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Opportunity

## **Unlocking Data to Inform Secure Investment**

The Department for Business, Energy and Industrial Strategy (BEIS)

F02: Contract notice

Notice reference: 2021/S 000-024689

Published: 5 October 2021, 9:15am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

The Department for Business, Energy and Industrial Strategy (BEIS)

1 Victoria Street

London

SW1H 0ET

#### **Contact**

Felix Wisby

#### **Email**

[felix.wisby@beis.gov.uk](mailto:felix.wisby@beis.gov.uk)

#### **Telephone**

+44 7776676296

#### **Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.bipsolutions.com>

Buyer's address

[www.gov.uk/beis](http://www.gov.uk/beis)

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.delta-esourcing.com/tenders/UK-UK-London:-Business-intelligence-software-package./63C54GY6PJ>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted to the above-mentioned address

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Unlocking Data to Inform Secure Investment

Reference number

5325/09/2021

#### **II.1.2) Main CPV code**

- 48482000 - Business intelligence software package

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

To enable the Investment Security Unit within the Department to fulfil its role, the Department requires:

- provision of access to online platforms containing detailed information about ongoing UK-inbound foreign investment, covering a range of different types of transactions and geographical regions;
- provision of the ability to conduct detailed due diligence on specific investments at pace; and
- provision of expert market analysis of certain sectors and/or technologies. These will likely be connected to one or more of the 17 sensitive areas of the UK's economy.

For further details please see the Invitation to Tender documentation.

#### **II.1.5) Estimated total value**

Value excluding VAT: £7,200,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

Worldwide Investments Screening Platform

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 48482000 - Business intelligence software package

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

Services under this lot will be access to an online platform that provides very broad coverage of different types of foreign investments across all regions. It will also provide good depth of information on those investments. Please see the Invitation to Tender documentation for further details.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 30

## **II.2.6) Estimated value**

Value excluding VAT: £3,000,000

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

40

This contract is subject to renewal

No

## **II.2.10) Information about variants**

Variants will be accepted: No

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2.14) Additional information**

To respond to this opportunity please click here: <https://www.delta-esourcing.com/respond/63C54GY6PJ>

## **II.2) Description**

### **II.2.1) Title**

Corporate Data Screening Platform

Lot No

2

## **II.2.2) Additional CPV code(s)**

- 48482000 - Business intelligence software package

## **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

## **II.2.4) Description of the procurement**

Services under this lot will be access to an online platform providing detailed information on private and public companies that are involved in a range of types of foreign investment. In terms of geographical coverage, it may specialise in tracking corporate activity in one country or more than one country, but its unique selling point will be the depth of information provided.

## **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 30

## **II.2.6) Estimated value**

Value excluding VAT: £3,000,000

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

40

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

See Invitation to Tender documentation for full details.

## **II.2) Description**

### **II.2.1) Title**

Bespoke Transaction Analysis

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 79310000 - Market research services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

## **II.2.4) Description of the procurement**

Provision of detailed due diligence at pace of private and public companies that are involved in a range of types of foreign investment, in order to support decision making by the ISU.

## **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 30

## **II.2.6) Estimated value**

Value excluding VAT: £500,000

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

40

This contract is subject to renewal

No

## **II.2.10) Information about variants**

Variants will be accepted: No

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**



### **II.2.1) Title**

Trend Analysis

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 79310000 - Market research services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

Provision of expert analysis of investment and sectoral trends that are relevant to UK national security. The Department may wish to share any reports and underlying data provided by this product with partners in other government departments.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 30

### **II.2.6) Estimated value**

Value excluding VAT: £650,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

40

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

See Invitation to Tender documentation.

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

### **III.2) Conditions related to the contract**

#### **III.2.2) Contract performance conditions**

See Invitation to Tender documentation.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

2 November 2021

Local time

8:00pm

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 2 (from the date stated for receipt of tender)

**IV.2.7) Conditions for opening of tenders**

Date

3 November 2021

Local time

8:00am

Place

London, UK

Information about authorised persons and opening procedure

all bids will be evaluated in accordance with the detail set out in the Invitation to Tender by BEIS staff.

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**Section VI. Complementary information**

**VI.1) Information about recurrence**

This is a recurrent procurement: No

## **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

## **VI.3) Additional information**

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-London:-Business-intelligence-software-package./63C54GY6PJ>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/63C54GY6PJ>

GO Reference: GO-2021104-PRO-19019047

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

The Department for Business, Energy and Industrial Strategy

1 Victoria Street

London

SW1H 0ET

Country

United Kingdom