

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/024696-2021>

Awarded contract

## **383\_21 Managed Training Services**

ESPO

F03: Contract award notice

Notice reference: 2021/S 000-024696

Published: 5 October 2021, 10:04am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

ESPO

Barnsdale Way, Grove Park, Enderby

Leicester

LE19 1ES

#### **Contact**

Corporate Solutions Procurement Team

#### **Email**

[tenders@espo.org](mailto:tenders@espo.org)

#### **Telephone**

+44 1162944038

#### **Country**

United Kingdom

**NUTS code**

UKF21 - Leicester

**Internet address(es)**

Main address

<http://www.espo.org/>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

Other activity

Local Authority Services

---

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

383\_21 Managed Training Services

Reference number

383\_21

**II.1.2) Main CPV code**

- 80510000 - Specialist training services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

ESPO is undertaking a procurement process to identify and appoint a number of Service Providers to provide Managed Training Services.

The requirement will be divided into the following Lots:

- Lot 1 – Managed Service Provider
- Lot 2 – Learning Management System

Tenderers are invited to bid for one or all of the lots as they wish, and should be clear what lots they are bidding for in their tender document.

ESPO has established a commercial trading company, ESPO Trading Limited, whose target clients are third sector organisations such as national and local charities, public sector mutual organisations and other organisations involved in the delivery of services to or for the public sector. The successful Supplier may be asked to enter into an additional separate framework agreement (the Second Framework) with ESPO Trading Limited on materially similar terms to that found in the tender pack to be entered into by ESPO itself.

Any Second Framework agreement will be a purely commercial agreement and will, for the avoidance of doubt, not be governed by the Public Contract Regulations 2015 or other public procurement legislation. ESPO Trading Limited may enter into the second framework agreement with the successful supplier and make it available to third sector clients who themselves are not required to follow the Public Contracts Regulations 2015 or other public procurement legislation. Accordingly, this is provided for bidders' information only.

An eAuction process may be used to award subsequent call off contracts following the reopening of competition among the parties to the Framework Agreement.

The framework requires Service Providers to supply throughout all regions of the United Kingdom.

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £80,000,000

## **II.2) Description**

### **II.2.1) Title**

Managed Service Provider

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79420000 - Management-related services
- 80000000 - Education and training services
- 80420000 - E-learning services
- 80500000 - Training services
- 80510000 - Specialist training services
- 80520000 - Training facilities
- 80521000 - Training programme services
- 80530000 - Vocational training services
- 80531000 - Industrial and technical training services
- 80532000 - Management training services
- 80570000 - Personal development training services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The requirement of this lot is for a single Managed Service Provider (MSP) to undertake the responsibility for the Customer's training requirements, as opposed to the customer managing a selection of individual training Service Providers themselves.

### **II.2.5) Award criteria**

Quality criterion - Name: Non-price / Weighting: 50

Quality criterion - Name: Social value / Weighting: 10

Price - Weighting: 40

### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated value stated in Section II.1.7 includes the option period.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Learning Management System

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 48931000 - Training software package
- 79420000 - Management-related services
- 80300000 - Higher education services
- 80310000 - Youth education services
- 80320000 - Medical education services
- 80400000 - Adult and other education services
- 80420000 - E-learning services
- 80500000 - Training services
- 80520000 - Training facilities
- 80521000 - Training programme services
- 80570000 - Personal development training services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

This Lot is for Customers who are looking for a Learning Management System (LMS) that helps them manage the administration, documentation, tracking, reporting and delivery of training requirements.

The LMS used will help Customers manage their supply chain, and interact with training providers through the system in regards to ordering training services, compliance and management information.

#### **II.2.5) Award criteria**

Quality criterion - Name: Non-price / Weighting: 50

Quality criterion - Name: Social value / Weighting: 10

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated value stated in Section II.1.7 includes the option period.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-015055](#)

---

## **Section V. Award of contract**

### **Title**

383\_21 Managed Training Services

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 September 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 10

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Capita Business Services Limited

65 Gresham Street

London

EC2V 7NQ

Country

United Kingdom

NUTS code



- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Premier People Solutions Ltd t/a Premier Partnership

3 Derwent House Richmond Business Park Sidings Court

Doncaster

DN4 5NL

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

QA Ltd

Rath House 55-65 Uxbridge Road

Slough

SL1 1SG

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Reed Specialist Recruitment Limited t/a Reed Training Professionals

Academy Court 94 Chancery Lane

London

WC2A 1DT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £70,000,000

---

## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Learning Management System

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 September 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 10

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Me Learning Limited

The Barn Brackwell Farm Nether

Winchendon

HP18 0DS

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Oxford Applied Training

Unit C2 Grange Business Court Barton Lane Abingdon

Oxford

OX14 3NB

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Premier People Solutions Ltd t/a Premier Partnership

3 Derwent House Richmond Business Park Sidings Court

Doncaster

DN4 5NL

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Skillgate Ltd

Gabem House Heyshott

Midhurst

GU29 0DP

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,000,000

---

## Section VI. Complementary information

### VI.3) Additional information

As a Central Purchasing Body as defined in the Public Contracts Regulations 2015, the Framework Agreement is open for use by Public Bodies (defined at <https://www.espo.org/amfile/file/download/file/9608/>) that also fall into one of the following classifications of user throughout all administrative regions of the UK: Local Authorities; Educational Establishments (including Academies); Central Government Departments and Agencies; Police, Fire & Rescue and Coastguard Emergency Services; NHS and HSC Bodies, including Ambulance Services; Registered Charities; Registered Social Landlords; The Corporate Office of the House of Lords, The Corporate Officer of the House of Commons; or any public body established by or under the Scotland Act 1998 or any Act of the Scottish Parliament. Details of the classification of end user establishments and geographical areas are available at: <https://www.espo.org/legal>

### VI.4) Procedures for review

#### VI.4.1) Review body

The Royal Court of Justice

The Strand

London

WC2A 2LL

Country

United Kingdom

#### VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

Information on deadlines(s) for review procedures can be found in Part 3, Chapter 6 of the Public Contracts Regulations 2015.