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Contract

## **Flexible Employee Benefits, Personal Vehicle Leasing & Financial Wellbeing 2022**

HealthTrust Europe LLP (HTE) acting as agent for the University Hospitals of Coventry and Warwickshire NHS Trust (UHCW)

F03: Contract award notice

Notice identifier: 2022/S 000-024882

Procurement identifier (OCID): ocds-h6vhtk-030954

Published 6 September 2022, 9:34am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

HealthTrust Europe LLP (HTE) acting as agent for the University Hospitals of Coventry and Warwickshire NHS Trust (UHCW)

19 George Road

Edgbaston, Birmingham

B15 1NU

#### **Email**

[Matthew.Bradley@HTEPG.com](mailto:Matthew.Bradley@HTEPG.com)

#### **Telephone**

+44 08458875000

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://healthtrusteurope.bravosolution.co.uk>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Flexible Employee Benefits, Personal Vehicle Leasing & Financial Wellbeing 2022

Reference number

2022/S 000-000700

#### **II.1.2) Main CPV code**

- 79631000 - Personnel and payroll services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

HealthTrust Europe is seeking to establish a framework agreement for the supply of services allowing access to a wide range of employee benefits with particular focus on those that can be accessed through salary sacrifice, which can be used by employers for the NHS, registered charities, wider public sector, and additional bodies as detailed within the Contract Notice to enhance their offering to employees within wider staff retention strategies.

The scope of this framework agreement includes the provision of a comprehensive range of flexible employment benefits including salary sacrifice schemes either as a managed service solution under Lot 1a, or as a suite of specific employee benefit schemes (one or more employment benefits) under Lot 1b. The framework also includes the provision of a salary sacrifice scheme for Personal Vehicle Leasing (with access to environmentally friendly vehicle options such as Ultra Low Emission Vehicles (ULEVs) and Electric Vehicles (EVs) under Lot 2 and Financial Wellbeing schemes, services, and solutions under Lot 3.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,280,000,000

## **II.2) Description**

### **II.2.1) Title**

Employee Benefits – Managed Service with Digital User Platform

Lot No

1a

### **II.2.2) Additional CPV code(s)**

- 79631000 - Personnel and payroll services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Under this Lot the Supplier will be able to provide as a Managed Service and via a Digital User Platform access to the core range of Employee Benefits including:

Salary Sacrifice - Cycle to Work,

Salary Sacrifice - Buying and Selling of Annual Leave,

Salary Sacrifice - Affordable Technology,

Salary Sacrifice - Payroll Giving,

Rewards and Recognition

Employee Discounts

Discounted Gym Membership

Salary Deducted Loans

Insurance and Wellbeing Services including Health Cover

The Lot may also facilitate access to Supplementary Products and services that are designed to enhance employee wellbeing, rewards and recognition, including:

Eyecare Voucher Scheme

Childcare Voucher Scheme

Salary Sacrifice – Pensions (additional voluntary contributions)

### **II.2.5) Award criteria**

Quality criterion - Name: QQuality / Weighting: 80

Price - Weighting: 20

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework is to run for 2 years initially with the option to extend by a further 2 years up to a maximum of 4 years at the discretion of HealthTrust Europe (2 + 2).

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Employee Benefits – Individual Scheme providers

Lot No

1b

### **II.2.2) Additional CPV code(s)**

- 79631000 - Personnel and payroll services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

Under this Lot the Supplier will be able to provide via a Digital User Platform to access to any one or more of the following range of Core Services:

Salary Sacrifice - Cycle to Work,

Salary Sacrifice - Buying and Selling of Annual Leave,

Salary Sacrifice - Affordable Technology,

Salary Sacrifice - Payroll Giving,

Rewards and Recognition

Employee Discounts

Discounted Gym Membership

Salary Deducted Loans

Insurance and Wellbeing Services including Health Cover

The Lot will also allow Suppliers to provide access to Supplementary Services that are designed to enhance employee wellbeing, rewards and recognition, including:

Eyecare Voucher Scheme

Childcare Voucher Scheme

Salary Sacrifice – Pensions (additional voluntary contributions)

Note – any Supplier successfully awarded to Lot 1b will only be permitted to supply the Specific Services for which they have been awarded.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

#### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework is to run for 2 years initially with the option to extend by a further 2 years up to a maximum of 4 years at the discretion of HealthTrust Europe (2 + 2).

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Car Leasing (Salary Sacrifice)

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79631000 - Personnel and payroll services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Under this Lot the Supplier will be able to provide via a Digital User Platform Personal Vehicle Leasing, allowing Participating Authorities to put in place a scheme for Employees to lease a vehicle for personal use within a Salary Sacrifice scheme.

The Lot will require Suppliers to give particular focus to Green Initiatives in support of mass adoption of ULEV, Full Electric and Hybrid vehicles.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework is to run for 2 years initially with the option to extend by a further 2 years up to a maximum of 4 years at the discretion of HealthTrust Europe (2 + 2).

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Financial Wellbeing

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 79631000 - Personnel and payroll services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Under this Lot the Supplier will be able to provide via a Digital User Platform, Financial Wellbeing resources and online tools to Employees of Participating Authorities, to support staff with effective financial management and planning including:

Access to money management tools (including early access to salary or wages) for Employees;

Salary deducted loans;

Employee savings;

Employee pensions (Additional Voluntary Contributions);

Information and guidance on use of the tools and services offered by awarded Suppliers;

Impartial financial products and services advice; and

Debt management, low-cost borrowing solution and savings or investment products and services advice.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework is to run for 2 years initially with the option to extend by a further 2 years up to a maximum of 4 years at the discretion of HealthTrust Europe (2 + 2).

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-000700](#)

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## **Section V. Award of contract**

### **Contract No**

HTE-THRS-EB-1A

### **Lot No**

1a

### **Title**

Flexible Employee Benefits – Managed Service with Digital User Platform

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

24 June 2022

**V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Liaison Financial Services Limited

Estate House, Evesham Street,

Redditch

B97 4HP

Country

United Kingdom

NUTS code

- UKG1 - Herefordshire, Worcestershire and Warwickshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Personal Group Holdings PLC

John Ormond House, 899 Silbury Boulevard

Milton Keynes

MK9 3XL

Country

United Kingdom

NUTS code

- UKJ1 - Berkshire, Buckinghamshire and Oxfordshire

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

SME HCI LIMITED

5 Margaret Road

Romford

RM2 5RH

Country

United Kingdom

NUTS code

- UKI5 - Outer London – East and North East

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £380,000,000

Total value of the contract/lot: £380,000,000

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## **Section V. Award of contract**

### **Contract No**

HTE-THRS-EB-1B

### **Lot No**

1B

### **Title**

Flexible Employee Benefits – Specific Scheme Providers (one or more)

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

24 June 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 6

Number of tenders received from SMEs: 3

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

EDENRED (UK GROUP) LIMITED

50 Vauxhall Bridge Road

London

SW1V 2RS

Country

United Kingdom

NUTS code

- UKI3 - Inner London – West

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

HAWK INCENTIVES LIMITED

Westside, London Road, Hemel Hempstead, Hertfordshire, United Kingdom, HP3 9TD

Hemel Hempstead

HP9 3TD

Country

United Kingdom

NUTS code

- UKJ11 - Berkshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

LETS CONNECT IT SOLUTIONS LIMITED

John Ormond House, 899 Silbury Boulevard

Milton Keynes

MK9 3XL

Country

United Kingdom

NUTS code

- UKJ1 - Berkshire, Buckinghamshire and Oxfordshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

NORTHUMBRIA HEALTHCARE NHS FOUNDATION TRUST

Cobalt Business Exchange, Cobalt Business Park,

Newcastle Upon Tyne

NE29 9NZ

Country

United Kingdom

NUTS code

- UKC2 - Northumberland and Tyne and Wear

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

SME HCI LIMITED

5 Margaret Road

Romford

RM2 5RH

Country

United Kingdom

NUTS code

- UKH3 - Essex

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

CYCLE SOLUTIONS (CYCLE TO WORK) LIMITED

Unit 6 Europa Way, Fforestfach,

Swansea

Country

United Kingdom

NUTS code

- UKL18 - Swansea

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £380,000,000

Total value of the contract/lot: £380,000,000

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## **Section V. Award of contract**

### **Contract No**

HTE-THRS-EB-2

### **Lot No**

2

### **Title**

Car Leasing (Salary Sacrifice)

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

24 June 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Liaison Financial Services Limited

Estate House, Evesham Street,

Redditch

B97 4HP

Country

United Kingdom

NUTS code

- UKG1 - Herefordshire, Worcestershire and Warwickshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

NORTHUMBRIA HEALTHCARE NHS FOUNDATION TRUST

Cobalt Business Exchange, Cobalt Business Park,

Newcastle Upon Tyne

NE29 9NZ

Country

United Kingdom

NUTS code

- UKC2 - Northumberland and Tyne and Wear

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £500,000,000

Total value of the contract/lot: £500,000,000

## **Section V. Award of contract**

### **Contract No**

HTE-THRS-EB-3

### **Lot No**

3

### **Title**

Financial Wellbeing

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

24 June 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Liaison Financial Services Limited

Estate House, Evesham Street,

Redditch

B97 4HP

Country

United Kingdom

NUTS code

- UKG1 - Herefordshire, Worcestershire and Warwickshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

SME HCI LIMITED

5 Margaret Road

Romford

RM2 5RH

Country

United Kingdom

NUTS code

- UKH3 - Essex

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £20,000,000

Total value of the contract/lot: £20,000,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Legal Department (HealthTrust Europe LLP)

19 George Road

Birmingham

B15 1NU

Email

[customercare@htepg.com](mailto:customercare@htepg.com)

Country

United Kingdom

Internet address

[www.healthtrusteurope.com](http://www.healthtrusteurope.com)

#### **VI.4.2) Body responsible for mediation procedures**

Legal Department

HealthTrust Europe LLP (HTE), 19 George Road

Birmingham

B15 1NU

Email

[customercare@htepg.com](mailto:customercare@htepg.com)

Country

United Kingdom

Internet address

[www.healthtrusteurope.com](http://www.healthtrusteurope.com)

**VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Submissions via the Bravo Tendering Portal

**VI.4.4) Service from which information about the review procedure may be obtained**

Legal Department

HealthTrust Europe LLP (HTE), 19 George Road

Birmingham

B15 1NU

Email

[customercare@htepg.com](mailto:customercare@htepg.com)

Country

United Kingdom

Internet address

[www.healthtrusteurope.com](http://www.healthtrusteurope.com)