

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/025313-2022>

Award

Materials, marketing and sales service for the recyclable materials f South Hams District Council

South Hams District Council

F15: Voluntary ex ante transparency notice

Notice identifier: 2022/S 000-025313

Procurement identifier (OCID): ocids-h6vhtk-036725

Published 9 September 2022, 9:41am

Section I: Contracting authority/entity

I.1) Name and addresses

South Hams District Council

Follaton House, Plymouth Road

Totnes

TQ9 5NE

Contact

Miss Rosanna Wilson

Email

rosanna.wilson@teignbridge.gov.uk

Telephone

+44 1626215120

Country

United Kingdom

Region code

UKK4 - Devon

Internet address(es)

Main address

<http://www.southhams.gov.uk/>

Buyer's address

<http://www.southhams.gov.uk/>

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Materials, marketing and sales service for the recyclable materials f South Hams District Council

Reference number

DN632214

II.1.2) Main CPV code

- 90500000 - Refuse and waste related services

II.1.3) Type of contract

Services

II.1.4) Short description

Plan B wishes to enter into partnership with South Hams District Council (SHDC) to provide a comprehensive materials marketing and sales service for the recyclable materials from their municipal operations and made available for collection at their Ermington Road Depot, with the aims to:

- Become an integral part of the services team to ensure operational colleagues are well placed to supply good quality recyclables to market;
- Deliver SHDC additional income above comparative Lets Recycle valuations, net of the cost of a comprehensive and value adding service;
- Provide SHDC with significant resource savings (or opportunity to reallocate resources) on procurement/sales, administration and finance activities all related to the material marketing and sales processes;
- Protect SHDC through robust due diligence processes to manage and mitigate credit risk and deliver compliance (this includes permit/licence checks, Environment Agency Freedom of Information Requests to check compliance with permit/licence, HSE enforcement checks, regular credit checks using Dun & Bradstreet etc);
- Provide built in contingencies to the trading of material to manage market or reprocessor failure or risk with the breadth of markets, reprocessor and buyers within their network;

- Supply comprehensive and detailed reports on tonnage, end destinations, sales performance and market intelligence to aid budgeting and forecasts;
- Give access to Plan B's materials system which will allow Plan B and SHDC to share live data and act as the central data point to manage and administer the service;
- Assist SHDC with material quality management interventions and best practices.

Materials included:

Material Card (hard mixed paper)

Glass – Mixed

Mixed Cans & Plastic (Plastic Bottles & Packaging, steel and aluminium cans)

Paper (newspaper & magazines)

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £530,000

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKK4 - Devon

II.2.4) Description of the procurement

Plan B wishes to enter into partnership with South Hams District Council (SHDC) to provide a comprehensive materials marketing and sales service for the recyclable materials from their municipal operations and made available for collection at their Ermington Road Depot, with the aims to:

- Become an integral part of the services team to ensure operational colleagues are well placed to supply good quality recyclables to market;
- Deliver SHDC additional income above comparative Lets Recycle valuations, net of the

cost of a comprehensive and value adding service;

- Provide SHDC with significant resource savings (or opportunity to reallocate resources) on procurement/sales, administration and finance activities all related to the material marketing and sales processes;
- Protect SHDC through robust due diligence processes to manage and mitigate credit risk and deliver compliance (this includes permit/licence checks, Environment Agency Freedom of Information Requests to check compliance with permit/licence, HSE enforcement checks, regular credit checks using Dun & Bradstreet etc);
- Provide built in contingencies to the trading of material to manage market or reprocessor failure or risk with the breadth of markets, reprocessor and buyers within their network;
- Supply comprehensive and detailed reports on tonnage, end destinations, sales performance and market intelligence to aid budgeting and forecasts;
- Give access to Plan B's materials system which will allow Plan B and SHDC to share live data and act as the central data point to manage and administer the service;
- Assist SHDC with material quality management interventions and best practices.

Materials Included

Material Card (hard mixed paper)

Glass – Mixed

Mixed Cans & Plastic (Plastic Bottles & Packaging, steel and aluminium cans)

Paper (newspaper & magazines)

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

To achieve all the above, it is proposed that the partnership would work on an open book basis, where SHDC receives the full sale value achieved for their material, less a fee for the service.

This service will ensure robust material solutions are in place for 3rd October, when the service is transferred back into SHDC from its current contractor. The contract duration will be 2 years.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

Section V. Award of contract/concession

Contract No

SH20026

A contract/lot is awarded: Yes

V.2) Award of contract/concession

V.2.1) Date of conclusion of the contract

8 September 2022

V.2.2) Information about tenders

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor/concessionaire

Plan B Management Solutions

47 South Bar Street

Oxfordshire

OX16 9AB

Country

United Kingdom

NUTS code

- UKK4 - Devon

The contractor/concessionaire is an SME

No

V.2.4) Information on value of contract/lot/concession (excluding VAT)

Total value of the contract/lot/concession: £530,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

South Hams District Council

Follaton House, Plymouth Road

Totnes

TQ9 5NE

Email

rosanna.wilson@teignbridge.gov.uk

Country

United Kingdom