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Planning

Digital Directorate Partner

Scottish Water

F04: Periodic indicative notice – utilities

Periodic indicative notice only

Notice identifier: 2024/S 000-024617

Procurement identifier (OCID): ocds-h6vhtk-0487e6

Published 6 August 2024, 9:39am

Section I: Contracting entity

I.1) Name and addresses

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

Contact

Paul McDonald

Email

Paul.mcdonald@scottishwater.co.uk

Telephone

+44 1414830344

Country

United Kingdom

Region code

UKM - Scotland

Justification for not providing organisation identifier

Not on any register

Internet address(es)

Main address

<https://www.scottishwater.co.uk>

I.3) Communication

Additional information can be obtained from the above-mentioned address

I.6) Main activity

Water

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Digital Directorate Partner

Reference number

SW24/DIG/1478

II.1.2) Main CPV code

- 72222300 - Information technology services

II.1.3) Type of contract

Services

II.1.4) Short description

Scottish Water Digital Directorate is accountable for delivering digital and technology services and solutions that deliver measurable value to our core business. In order to do this, we work closely with our business colleagues to deliver value and support the attainment of our strategic objectives. Over the last number of years, we have delivered on our cloud first strategy and replaced much of our enterprise legacy applications with modern evergreen SaaS solutions, examples include but are not limited to Salesforce, Microsoft Dynamics, Workday, Oracle fusion, Oracle Primavera and IBM Maximo. We have invested in Microsoft Azure as our primary cloud platform where we build and run innovative solutions for our business. Scottish Water are modernising our network offerings, our strategy is to move to a software defined network approach.

Building on this and to support emerging business, customer, and regulatory requirements Scottish Water need a digital supply chain that enables expedient solutions delivery whilst supporting the ongoing maintenance and evergreening of our infrastructure, through recognised industry best practice.

The convergence of IT and OT has accelerated as our assets become increasingly connected to the internet using a growing array of sensors and driven by opportunities to enhance service, reduce cost and carbon emissions via an intelligent asset base. In doing so, the solutions we employ must comply with Network & Information Systems (NIS) directive. Supplier arrangements that seamlessly integrate these complex and high-scale digital innovations with engineering practices across capital investment are essential and we are exploring how such arrangements can align with the 'enterprise' model described

here: <https://www.project13.info/about-project13/>

Scottish Water are looking for supplier arrangements which operate at scale, with demonstrable breadth of experience, portfolio and subject matter resources, as well as the ability to manage a wider supply chain where required. Within this we may also be looking for direct interaction with niche suppliers where necessary. We require a supply chain that delivers knowledge, expertise of modern technology, provides access to innovation, and can act as both integrator and expert adviser on Artificial Intelligence (AI), automation, digital twins and other relevant technologies. Scottish Water's intention is to build supplier relationships with those who have a clear strategy and methodology which supports and develops modern engineering practices such as Platform Engineering, DevOps, CI/CD, Automation, Software Defined Networking, Zero Trust, IT/OT convergence and who are capable of continuously implementing technology transformation in a secure way.

Scottish Water requires access to digital skills as well as product, programme and project support in a flexible way to achieve objectives under its Digital Strategy, whilst building relationships with suppliers who can partner in maturing our digital strategy, and implementing and transferring knowledge, as well as leveraging frontier technology.

Scottish Water's digital strategy is to:

- Empower and enable our people and partners to be more effective
- Improve decision-making through data-driven insights
- Enhance productivity and efficiency through innovation and automation.
- Safeguard and protect our business, data and customers from digital threats

The scope of the procurement(s) is likely to include some or all of the following services both for build and run. We are interested in market views as to how best to group these services for procurement and intend to issue a questionnaire on this shortly.

- Network Services
- Security Services
- Operational Technology Services
- End User Services
- Application (Product) Services

- Cloud Services
- Data & Analytics services

The potential scope of these services will be described in the questionnaire.

II.1.5) Estimated total value

Value excluding VAT: £400,000,000

II.1.6) Information about lots

This contract is divided into lots: Yes

The contracting authority reserves the right to award contracts combining the following lots or groups of lots:

The contracting authority reserves the right to award contracts combining the lots. There is no restriction on the number of lots or advised variants that can be applied for.

II.2) Description

II.2.1) Title

Lot No

1

II.2.2) Additional CPV code(s)

- 72222300 - Information technology services

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

Scottish Water will confirm the number of lots when the contract notice is published.

II.2.14) Additional information

Please confirm your interest by emailing Paul.Mcdonald@scottishwater.co.uk and Andrew.Neilson@scottishwater.co.uk, confirming the name of your organisation and

company registration number to register interest.

Once you have officially expressed your interest in the opportunity, you will be issued a questionnaire directly via email to review, populate and return to Scottish Water by a specific date.

Scottish Water intends to go out to the market in Q1 2025, the scope and content of which is described below, however this may be subject to change.

Scottish Water are a publicly owned entity, our purpose is to support a flourishing Scotland through being trusted to care for the Water on which Scotland depends. Scottish Water's strategic objectives are:

- Service Excellence - adapting to a changing climate, dealing with our aging assets and meeting our customers evolving expectations.
- Beyond net zero emissions - showing leadership in mitigating climate change and enhancing Scotland's natural environment.
- Great Value and Financial Sustainability - customers will receive great value, now and in the future, and we will be financially sustainable.

We will be breaking our Procurement structure into multiple lots which may consist of single/multiple suppliers which will be further determined as we go through the initial stages of our tendering process. These contract awards are expected to be on a fixed term with extension options in line with current best practice with estimated total lifetime value across all contract awards will be between £300m to £400m. Within the value of these contracts we will be considering awarding work to niche suppliers for portions of this scope.

The content of this PIN should not be construed as a commitment to procure what is described above, Scottish Water intends to go out to the market in Q1 2025, the offering may differ from what is described above.

II.3) Estimated date of publication of contract notice

1 February 2025

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of expressions of interest

Date

9 September 2024

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

Section VI. Complementary information

VI.3) Additional information

For future information please click the following link:

https://atamis-scottishwater.my.salesforce-sites.com/ProSpend__CS_PublicLandingPage?SearchType=Projects