **Section III. Legal, economic, financial and technical information**

#### **III.1) Conditions for participation**

##### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

##### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

#### **III.2) Conditions related to the contract**

##### **III.2.1) Information about a particular profession**

Execution of the service is reserved to a particular profession

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### **Section IV. Procedure**

#### **IV.1) Description**

##### **IV.1.1) Type of procedure**

Competitive procedure with negotiation

Accelerated procedure

Justification:

We have a tight deadline and need contractor / company in place by the end of

September.

**IV.1.5) Information about negotiation**

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

**IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

**IV.2) Administrative information**

**IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

15 September 2023

Local time

12:00pm

**IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

15 September 2023

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Tender must be valid until: 30 November 2023

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

NOTE: To register your interest in this notice and obtain any additional information please visit the myTenders Web Site at

[https://www.mytenders.co.uk/Search/Search\\_Switch.aspx?ID=230196](https://www.mytenders.co.uk/Search/Search_Switch.aspx?ID=230196).

The buyer has indicated that it will accept electronic responses to this notice via the Postbox facility. A user guide is available at

[https://www.mytenders.co.uk/sitehelp/help\\_guides.aspx](https://www.mytenders.co.uk/sitehelp/help_guides.aspx).

Suppliers are advised to allow adequate time for uploading documents and to dispatch the electronic response well in advance of the closing time to avoid any last minute problems.

(MT Ref:230196)

Download the ESPD document here:

[[[https://www.mytenders.co.uk/ESPD/ESPD\\_Download.aspx?id=230196](https://www.mytenders.co.uk/ESPD/ESPD_Download.aspx?id=230196)]]

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Public Procurement Review Service

Cabinet Office

London

Email

[publicprocurementreview@cabinetoffice.gov.uk](mailto:publicprocurementreview@cabinetoffice.gov.uk)

Telephone

+44 3450103503

Country

United Kingdom

Internet address

<https://www.gov.uk/government/publications/public-procurement-review-service-scope-and-remit>