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Contract

## **National Air Ambulance Service for The Scottish Ambulance Service**

Scottish Ambulance Service

F03: Contract award notice

Notice identifier: 2024/S 000-025179

Procurement identifier (OCID): ocds-h6vhtk-03922f

Published 9 August 2024, 10:46am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Scottish Ambulance Service

National Headquarters, Gyle Square, South Gyle Crescent

Edinburgh

EH12 9EB

#### **Email**

[danielle.welsh@nhs.scot](mailto:danielle.welsh@nhs.scot)

#### **Telephone**

+44 01313140090

#### **Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.scottishambulance.com>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00393](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00393)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object****II.1) Scope of the procurement****II.1.1) Title**

National Air Ambulance Service for The Scottish Ambulance Service

Reference number

SAS/2022/639

**II.1.2) Main CPV code**

- 60443000 - Air-rescue services

**II.1.3) Type of contract**

## Services

### **II.1.4) Short description**

The procurement of a national air ambulance service for the Scottish Ambulance Service.

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £241,953,313

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 34710000 - Helicopters, aeroplanes, spacecraft and other powered aircraft
- 35112000 - Rescue and emergency equipment
- 35612500 - Search and rescue helicopters
- 35613000 - Unmanned aerial vehicles
- 60424120 - Hire of helicopters with crew
- 60440000 - Aerial and related services
- 34711110 - Fixed-wing aircrafts
- 60424110 - Hire of fixed-wing aircraft with crew
- 34711300 - Piloted aircraft
- 34711400 - Special-purpose aircraft
- 34700000 - Aircraft and spacecraft

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Scotland - National Service

## **II.2.4) Description of the procurement**

The Scottish Ambulance Service ("the Service") provides a national air ambulance service to all of Scotland and its islands. This is the only wholly publicly funded air ambulance service in the United Kingdom and provides an invaluable resource to the public of Scotland.

Scotland presents a challenging environment for air ambulance operators. Factors to be considered include:

- Varied terrain.
- Potentially severe weather conditions.
- Longer hours of darkness in winter.
- Limited and varying airport capabilities and hours of operation.
- Future island transport provisions including ferries and airport developments or changes.
- Recognition of the Government targets on sustainability and carbon neutral.
- National planning of specialist services for example thrombectomy and major trauma.

The aims of the procurement are to deliver an innovative, sustainable, resilient and value for money air ambulance service that can respond to changes in service delivery requirements whilst maintaining a high quality care and experience for the patients and public of Scotland.

The future contract is expected to encompass the following elements including but not limited to:

1. The aircraft fleet must be capable of reaching all of Scotland's population. The rotary aircraft must have 24/7 Helicopter Emergency Medical Service (HEMS) capability and all aircraft must act as a suitable transport platform for the personnel and equipment associated with our adult, paediatric and neonatal critical care transport and retrieval teams (ScotSTAR).

2. Provision of aircraft hangarage in order to ensure 24/7 availability of aircraft during inclement weather.

3. Provision of maintenance & backup. All planned and reactive maintenance must be carried out in Scotland. Backup aircraft to be provided to the same specification as core aircraft.
4. Provision of 24/7 engineering support.
5. Provision of adequate base facilities for clinical staff. e.g., provision of Ops Room space, lockers and parking facilities etc., In addition, meeting room/training room and overnight accommodation (where necessary) for on-call clinical staff.
6. Provision of air crew member training (e.g., Technical Crew Member training for HEMS).
7. Provision of compliant radio communications system. The aircraft must be capable of compliance with the current Airwave communications system (if this is still in operation at contract commencement), and also compliance with the future Emergency Services Network (ESN) system
8. Provision of on-going monitoring of service provision by way of regular contract monitoring meetings.
9. The Service will provide the clinical staffing. The aircraft, flight crew (pilots), estate & facilities and engineering support will be provided by the successful contractor(s) on a managed service basis.
10. The successful contractor(s) shall support a variety of air ambulance missions; ranging from hospital discharges through to pre-hospital helicopter emergency calls and critical care transfers.

## **II.2.5) Award criteria**

Quality criterion - Name: Quality Ratio / Weighting: 70%

Cost criterion - Name: Cost Ratio / Weighting: 30%

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive dialogue

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-035756](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

26 July 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Gama Aviation (UK) Ltd

1st Floor, 25 Templer Avenue

Farnborough

GU14 6FE

Country

United Kingdom

NUTS code

- UKJ37 - North Hampshire

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £241,953,313

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Bidders should review all procurement documents attached to this Contract Notice before completing the SPD.

(SC Ref:774773)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Edinburgh Sheriff Court

Edinburgh

Country

United Kingdom