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Contract

## **Supply of Alcohol for onboard Catering and Trolley Service**

Transport for Wales

F03: Contract award notice

Notice identifier: 2021/S 000-025805

Procurement identifier (OCID): ocids-h6vhtk-02b661

Published 15 October 2021, 11:05am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Transport for Wales

3 Llys Cadwyn, Taff Street

Pontypridd

CF37 4TH

#### **Contact**

Leanne Millard

#### **Email**

[procurement@tfw.wales](mailto:procurement@tfw.wales)

#### **Telephone**

+44 2921673434

#### **Country**

United Kingdom

**NUTS code**

UKL - Wales

**Internet address(es)**

Main address

<http://trc.cymru>

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=AA50685](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA50685)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Other activity

Transport related services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Supply of Alcohol for onboard Catering and Trolley Service

Reference number

C000466.00

#### **II.1.2) Main CPV code**

- 24322500 - Alcohol

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

TfW requires a supplier or suppliers to supply a selection of Alcohol beverages for onboard catering services and trolley services.

The key objective of this procurement process is to secure the supply and distribution of alcoholic and associated beverages that offers Transport for Wales value for money and added value in the goods and associated services being provided.

The services were be split into 2 lots and require a premier service and standard service.

The Premier service will include beverages for passengers who have chosen a ticket to include a 3 course meal or a hot/cold buffet.

The standard service will be for standard seating on long journeys.

Lot 1 consists of Ales, Lagers, Cider, Stouts and spirits.

Lot 2 consists of Red, White, Rose wines

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £200,000

## **II.2) Description**

### **II.2.1) Title**

Supply of Ales, Lagers, Ciders, Stouts and Spirits

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 15910000 - Distilled alcoholic beverages
- 15911100 - Spirits
- 15961100 - Lager
- 15961000 - Beer
- 15941000 - Cider
- 24322500 - Alcohol

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

There are 4 main delivery locations:

Newport

Carmarthen

Shrewsbury

Chester

TfW reserves the right to add and or remove locations

### **II.2.4) Description of the procurement**

TfW required one main supplier with a reserve supplier to provide Alcohol for our customers.

Lot 1 consists of

Ales, Lagers, Ciders & Stouts:

500ml NRBs, 330ml NRBs, 330ml cans.

NRBs will be for the premier service only.

Our lager and ale selection aims to be of a premium positioning. Offering well known premium brands as our standard, then moving up the category ladder into the craft sector.

The cider range consists of one apple and one fruit cider.

Spirits:

70cl and 5cl.

5cl NRBs will be required for the trolley service, for this service we require vodka, gin, flavoured gin, spiced rum, bourbon, whisky.

70cl NRBs will be required for the premier service. We will look to expand our spirits range on this service and will discuss requirements with the successful supplier.

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical review / Weighting: 65%

Price - Weighting: 35%

#### **II.2.11) Information about options**

Options: Yes

Description of options

TfW reserves the right to add and or remove products to the service provided.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Supply of Wines for premier and standard service

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 15930000 - Wines
- 15931100 - Sparkling wine
- 15931200 - Table wine
- 24322500 - Alcohol

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

There are 4 main delivery locations:

Newport

Carmarthen

Shrewsbury

Chester

TfW reserves the right to add and or remove locations.

### **II.2.4) Description of the procurement**

TfW required one main supplier, potentially with a reserve supplier to provide Alcohol as part of our catering services.

TfW and the Supplier(s) will working in partnership to develop our wine menu. This will need to appeal to different taste profiles, covering familiar to emerging varietals, from old

world to new world wines.

75cl white, red, rosé and sparkling wine

187ml white, red and rosé wine

20cl sparkling wine

Lot 2 suppliers are also required to offer Product knowledge training to TfW's staff. This training is to be tailored to TfW and will include:

Products that will complement the food served for the premium service.

The taste and bouquet of each wine

Its origin

How to store and serve

Suppliers are to note this is not an exhaustive list and further training may be added to the contract.

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical review / Weighting: 65%

Price - Weighting: 35%

#### **II.2.11) Information about options**

Options: Yes

Description of options

TfW reserves the right to add and or remove products to the service

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-012015](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Supply of Ales, Lagers, Ciders, Stouts and Spirits

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected



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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Supply of Wines for premier and standard service

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

11 October 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Fine Wines Direct UK

242 Penarth Road

Cardiff

CF118TU

Telephone

+44 2920787500

Country

United Kingdom

NUTS code

- UKL22 - Cardiff and Vale of Glamorgan

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £80,000

Total value of the contract/lot: £80,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Transport for Wales are looking for suppliers to supply our fleet with Alcohol for both a premium service and trolley service.

Premier services

This is only available on the Cardiff – Holyhead service on weekdays only. From September 2021 this service will increase from two to six services per day.

The premier class catering offers two services:

- standard class which consists of a buffet car, which provides hot food and drink.
- premier class which consists of a 3-course meal prepared by our on-board chefs. TfW requires premium wines which differ from the standard class and trolley service.

Trolley service

TfW's trolley service is available on multiple long-distance journeys. This service provides at seat catering for our customers travelling on our fleet, offering a range of alcohol and

non-alcohol drinks and snacks.

Due to space constraints the suppliers are required to supply 330ml and 500ml cans/plastic bottles for Ales, Lagers, Ciders and Stouts except. Please note the 500mls will be for the premium service only.

The key objective of this procurement process is to secure Alcoholic Beverages that offer TfW value for money and added value in the goods and associated services being provided. In order to do this, the requirements have been split into two separate lots and will be awarded to a single source supplier with a reserve supplier for each lot.

Suppliers should note as part of the tender evaluation TfW will visit site (Covid19 compliant) and undertake a taste testing session for lot 2 wines only.

NOTE: TfW is using eTenderwales to carry out this procurement process.

<https://etenderwales.bravosolution.co.uk>

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Project\_47396

(WA Ref:114886)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom