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Contract

Supply of Audio-Visual Solutions

Kent County Council (T/A Procurement Services)

F03: Contract award notice

Notice identifier: 2024/S 000-024552

Procurement identifier (OCID): ocds-h6vhtk-03b679

Published 5 August 2024, 4:05pm

Section I: Contracting authority

I.1) Name and addresses

Kent County Council (T/A Procurement Services)

1 Abbey Wood Road

West Malling

ME19 4YT

Email

csgprocurement@csltd.org.uk

Telephone

+44 8081685808

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

https://www.commercialservices.org.uk/

Buyer's address

https://www.commercialservices.org.uk/

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Supply of Audio-Visual Solutions

Reference number

Y24003

II.1.2) Main CPV code

• 32321200 - Audio-visual equipment

II.1.3) Type of contract

Supplies

II.1.4) Short description

Services may include but not be limited to the list below. Please see Annex D where there will be an area to declare what Goods/Services you are able to provide.

- Asset Management
- Associated Software
- Auditing of Existing Equipment
- Auditorium Solutions
- Conferencing Systems
- Digital Signage
- End User Support
- •Hearing Assistance (Hearing Loops)
- Hybrid Working Solutions
- •Image Capture Devices

- Installation
 Integration
 Interactive Learning Technology
 Interactive Products and Solutions
 - Maintenance
 - Outdoor Systems
 - Project Management
- Projectors
- •Replacement Parts, including Lamps
- School Hall Audio Solutions
- Service Desk
- Service and Maintenance
- •Software Licensing of Audio-Visual Solutions
- Sound Systems
- Specialist Advice and Solutions
- Training
- Video Wall
- Virtual Reality
- Visitor Management Systems

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Lowest offer: £1 / Highest offer: £200,000,000 taken into consideration

II.2) Description

II.2.2) Additional CPV code(s)

- 32320000 Television and audio-visual equipment
- 32321200 Audio-visual equipment
- 32321300 Audio-visual materials
- 50340000 Repair and maintenance services of audio-visual and optical equipment
- 38652100 Projectors
- 32342410 Sound equipment
- 32321000 Television projection equipment
- 51310000 Installation services of radio, television, sound and video equipment
- 32324000 Televisions
- 32232000 Video-conferencing equipment

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Services may include but not be limited to the list below. Please see Annex D where there will be an area to declare what Goods/Services you are able to provide.

- Asset Management
- Associated Software
- Auditing of Existing Equipment

- Auditorium Solutions
- Conferencing Systems
- Digital Signage
- •End User Support
- •Hearing Assistance (Hearing Loops)
- •Hybrid Working Solutions
- •Image Capture Devices
- Installation
- Integration
- Interactive Learning Technology
- Interactive Products and Solutions
- Maintenance
- Outdoor Systems
- Project Management
- Projectors
- •Replacement Parts, including Lamps
- School Hall Audio Solutions
- Service Desk
- Service and Maintenance
- Software Licensing of Audio-Visual Solutions
- Sound Systems
- Specialist Advice and Solutions

- Training
- Video Wall
- Virtual Reality
- Visitor Management Systems
- •Visual Products, including TV's

II.2.5) Award criteria

Quality criterion - Name: Delivering the Framework Agreement / Weighting: 30

Quality criterion - Name: Delivering the Service and Account Management / Weighting: 40

Quality criterion - Name: Standards, Regulations and Policies / Weighting: 20

Quality criterion - Name: Social Value / Weighting: 10

Cost criterion - Name: Price / Weighting: 0

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: 2023/S 000-008894

Section V. Award of contract

Contract No

Y24003

Title

Supply of Audio-Visual Solutions

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

31 July 2024

V.2.2) Information about tenders

Number of tenders received: 24

Number of tenders received from SMEs: 19

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 24

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Sharp Business Systems UK PLC

Northern House, Moor Knoll Lane, East Ardsley

West Yorkshire

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

02136901

The contractor is an SME

No

V.2.3) Name and address of the contractor

Ricoh UK Ltd

2nd Floor, 900 Pavilion Drive, Northampton Business

Northampton

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

01271033

The contractor is an SME

No

V.2.3) Name and address of the contractor

Akhter Computers Limited

1-3 Marshgate Business Centre, Harlow Business Park, Parkway

Harlow

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

02253061

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Ashdown Consultant Engineers Ltd t/a Ashdown Audio Visual

15 Horsted Square, Uckfield

East Sussex

Country

United Kingdom NUTS code • UK - United Kingdom National registration number N/A The contractor is an SME Yes V.2.3) Name and address of the contractor **IDNS Ltd** 1b, Springfield Court, Summerfield Road **Bolton** Country **United Kingdom NUTS** code • UK - United Kingdom National registration number 07099050 The contractor is an SME Yes V.2.3) Name and address of the contractor Media Powerhouse Limited

Parkbury Estate, Unit 13 Handley Page Way, St Albans

Hertfordshire

Country **United Kingdom NUTS** code • UK - United Kingdom National registration number 06303562 The contractor is an SME Yes V.2.3) Name and address of the contractor **Snelling Business Systems** Laundry Lane, Blofield Heath, Norwich Norfolk Country **United Kingdom NUTS** code • UK - United Kingdom National registration number 05117092 The contractor is an SME

V.2.3) Name and address of the contractor

The DMS Digital Group (DMS)

Yes

Belmont House Deakins Business Park

Bolton
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
05957619
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Strive AV Ltd
Unit 4C, Birches Industrial Estate
East Grinstead
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
04102256
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Pacific Computers Limited

Pacific, Mariana House, 300 Cedarwood, Chineham Business Park

Basingstoke

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

03264034

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £1 / Highest offer: £200,000,000 taken into consideration

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

31 July 2024

V.2.2) Information about tenders

Number of tenders received: 24

Number of tenders received from SMEs: 19

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 24

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Stone Technologies Limited

Granite One Hundred, Acton Gate, Stafford

Staffordshire

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

02658501

The contractor is an SME

No

V.2.3) Name and address of the contractor

AV Partsmaster LTD

Unit 1 Wokingham Commercial Centre

Wokingham

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

05642730

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

AVMI Kinly Ltd

Europe House, 170 Windmill Road West, Europe House, Sunbury-on-Thames

Middlesex

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

02468436

The contractor is an SME

No

V.2.3) Name and address of the contractor

Central AV Limited t/a Video Conferencing London

Enterprise Centre, Cranborne Road

Potters Bar

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

10611615

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Charterhouse Voice & Data Ltd

17 St Helens Place

London

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

02804354 The contractor is an SME No V.2.3) Name and address of the contractor Hugh Symons Audio Visual Ltd Unit 12, 16 Alder Hills, Poole Dorset Country **United Kingdom NUTS** code • UK - United Kingdom National registration number 08854951 The contractor is an SME Yes V.2.3) Name and address of the contractor Kicktek Ltd (trading as Simply AVS) 1 The Galloway Centre, Express Way, Newbury Berkshire Country **United Kingdom NUTS** code

• UK - United Kingdom

National registration number
08351255
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
NCS Technology Limited
3 West Court, Enterprise Road, Maidstone
Kent
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
03644687
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Proactive Learning Ltd
Units 4-5 Greenewable Park, Station Lane, Offord Cluny
Cambridgeshire
Country
United Kingdom
NUTS code

• UK - United Kingdom

National registration number

05145648

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Sudlows Enterprise Services Ltd

Ducie Works, 107 Hulme Hall Lane

Manchester

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

02568250

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £1 / Highest offer: £200,000,000 taken into consideration

Section VI. Complementary information

VI.3) Additional information

To view this notice, please click here:

https://csg.delta-esourcing.com/delta/viewNotice.html?noticeId=879883095

GO Reference: GO-202485-PRO-27262025

VI.4) Procedures for review

VI.4.1) Review body

Commercial Services Kent Limited

Procurement Services Group, 1 Abbey Wood Road, Kings Hill

West Malling

ME19 4YT

Email

csgprocurement@csltd.org.uk

Telephone

+44 8081685808

Country

United Kingdom

Internet address

www.commercialservices.org.uk

VI.4.2) Body responsible for mediation procedures

Commercial Services

Procurement Services Group, 1 Abbey Wood Road, Kings Hill

West Malling

ME19 4YT

Email

csgprocurement@csltd.org.uk

Telephone

+44 8081685808

Country

United Kingdom

Internet address

www.commercialservices.org.uk