

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/025254-2022>

Tender

## **Maximising Wellbeing at Home Services**

London Borough of Lewisham

F02: Contract notice

Notice identifier: 2022/S 000-025254

Procurement identifier (OCID): ocds-h6vhtk-034899

Published 8 September 2022, 2:53pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

London Borough of Lewisham

4th Floor Laurence House

Catford

SE6 4RU

#### **Contact**

Tristan Brice

#### **Email**

[lewisham.procurement@lewisham.gov.uk](mailto:lewisham.procurement@lewisham.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UKI44 - Lewisham and Southwark

**Internet address(es)**

Main address

<http://www.lewisham.gov.uk>

Buyer's address

<http://www.lewisham.gov.uk>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.londontenders.org/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.londontenders.org/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

---

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Maximising Wellbeing at Home Services

Reference number

DN622399

### **II.1.2) Main CPV code**

- 85310000 - Social work services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

Lewisham Council is seeking experienced and suitable providers to provide Maximising Wellbeing at Home services.

This procurement includes 4 Maximising Wellbeing at Home in each of Lewisham's four neighbourhoods.

Each of the 4 Maximising Wellbeing at Home services are expected to deliver the following six core elements: a. Ensure the branch becomes a hub of activity within the neighbourhood, including supporting other Maximising Wellbeing at Home providers located in that footprint b. Adopt a seven step approach that is repeated bi-annually in collaboration with officers from the Local Authority and other relevant partners to ensure Clients are receiving the support that meets their assessed needs c. Ensure the service is Person Centred and Outcome focused d. Enable all Clients to have Choice and Control e. Deliver the service through Wellbeing Workers working in Wellbeing Teams f. Draw on support from the Solution-Focused Wellbeing Coaches

The procurement also include five contracts for Solution-Focused Wellbeing Coaches. These coaches will cover one of five areas: 1. Solution-Focused Wellbeing Coaching - End of Life Care 2. Solution-Focused Wellbeing Coaching - Effective management of individuals with advanced dementia including those presenting with behaviours that challenge 3. Solution-Focused Wellbeing Coaching - Learning Disability and Autism 4. Solution-Focused Wellbeing Coaching – Mental Health 5. Solution-Focused Wellbeing Coaching – Enabling and supporting clients into meaningful life roles

The tender is separated into nine lots, providers can apply for a maximum of one lot.

The tender will follow the restricted procedure and in line with the Light Touch Regime of the Public. Each lot will shortlist four suppliers that will be invited to make a full tender submission.

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for one lot only

Maximum number of lots that may be awarded to one tenderer: 1

## **II.2) Description**

### **II.2.1) Title**

Neighbourhood 1

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 85300000 - Social work and related services

### **II.2.3) Place of performance**

NUTS codes

- UKI44 - Lewisham and Southwark

### **II.2.4) Description of the procurement**

Lot 1 Neighbourhood 1 - Maximising wellbeing at home services in the following areas: SE4; SE8; SE10; SE14; SE15; S

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

84

This contract is subject to renewal

Yes

Description of renewals

The initial contract will be for 5 years, with an option to extend the contract for up to a further 24 months.

#### **II.2.9) Information about the limits on the number of candidates to be invited**

Maximum number: 4

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Neighbourhood 2

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 85312000 - Social work services without accommodation
- 85320000 - Social services

#### **II.2.3) Place of performance**

NUTS codes

- UKI44 - Lewisham and Southwark

#### **II.2.4) Description of the procurement**

Lot 1 Neighbourhood 2 - Maximising wellbeing at home services in the following areas: SE3; SE12; SE13.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

84

This contract is subject to renewal

Yes

Description of renewals

The initial contract will be for 5 years, with an option to extend the contract for up to a further 24 months.

### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 4

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Neighbourhood 3

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 85312000 - Social work services without accommodation
- 85320000 - Social services

### **II.2.3) Place of performance**

NUTS codes

- UKI44 - Lewisham and Southwark

### **II.2.4) Description of the procurement**

Lot 3 Neighbourhood 3 - Maximising wellbeing at home services in the following areas: BR1; SE6; SE9.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

84

This contract is subject to renewal

Yes

Description of renewals

The initial contract will be for 5 years, with an option to extend the contract for up to a further 24 months.

### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 4

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Neighbourhood 4

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 85312000 - Social work services without accommodation
- 85320000 - Social services

### **II.2.3) Place of performance**

NUTS codes

- UKI44 - Lewisham and Southwark

### **II.2.4) Description of the procurement**

Lot 4 Neighbourhood 4 - We are seeking a provider to provide Maximising wellbeing at home services in the following areas: SE23; SE26

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

84



This contract is subject to renewal

Yes

Description of renewals

The initial contract will be for 5 years, with an option to extend the contract for up to a further 24 months.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.12) Information about electronic catalogues**

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Solution Focused Coaching: End of Life Care

Lot No

5

#### **II.2.2) Additional CPV code(s)**

- 80511000 - Staff training services

#### **II.2.3) Place of performance**

NUTS codes

- UKI44 - Lewisham and Southwark

#### **II.2.4) Description of the procurement**

Lot 5 Solution Focused Coaching: End of Life Care - We are seeking a provider to deliver Solution Focused Coaching End of Life Care working closely with the four neighbourhood lead providers.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £840,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

84

This contract is subject to renewal

No

#### **II.2.9) Information about the limits on the number of candidates to be invited**

Maximum number: 4

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

## Solution Focused Coaching: Mental Health

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 85312000 - Social work services without accommodation
  - AA01 - Metal
- 85320000 - Social services

### **II.2.3) Place of performance**

NUTS codes

- UKI44 - Lewisham and Southwark

### **II.2.4) Description of the procurement**

Lot 6 Solution Focused Coaching Mental Health - We are seeking a provider to work closely with the four neighbourhood lead providers to provide mental health solution focused coaching to wellbeing workers, carers and individuals.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £840,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

84

This contract is subject to renewal

Yes

Description of renewals

The initial contract will be for 5 years, with an option to extend the contract for up to a further 24 months.

#### **II.2.9) Information about the limits on the number of candidates to be invited**

Maximum number: 4

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Solution Focused Coaching: Supporting the effective management of individuals with advanced dementia including those presenting with challenging behaviour

Lot No

7

#### **II.2.2) Additional CPV code(s)**

- 80511000 - Staff training services

#### **II.2.3) Place of performance**

NUTS codes

- UKI44 - Lewisham and Southwark

#### **II.2.4) Description of the procurement**

Lot 7 Solution Focused Coaching Supporting the effective management of individuals with advanced dementia including those presenting with challenging behaviour - We are

seeking a provider to work closely with the four neighbourhood lead providers to provide solution focused coaching to wellbeing workers, carers and individuals that supports the effective management of individuals with advanced dementia including those presenting with challenging behaviour.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £840,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in days

84

This contract is subject to renewal

Yes

Description of renewals

The initial contract will be for 5 years, with an option to extend the contract for up to a further 24 months.

#### **II.2.9) Information about the limits on the number of candidates to be invited**

Maximum number: 4

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Solution Focused Coaching: Learning Disability and Autism

Lot No

8

### **II.2.2) Additional CPV code(s)**

- 80511000 - Staff training services
- 85320000 - Social services

### **II.2.3) Place of performance**

NUTS codes

- UKI44 - Lewisham and Southwark

### **II.2.4) Description of the procurement**

Lot 8 Solution Focused Coaching Learning Disability and Autism - We are seeking a provider to work closely with the four neighbourhood lead providers to provide learning disability and autism solution focused coaching to wellbeing workers, carers and individuals.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £840,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

84

This contract is subject to renewal

Yes

## Description of renewals

The initial contract will be for 5 years, with an option to extend the contract for up to a further 24 months.

### **II.2.9) Information about the limits on the number of candidates to be invited**

Maximum number: 4

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Solution Focused Coaching: Maximising meaningful life roles e.g. enabling community engagement

Lot No

9

### **II.2.2) Additional CPV code(s)**

- 80511000 - Staff training services

### **II.2.3) Place of performance**

NUTS codes

- UKI44 - Lewisham and Southwark

### **II.2.4) Description of the procurement**

Lot 9 Solution Focused Coaching Learning Maximising meaningful life roles e.g. enabling

community engagement - Lewisham Council is seeking a provider to work closely with the four neighbourhood lead providers to provide Maximising meaningful life roles solution focused coaching to wellbeing workers, carers and individuals.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £840,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

84

This contract is subject to renewal

Yes

Description of renewals

The initial contract will be for 5 years, with an option to extend the contract for up to a further 24 months.

#### **II.2.9) Information about the limits on the number of candidates to be invited**

Maximum number: 4

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No



---

## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-016884](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

10 October 2022

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 9 (from the date stated for receipt of tender)

---

## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court of England and Wales London

Strand

London

WC2A 2LL

Country

United Kingdom