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Tender

## **AMCV 323 - Preventative Services for Adults**

Shropshire Council

Shropshire Council is purchasing on behalf of itself and any wholly owned local authority company or other entity that is deemed to be a contracting authority by virtue of the Council's involvement.

F02: Contract notice

Notice identifier: 2024/S 000-025582

Procurement identifier (OCID): ocds-h6vhtk-048a46

Published 13 August 2024, 12:05pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Shropshire Council

Shirehall, Abbey Foregate

Shrewsbury

SY2 6ND

#### **Contact**

Procurement Team

#### **Email**

[procurement@shropshire.gov.uk](mailto:procurement@shropshire.gov.uk)

#### **Telephone**

+44 1743252992

**Country**

United Kingdom

**Region code**

UKG22 - Shropshire CC

**Internet address(es)**

Main address

[www.shropshire.gov.uk](http://www.shropshire.gov.uk)

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[www.shropshire.gov.uk](http://www.shropshire.gov.uk)

**I.2) Information about joint procurement**

The contract involves joint procurement

### **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.delta-esourcing.com/tenders/UK-UK-Shrewsbury:-Health-and-social-work-services./3V8D4R238V>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.delta-esourcing.com/tenders/UK-title/3V8D4R238V>

Tenders or requests to participate must be submitted to the above-mentioned address

### **I.4) Type of the contracting authority**

Regional or local authority

### **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

AMCV 323 - Preventative Services for Adults

Reference number

AMCV 323

#### **II.1.2) Main CPV code**

- 85000000 - Health and social work services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Shropshire Council wishes to procure a Preventative Service for adults. This service is to replace an existing contract.

The Preventative Service will deliver community led support for adults ages 18+ that will help individuals to remain independent in their own home and engaged in their local community through activities that help people to stay healthy with the aim of reducing the likelihood of becoming unwell, using statutory services and/or needing to receive long term formal care and support. Equally, when people do develop care and support needs, the contract will be placed to ensure that we have a robust community led offer of support that can assist people in ways that are holistic, person centred, strengths-led and outcome focussed.

#### **II.1.5) Estimated total value**

Value excluding VAT: £7,508,410

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKG22 - Shropshire CC

Main site or place of performance

Shropshire CC

#### **II.2.4) Description of the procurement**

Shropshire Council wishes to procure a Preventative Service for adults. This service is to replace an existing contract.

The Preventative Service will deliver community led support for adults ages 18+ that will help individuals to remain independent in their own home and engaged in their local community through activities that help people to stay healthy with the aim of reducing the likelihood of becoming unwell, using statutory services and/or needing to receive long term formal care and support. Equally, when people do develop care and support needs, the contract will be placed to ensure that we have a robust community led offer of support that can assist people in ways that are holistic, person centred, strengths-led and outcome focussed.

The contract will make a significant contribution to Shropshire Councils strategic intentions that are in place to support prevention and early intervention. Chiefly this in reference to the delivery of The Shropshire Plan and also the more recently agreed Prevention Framework which provides more context and detail for how we will deliver our strategic plans.

Furthermore, the framework emphasises the importance of taking forward approaches that are neighbourhood led. This means joining up local services in the community and fostering community connections so that everyone in a neighbourhood can thrive. Providing more services closer to home and taking a neighbourhood approach is at the heart of our wider vision to improving wellbeing and preventing illness and poor health.

In conjunction and as part of these priorities, the contract will play a pivotal role in redefining the adult social care 'front door' by strengthening the layer of community led support that sits ahead of First Point of Contact and the operational adult social care workforce, thus managing demand more effectively. This approach develop the ways in which people access information (online or otherwise) in order to build knowledge, provide guidance and create greater self-reliance.

As a guideline, the current service delivers support to approximately 9000 per quarter. This can be broken down by:

- Practical help in the home (cooking, cleaning, shopping, etc) = 975 people
- Befriending / friendship support = 532 people
- Support for activities aimed at keeping well and active = 7620 people

In addition, this new contract will incorporate:

- Support to aid successful discharge from hospital, aiding in reablement
- Community led Mental Health outreach support, to include peer support and training that enables individuals with poor mental health to access the breath of provision available through the contract

The provider will be expected to manage any increase in demand within the contract value.

Given the breadth of experience and range of activity required to meet our outcomes, we would welcome proposals which bring together a number of organisations to deliver this service. This may be a formal or informal partnership, a consortium, a lead provider / sub-contractors arrangement or similar. Additionally, the Council recognises the importance of the strong brand, identity and recognition that individual organisations have and a solution which retains choice for people within the contracting arrangement is desirable.

The maximum budget available for this contract is initially £1,072,630 per annum. The contract will be for an initial term of 5 years with an option to extend the contract by a further 2 years subject to contract performance and budget availability.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Cost criterion - Name: Price / Weighting: 20

#### **II.2.6) Estimated value**

Value excluding VAT: £7,508,410

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

1 April 2025

End date

31 March 2030

This contract is subject to renewal

Yes

Description of renewals

This contract can be extended for a further period of 2 years

**II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged minimum number: 3

**II.2.10) Information about variants**

Variants will be accepted: No

**II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

**II.2.14) Additional information**

To respond to this opportunity please click here: <https://www.delta-esourcing.com/respond/3V8D4R238V>

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

See tender documents

#### **III.1.2) Economic and financial standing**

List and brief description of selection criteria

See tender documents

Minimum level(s) of standards possibly required

See tender documents

#### **III.1.3) Technical and professional ability**

List and brief description of selection criteria

See tender documents

Minimum level(s) of standards possibly required

See tender documents

### **III.2) Conditions related to the contract**

#### **III.2.2) Contract performance conditions**

See tender documents

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive procedure with negotiation

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

13 September 2024

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: 7 years

### **VI.3) Additional information**

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement.

This tender is under the light touch regime and as such the following process will be followed:

- 1.The Council will issue a Contract Notice – this is the start of the procurement process and will set out the Council’s requirements, the process to be followed, key timescales, how to access tender documentation and how to submit tenders. It is very important that key dates are noted and any instructions for submitting tenders are followed, otherwise your tender may be disqualified.
- 2.Tenderers will submit their tender by no later than the ‘Initial Tender Closing Date’. All required documentation must be completed and submitted including the Tender Response document, Instructions for Tendering and any attachments.
- 3.The Council will review the initial tenders as follows:
  - a.The Selection Criteria ‘Pass/Fail’ questions. These questions seek to demonstrate that the tenderer has proven competency, financial stability, resources and other arrangements in place. If the tenderer fails any Mandatory Exclusion grounds their tender will not be accepted. If the tenderer fails any Discretionary Exclusion grounds their tender may not be accepted. In the event that a tender is not accepted at this stage it will not progress to any subsequent stages of the process.
  - b.If the Selection Criteria have been passed, the Award Criteria marked and weighted questions including Financial Sustainability, Quality, Social Value and Climate Change questions will be reviewed and scored according to the published marking scheme.
- 4.Following review and scoring of the Award Criteria the Council will invite the top scoring tender(s) which best meet the Council’s requirements to participate in the next stage of the process. As a guide the Council expects to invite 3 tenders to participate in the next

stage but the Council has the discretion to invite more or less than 3 to participate further. Any tenders not invited to participate further at this point will be advised that their tender has not been accepted.

5.If the Council, in its sole opinion, considers the leading (highest scoring) initial tender to be acceptable at this point, it may decide to accept that tender and proceed to notify its intention to award a contract to that tenderer.

6.If the Council wishes to proceed to further discussions with the maximum three remaining tenders it will invite them to take part in at least one discussion each with a view to improving their initial tender. Should additional discussions be required by either party these will take place with the proviso that all further discussions should be completed within 4 weeks of the date of the invitation to take part in such discussions.

7.Once all further discussions have been concluded the remaining 3 tenderers shall be given 3 weeks to submit their final tender.

8.The Council will then review final tenders against the Award Criteria only to determine which tender has achieved the highest score and therefore will be invited to enter into a contract for delivery of the services

Tender placed w/b 12th Aug

Initial tender closing date 13th September

Initial tender review – 2 weeks 16th – 27th September

4 week dialogue period 30th Sept – 25th October

Submission of final tenders by 15th November

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-Shrewsbury:-Health-and-social-work-services./3V8D4R238V>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/3V8D4R238V>

GO Reference: GO-2024813-PRO-27384110

#### **VI.4) Procedures for review**

**VI.4.1) Review body**

Shropshire Council

Shirehall

Shrewsbury

SY2 6ND

Email

[procurement@shropshire.gov.uk](mailto:procurement@shropshire.gov.uk)

Telephone

+44 1743252992

Country

United Kingdom

Internet address

[www.shropshire.gov.uk](http://www.shropshire.gov.uk)

**VI.4.2) Body responsible for mediation procedures**

Shropshire Council

Shirehall, Abbey Foregate

Shrewsbury

SY2 6ND

Email

[procurement@shropshire.gov.uk](mailto:procurement@shropshire.gov.uk)

Country

United Kingdom

Internet address

[www.shropshire.gov.uk](http://www.shropshire.gov.uk)

**VI.4.4) Service from which information about the review procedure may be obtained**

Shropshire Council Shirehall

Abbey Foregate

Shrewsbury

SY2 6ND

Email

[procurement@shropshire.gov.uk](mailto:procurement@shropshire.gov.uk)

Country

United Kingdom

Internet address

[www.shropshire.gov.uk](http://www.shropshire.gov.uk)