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Contract

Supply of Audio-Visual Solutions

Kent County Council (T/A Procurement Services)

F03: Contract award notice

Notice identifier: 2024/S 000-024552

Procurement identifier (OCID): ocds-h6vhtk-03b679

Published 5 August 2024, 4:05pm

Section I: Contracting authority

I.1) Name and addresses

Kent County Council (T/A Procurement Services)

1 Abbey Wood Road

West Malling

ME19 4YT

Email

csgprocurement@cs ltd.org.uk

Telephone

+44 8081685808

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://www.commercialservices.org.uk/>

Buyer's address

<https://www.commercialservices.org.uk/>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Supply of Audio-Visual Solutions

Reference number

Y24003

II.1.2) Main CPV code

- 32321200 - Audio-visual equipment

II.1.3) Type of contract

Supplies

II.1.4) Short description

Services may include but not be limited to the list below. Please see Annex D where there will be an area to declare what Goods/Services you are able to provide.

- Asset Management
- Associated Software
- Auditing of Existing Equipment
- Auditorium Solutions
- Conferencing Systems
- Digital Signage
- End User Support
- Hearing Assistance (Hearing Loops)
- Hybrid Working Solutions

- Image Capture Devices
- Installation
- Integration
- Interactive Learning Technology
- Interactive Products and Solutions
- Maintenance
- Outdoor Systems
- Project Management
- Projectors
- Replacement Parts, including Lamps
- School Hall Audio Solutions
- Service Desk
- Service and Maintenance
- Software Licensing of Audio-Visual Solutions
- Sound Systems
- Specialist Advice and Solutions
- Training
- Video Wall
- Virtual Reality
- Visitor Management Systems

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Lowest offer: £1 / Highest offer: £200,000,000 taken into consideration

II.2) Description

II.2.2) Additional CPV code(s)

- 32320000 - Television and audio-visual equipment
- 32321200 - Audio-visual equipment
- 32321300 - Audio-visual materials
- 50340000 - Repair and maintenance services of audio-visual and optical equipment
- 38652100 - Projectors
- 32342410 - Sound equipment
- 32321000 - Television projection equipment
- 51310000 - Installation services of radio, television, sound and video equipment
- 32324000 - Televisions
- 32232000 - Video-conferencing equipment

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Services may include but not be limited to the list below. Please see Annex D

where there will be an area to declare what Goods/Services you are able to provide.

- Asset Management
- Associated Software
- Auditing of Existing Equipment
- Auditorium Solutions
- Conferencing Systems
- Digital Signage
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- Hearing Assistance (Hearing Loops)
- Hybrid Working Solutions
- Image Capture Devices
- Installation
- Integration
- Interactive Learning Technology
- Interactive Products and Solutions
- Maintenance
- Outdoor Systems
- Project Management
- Projectors
- Replacement Parts, including Lamps
- School Hall Audio Solutions
- Service Desk
- Service and Maintenance

- Software Licensing of Audio-Visual Solutions
- Sound Systems
- Specialist Advice and Solutions
- Training
- Video Wall
- Virtual Reality
- Visitor Management Systems
- Visual Products, including TV's

II.2.5) Award criteria

Quality criterion - Name: Delivering the Framework Agreement / Weighting: 30

Quality criterion - Name: Delivering the Service and Account Management / Weighting: 40

Quality criterion - Name: Standards, Regulations and Policies / Weighting: 20

Quality criterion - Name: Social Value / Weighting: 10

Cost criterion - Name: Price / Weighting: 0

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-008894](#)

Section V. Award of contract

Contract No

Y24003

Title

Supply of Audio-Visual Solutions

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

31 July 2024

V.2.2) Information about tenders

Number of tenders received: 24

Number of tenders received from SMEs: 19

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 24

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Sharp Business Systems UK PLC

Northern House, Moor Knoll Lane, East Ardsley

West Yorkshire

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02136901

The contractor is an SME

No

V.2.3) Name and address of the contractor

Ricoh UK Ltd

2nd Floor, 900 Pavilion Drive, Northampton Business

Northampton

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01271033

The contractor is an SME

No

V.2.3) Name and address of the contractor

Akhter Computers Limited

1-3 Marshgate Business Centre, Harlow Business Park, Parkway

Harlow

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02253061

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Ashdown Consultant Engineers Ltd t/a Ashdown Audio Visual

15 Horsted Square, Uckfield

East Sussex

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

N/A

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

IDNS Ltd

1b, Springfield Court, Summerfield Road

Bolton

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

07099050

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Media Powerhouse Limited

Parkbury Estate, Unit 13 Handley Page Way, St Albans

Hertfordshire

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

06303562

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Snelling Business Systems

Laundry Lane, Blofield Heath, Norwich

Norfolk

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05117092

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

The DMS Digital Group (DMS)

Belmont House Deakins Business Park

Bolton

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05957619

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Strive AV Ltd

Unit 4C, Birches Industrial Estate

East Grinstead

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04102256

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Pacific Computers Limited

Pacific, Mariana House, 300 Cedarwood, Chineham Business Park

Basingstoke

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03264034

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £1 / Highest offer: £200,000,000 taken into consideration

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

31 July 2024

V.2.2) Information about tenders

Number of tenders received: 24

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Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 24

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Stone Technologies Limited

Granite One Hundred, Acton Gate, Stafford

Staffordshire

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02658501

The contractor is an SME

No

V.2.3) Name and address of the contractor

AV Partsmaster LTD

Unit 1 Wokingham Commercial Centre

Wokingham

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05642730

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

AVMI Kinly Ltd

Europe House, 170 Windmill Road West, Europe House, Sunbury-on-Thames

Middlesex

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02468436

The contractor is an SME

No

V.2.3) Name and address of the contractor

Central AV Limited t/a Video Conferencing London

Enterprise Centre, Cranborne Road

Potters Bar

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

10611615

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Charterhouse Voice & Data Ltd

17 St Helens Place

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02804354

The contractor is an SME

No

V.2.3) Name and address of the contractor

Hugh Symons Audio Visual Ltd

Unit 12, 16 Alder Hills, Poole

Dorset

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

08854951

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Kicktek Ltd (trading as Simply AVS)

1 The Galloway Centre, Express Way, Newbury

Berkshire

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

08351255

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

NCS Technology Limited

3 West Court, Enterprise Road, Maidstone

Kent

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03644687

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Proactive Learning Ltd

Units 4-5 Greenewable Park, Station Lane, Offord Cluny

Cambridgeshire

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05145648

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Sudlows Enterprise Services Ltd

Ducie Works, 107 Hulme Hall Lane

Manchester

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02568250

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £1 / Highest offer: £200,000,000 taken into consideration

Section VI. Complementary information

VI.3) Additional information

To view this notice, please click here:

<https://csg.delta-esourcing.com/delta/viewNotice.html?noticeId=879883095>

GO Reference: GO-202485-PRO-27262025

VI.4) Procedures for review

VI.4.1) Review body

Commercial Services Kent Limited

Procurement Services Group, 1 Abbey Wood Road, Kings Hill

West Malling

ME19 4YT

Email

csgprocurement@cs ltd.org.uk

Telephone

+44 8081685808

Country

United Kingdom

Internet address

www.commercialservices.org.uk

VI.4.2) Body responsible for mediation procedures

Commercial Services

Procurement Services Group, 1 Abbey Wood Road, Kings Hill

West Malling

ME19 4YT

Email

csgprocurement@csltd.org.uk

Telephone

+44 8081685808

Country

United Kingdom

Internet address

www.commercialservices.org.uk