

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/025040-2024>

Contract

## **Working for a Healthy Economy (Provision of Clinical Health Interventions)**

North Ayrshire Council  
East Ayrshire Council  
South Ayrshire Council

F03: Contract award notice

Notice identifier: 2024/S 000-025040

Procurement identifier (OCID): ocids-h6vhtk-040c98

Published 8 August 2024, 1:10pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

North Ayrshire Council

Cunninghame House, Friars Croft

Irvine

KA12 8EE

#### **Email**

[lynseybennett@north-ayrshire.gov.uk](mailto:lynseybennett@north-ayrshire.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKM93 - East Ayrshire and North Ayrshire mainland

**Internet address(es)**

Main address

<http://www.north-ayrshire.gov.uk>

Buyer's address

[http://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00337](http://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00337)

**I.1) Name and addresses**

East Ayrshire Council

Corporate Procurement Team, London Road HQ

Kilmarnock

KA3 7BU

**Email**

[procurement@east-ayrshire.gov.uk](mailto:procurement@east-ayrshire.gov.uk)

**Telephone**

+44 1563576000

**Country**

United Kingdom

**NUTS code**

UKM93 - East Ayrshire and North Ayrshire mainland

**Internet address(es)**

Main address

<http://www.east-ayrshire.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA0022](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA0022)

3

**I.1) Name and addresses**

South Ayrshire Council

County Buildings, Wellington Square

Ayr

KA7 1DR

**Email**

[procurement@south-ayrshire.gov.uk](mailto:procurement@south-ayrshire.gov.uk)

**Telephone**

+44 3001230900

**Country**

United Kingdom

**NUTS code**

UKM94 - South Ayrshire

**Internet address(es)**

Main address

<http://www.south-ayrshire.gov.uk/procurement/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00405](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00405)

**I.2) Information about joint procurement**

The contract involves joint procurement

**I.4) Type of the contracting authority**

Regional or local authority

## **I.5) Main activity**

General public services

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Working for a Healthy Economy (Provision of Clinical Health Interventions)

Reference number

NAC/5176

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Working for a Healthy Economy (WfHE) is a large-scale investment in an occupational health service to ensure that Ayrshire has the requisite workforce to drive economic growth in the future. This project will serve to widen the labour pool and provide the basis for the

maximisation of benefits arising from Ayrshire Growth Deal capital investments. Funded by the Ayrshire Growth Deal, WfHE will support:

- unemployed residents overcome health barriers to economic activity
- employed residents to retain employment by addressing health barriers
- local businesses to access health related supports to improve retention and productivity of their workforce.

The current contract expires in June 2024, therefore NAC are seeking bids for the a new contract which is anticipated to commence in July 2024. The contract period will be 2 years and 9 months, with the option to extend for up to a further 24 months.

The contract will be let under North Ayrshire Councils Terms and Conditions 2 for the Purchase of Services.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £2,895,968

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85140000 - Miscellaneous health services
- 85147000 - Company health services
- 75122000 - Administrative healthcare services
- 85141000 - Services provided by medical personnel

#### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

East Ayrshire, North Ayrshire, South Ayrshire

#### **II.2.4) Description of the procurement**

This contract will deliver services which address health barriers for both unemployed and employed participants as well as supporting local

businesses in Ayrshire address health related work issues.

This programme is a very specific health intervention programme, to be delivered by

clinicians. It will deliver health interventions and address health barriers to work for unemployed, inactive and employed individuals.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 50

Price - Weighting: 50

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-008896](#)

---

## **Section V. Award of contract**

### **Contract No**

NAC/5176

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

2 August 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Salus Return to Work Services

14 Beckford Street

Hamilton

ML3 0TA

Telephone

+44 1698759327

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £2,895,968

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

Lots are not being used for this tender for the reasons stated below:

Nature of the contract not suitable for lots.

Delivery of the contract is location specific.

Lots could potentially introduce a risk of discontinued employment for transferring employees.

#### **Quality Management Procedures**

1. The bidder must hold a UKAS (or equivalent) accredited independent third-party certificate of compliance in accordance with BS EN ISO 9001 (or equivalent) or a documented policy regarding quality management, see attachment at SPD question 4D.1.

#### **Health and Safety Procedures**

1. The bidder must hold a UKAS (or equivalent) accredited independent third-party certificate of compliance in accordance with ISO 45001 (or equivalent) or have, within the last 12 months, successfully met the assessment requirements of a construction-related scheme in registered membership of the Safety Schemes in Procurement (SSIP) forum or the bidder must have a regularly reviewed and documented policy for Health and Safety management, see attachment at SPD question 4D.1.

Economic operators may be excluded from this competition if they are in any of the



situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015.

(SC Ref:774767)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Kilmarnock Sheriff Court

Sheriff Court House, St Marnock Street

Kilmarnock

KA1 1ED

Telephone

+44 1563550024

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/>