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Tender

## **The West Scotland Local Authority Weather Forecasting Partnership 2023**

South Lanarkshire Council  
South Lanarkshire Council  
Argyll and Bute Council  
Dumfries and Galloway Council  
East Ayrshire Council  
East Dunbartonshire Council  
East Renfrewshire Council  
Inverclyde Council  
North Ayrshire Council  
North Lanarkshire Council  
Renfrewshire Council  
South Ayrshire Council  
Glasgow City Council  
West Dunbartonshire Council

F02: Contract notice

Notice identifier: 2022/S 000-025255

Procurement identifier (OCID): ocds-h6vhtk-0366fd

Published 8 September 2022, 2:54pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

South Lanarkshire Council

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United Kingdom

**NUTS code**

UKM95 - South Lanarkshire

**Internet address(es)**

Main address

<http://www.southlanarkshire.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00410](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00410)

**I.1) Name and addresses**

South Lanarkshire Council

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**I.1) Name and addresses**

Argyll and Bute Council

Kilmory

Lochgilphead

PA31 8RT

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[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00063](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00063)

**I.1) Name and addresses**

Dumfries and Galloway Council

Procurement Team, Carruthers House

Dumfries

DG1 2HP

**Contact**

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+44 3033333000

**Country**

United Kingdom

**NUTS code**

UKM92 - Dumfries & Galloway

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Main address

<http://www.dumgal.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00219](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00219)

**I.1) Name and addresses**

East Ayrshire Council

Corporate Procurement Team, London Road HQ

Kilmarnock

KA3 7BU

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UKM93 - East Ayrshire and North Ayrshire mainland

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Main address

<http://www.east-ayrshire.gov.uk>

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[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00223](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00223)

**I.1) Name and addresses**

East Dunbartonshire Council

Civic & Corporate Headquarters, Southbank Marina,12 Strathkelvin Place

Kirkintilloch

G66 1TJ

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Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00225](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00225)

**I.1) Name and addresses**

East Renfrewshire Council

Eastwood HQ, Eastwood Park,

Giffnock

G46 6UG

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UKM83 - Inverclyde, East Renfrewshire and Renfrewshire

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Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00183](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00183)

**I.1) Name and addresses**

Inverclyde Council

Procurement, Municipal Buildings, Clyde Square

Greenock

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**I.1) Name and addresses**

North Ayrshire Council

Cunninghame House, Friars Croft

Irvine

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**I.1) Name and addresses**

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**I.1) Name and addresses**

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**I.1) Name and addresses**

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Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00405](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00405)

## I.1) Name and addresses

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Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00196](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00196)

## **I.1) Name and addresses**

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Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00153](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00153)

## **I.2) Information about joint procurement**

The contract involves joint procurement

### **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/go/991637290182FD F60AE3>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/go/991637290182FD F60AE3>

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/go/991637290182FD F60AE3>

### **I.4) Type of the contracting authority**

Regional or local authority

### **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

The West Scotland Local Authority Weather Forecasting Partnership 2023

Reference number

SLC/PS/COMENT/22/040



### **II.1.2) Main CPV code**

- 71351600 - Weather-forecasting services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

The Council are seeking to appoint an suitable Consultant for the provision of a highly accurate and reliable road weather forecasting and consultancy service. This service shall assist and aid all roads authorities who are members of the Weather Forecast Partnership (hereinafter referred to as the “Councils”) in the delivery of their operational winter and flood response service plans.

The Consultant shall also provide a maintenance service for all Council owned weather stations and monitoring equipment located within the local authority areas of the Councils in the Weather Forecast Partnership

### **II.1.5) Estimated total value**

Value excluding VAT: £8,500,000

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

West of Scotland

### **II.2.4) Description of the procurement**

South Lanarkshire Council acts as the lead authority for a collaboration of thirteen Scottish

Councils located in the West of Scotland (which Councils are listed in Contract Data Part 1, Volume 2 and are known as the “Weather Forecast Partnership”).

As lead authority for the Weather Forecast Partnership, South Lanarkshire Council invites bids from companies that are interested in being appointed to provide weather forecasting and weather station maintenance services for the thirteen Councils who are members of the Weather Forecast Partnership

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 70

Price - Weighting: 30

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

Optional extension of up to 5 years at discretion of the Councils.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

SPD Question 4A.1 Trade Registers

It is a requirement of this tender that if the bidder is UK based they must hold a valid registration with Companies House. Where the bidder is UK based but not registered at Companies House they must be able to verify to the Councils satisfaction that they are trading from the address provided in the tender and under the company name given.

If the bidder is based out-with the UK they must be enrolled in the relevant professional or trade register appropriate to their country as described in Schedule 5 of the Public Contracts (Scotland) Regulations 2015.

#### **III.1.2) Economic and financial standing**

List and brief description of selection criteria

SPD Question 4B.4 Economic and Financial Standing

The Council will use the following ratios to evaluate a bidders financial status:

Profitability – this is taken as profit after tax but before dividends and minority interests. If a company makes a profit then it is a pass for this ratio;

Liquidity – this is calculated as current assets less stock and work in progress, divided by current liabilities. If the answer is greater than or equal to one then it is a pass for this ratio.

Gearing – this is calculated as the total external secured borrowing (short term and long term) divided by shareholder funds expressed as a percentage. If the answer is less than or equal to 100% it is

considered a pass for this ratio.

Minimum level(s) of standards required:

Bidders must provide the name and value of each of the 3 ratios within their response to SPD question 4B.4.

The Council requires bidders to pass 2 out of the 3 financial ratios above.

Where 2 out of the 3 ratios cannot be met, the Council may take the undernoted into consideration when assessing financial viability and the risk to the Council, providing that the Bidder can supply evidence to substantiate any of the mitigating criteria when requested to do so.

The following list is not exhaustive and other criteria may be considered where proposed by a bidder as mitigating factors:

Would the bidder have passed the checks if prior year accounts had been used?

Were any of the poor appraisal outcomes "marginal"?

Does the bidder operate in a market which, traditionally, requires lower liquidity or higher debt finance?

Does the bidder have sufficient reserves to sustain losses for a number of years?

Does the bidder have a healthy cashflow?

Is the bidder profitable enough to finance the interest on its debt?

Is most of the bidder's debt owed to group companies?

Is the bidder's debt due to be repaid over a number of years, and affordable?

Have the bidder's results been adversely affected by "one off costs" and / or "one off accounting treatments"?

Do the bidder's auditors (where applicable) consider it to be a "going concern"?

Do Keynote (where applicable) consider the bidder to be a "going concern"?

Will the bidder provide a Parent Company Guarantee?

Is the bidder the single supplier/source of the Goods/Works/Services in the marketplace?

The Council will request submission of and assess the bidders financial accounts, and may use Keynote or similar financial verification systems to validate the information provided.

Minimum level(s) of standards possibly required

The bidder must confirm that they have or will commit to obtain prior to the commencement of the contract, the following levels of

Insurance Cover:

Employer's Liability Insurance covering the death of or bodily injuries to employees of the bidder arising out of and in the course of their employment in connection with this contract to the level of 10000000 GBP in respect of each claim, without limit to the number of claims.

Public Liability Insurance covering the death of or bodily injury to a person (not an employee of the bidder) or loss of or damage to property resulting from an action or failure to take action by the bidder to the level of 5000000 GBP in respect of each claim, without limit to the number of claims.

Professional Indemnity Insurance covering the failure of the bidder to use the skill and care normally used by professionals providing the services described in this tender to the level of 5000000 GBP in respect of each and every claim, without limit to the number of claims, and/or in the aggregate (if each and every claim cover cannot be secured)

### **III.1.3) Technical and professional ability**

List and brief description of selection criteria

SPD Question 4C.1.2 Technical and Professional Ability

Please provide details of your relevant experience within the past five years in the provision of professional weather related services to the roads and transportation industry.

These services should include both weather forecasting and consultancy services as well as the provision of a weather station maintenance service.

Particular reference should be made to any experience your company has in relation to the provision of weather services to geographical areas that have a similar challenging climate to that of Scotland.

Any information provided should be specific to the requirements of this contract as detailed within the Scope and shall be inclusive of contract form, value and duration.

Reference should also be made to any experience your organisation has in relation to the NEC3 contract.

SPD Question 4C.6 Technical and Professional Ability (Qualifications)

The bidder as a company will hold the following educational or professional qualifications:

Membership of the Royal Meteorological Society or other relevant body.

#### SPD Question 4C.9 Technical and Professional Ability (Equipment)

Bidders must provide details of the relevant tools, plant or technical equipment available to you in relation to this procurement exercise.

Bidders must provide details in relation to the non-human resources that you will allocate to the contract in order to provide the requirements of the Scope. This should be inclusive of IT resources and equipment. Particular reference should be made in relation to how this will deliver a highly accurate forecast.

#### SPD Question 4C.10 Technical and Professional Ability (Sub-Contracting)

Bidders will be required to confirm whether they intend to subcontract and, if so, for what proportion of the contract.

#### SPD Question 4D.1 Quality Assurance Schemes

It is a requirement of this tender that the bidder recommended for award holds the following Quality Assurance scheme membership:

Bidders must provide details of any quality management system which complies with ISO 9001 or equivalent. For information on equivalents please see Attachment 4 - Quality Assurance Requirements contained within the PCS-t attachments area for further information on equivalents.

### **III.2) Conditions related to the contract**

#### **III.2.3) Information about staff responsible for the performance of the contract**

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 022-190313](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

21 October 2022

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Tender must be valid until: 19 April 2023

#### **IV.2.7) Conditions for opening of tenders**

Date

21 October 2022

Local time

12:00pm

Place

Council Headquarters, Hamilton

Information about authorised persons and opening procedure

Procurement Lead

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: 2028 - 2033

### **VI.2) Information about electronic workflows**

Electronic invoicing will be accepted

### **VI.3) Additional information**

Declarations and Certificates

In an open tendering procedure prior to any award being made the successful bidder will provide the undernoted certificates, declarations and/or completed questionnaires to evidence their compliance with the relevant questions within the Qualification Envelope.

SPD Question 2D.1 - Prompt Payment Certificate

SPD Questions 3A.1 to 3A.8 - Organised Crime Declaration

SPD Question 3A.6 - Modern Slavery Act 2015 Declaration

SPD Question 3C.1 - Blacklisting in Construction Industry Declaration

SPD Question 3D.11 - Non-Collusion Certificate



SPD Question 4B.4 - Economic and Financial Standing - copies of your full audited accounts for the previous 2 years

SPD Question 4B.5.1 - Insurance Certificates – Professional Indemnity, Employers Liability and Public Liability

SPD Question 4C.6 - Goods Vehicle Operator's Licence

SPD Question 4C.6.1 - Membership of the Royal Meteorological Society or other relevant body

SPD Question 4D.1 - ISO 9001 or equivalent

Attachment Area - Health and Safety Questionnaire (Non-Construction)

Attachment Area - SOCA Protocol Form

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 21706. The ITT code is 45495. For more information see:

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/go/991637290182FDF60AE3>

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 45495. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343>

A sub-contract clause has been included in this contract. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2363>

Community benefits are included in this requirement. For more information see:

<https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/>

A summary of the expected community benefits has been provided as follows:

The Council has calculated that the minimum total of 250 community benefit points which must be delivered under this contract.

Evaluators will allocate scores to the response to each Community Benefits (Section 2.9 of the ITT) question in accordance with the scoring guidance detailed within the Evaluation of Tenders document contained within the general attachments area of the ITT.

(SC Ref:695526)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Hamilton Sheriff Court

4 Beckford Street

Hamilton

ML3 0BT

Country

United Kingdom