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Contract

## **Supply of Audio-Visual Solutions**

Kent County Council (T/A Procurement Services)

F03: Contract award notice

Notice identifier: 2024/S 000-024552

Procurement identifier (OCID): ocds-h6vhtk-03b679

Published 5 August 2024, 4:05pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Kent County Council (T/A Procurement Services)

1 Abbey Wood Road

West Malling

ME19 4YT

#### **Email**

[csgprocurement@cs ltd.org.uk](mailto:csgprocurement@cs ltd.org.uk)

#### **Telephone**

+44 8081685808

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.commercialservices.org.uk/>

Buyer's address

<https://www.commercialservices.org.uk/>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Supply of Audio-Visual Solutions

Reference number

Y24003

#### **II.1.2) Main CPV code**

- 32321200 - Audio-visual equipment

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Services may include but not be limited to the list below. Please see Annex D where there will be an area to declare what Goods/Services you are able to provide.

- Asset Management
- Associated Software
- Auditing of Existing Equipment
- Auditorium Solutions
- Conferencing Systems
- Digital Signage
- End User Support
- Hearing Assistance (Hearing Loops)
- Hybrid Working Solutions
- Image Capture Devices

- Installation
- Integration
- Interactive Learning Technology
- Interactive Products and Solutions
- Maintenance
- Outdoor Systems
- Project Management
- Projectors
- Replacement Parts, including Lamps
- School Hall Audio Solutions
- Service Desk
- Service and Maintenance
- Software Licensing of Audio-Visual Solutions
- Sound Systems
- Specialist Advice and Solutions
- Training
- Video Wall
- Virtual Reality
- Visitor Management Systems

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Lowest offer: £1 / Highest offer: £200,000,000 taken into consideration

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 32320000 - Television and audio-visual equipment
- 32321200 - Audio-visual equipment
- 32321300 - Audio-visual materials
- 50340000 - Repair and maintenance services of audio-visual and optical equipment
- 38652100 - Projectors
- 32342410 - Sound equipment
- 32321000 - Television projection equipment
- 51310000 - Installation services of radio, television, sound and video equipment
- 32324000 - Televisions
- 32232000 - Video-conferencing equipment

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

Services may include but not be limited to the list below. Please see Annex D

where there will be an area to declare what Goods/Services you are able to provide.

- Asset Management
- Associated Software
- Auditing of Existing Equipment

- Auditorium Solutions
- Conferencing Systems
- Digital Signage
- End User Support
- Hearing Assistance (Hearing Loops)
- Hybrid Working Solutions
- Image Capture Devices
- Installation
- Integration
- Interactive Learning Technology
- Interactive Products and Solutions
- Maintenance
- Outdoor Systems
- Project Management
- Projectors
- Replacement Parts, including Lamps
- School Hall Audio Solutions
- Service Desk
- Service and Maintenance
- Software Licensing of Audio-Visual Solutions
- Sound Systems
- Specialist Advice and Solutions

- Training
- Video Wall
- Virtual Reality
- Visitor Management Systems
- Visual Products, including TV's

#### **II.2.5) Award criteria**

Quality criterion - Name: Delivering the Framework Agreement / Weighting: 30

Quality criterion - Name: Delivering the Service and Account Management / Weighting: 40

Quality criterion - Name: Standards, Regulations and Policies / Weighting: 20

Quality criterion - Name: Social Value / Weighting: 10

Cost criterion - Name: Price / Weighting: 0

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-008894](#)

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## **Section V. Award of contract**

### **Contract No**

Y24003

### **Title**

Supply of Audio-Visual Solutions

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

31 July 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 24



Number of tenders received from SMEs: 19

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 24

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Sharp Business Systems UK PLC

Northern House, Moor Knoll Lane, East Ardsley

West Yorkshire

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02136901

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Ricoh UK Ltd

2nd Floor, 900 Pavilion Drive, Northampton Business

Northampton

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01271033

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Akhter Computers Limited

1-3 Marshgate Business Centre, Harlow Business Park, Parkway

Harlow

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02253061

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Ashdown Consultant Engineers Ltd t/a Ashdown Audio Visual

15 Horsted Square, Uckfield

East Sussex

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

N/A

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

IDNS Ltd

1b, Springfield Court, Summerfield Road

Bolton

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

07099050

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Media Powerhouse Limited

Parkbury Estate, Unit 13 Handley Page Way, St Albans

Hertfordshire

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

06303562

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Snelling Business Systems

Laundry Lane, Blofield Heath, Norwich

Norfolk

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05117092

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

The DMS Digital Group (DMS)

Belmont House Deakins Business Park

Bolton

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05957619

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Strive AV Ltd

Unit 4C, Birches Industrial Estate

East Grinstead

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04102256

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Pacific Computers Limited

Pacific, Mariana House, 300 Cedarwood, Chineham Business Park

Basingstoke

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03264034

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Lowest offer: £1 / Highest offer: £200,000,000 taken into consideration

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

31 July 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 24

Number of tenders received from SMEs: 19

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 24

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Stone Technologies Limited

Granite One Hundred, Acton Gate, Stafford

Staffordshire

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02658501

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

AV Partsmaster LTD

Unit 1 Wokingham Commercial Centre

Wokingham

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05642730

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

AVMI Kinly Ltd

Europe House, 170 Windmill Road West, Europe House, Sunbury-on-Thames

Middlesex

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02468436



The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Central AV Limited t/a Video Conferencing London

Enterprise Centre, Cranborne Road

Potters Bar

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

10611615

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Charterhouse Voice & Data Ltd

17 St Helens Place

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02804354

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Hugh Symons Audio Visual Ltd

Unit 12, 16 Alder Hills, Poole

Dorset

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

08854951

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Kicktek Ltd (trading as Simply AVS)

1 The Galloway Centre, Express Way, Newbury

Berkshire

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

08351255

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

NCS Technology Limited

3 West Court, Enterprise Road, Maidstone

Kent

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03644687

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Proactive Learning Ltd

Units 4-5 Greenewable Park, Station Lane, Offord Cluny

Cambridgeshire

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05145648

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Sudlows Enterprise Services Ltd

Ducie Works, 107 Hulme Hall Lane

Manchester

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02568250

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Lowest offer: £1 / Highest offer: £200,000,000 taken into consideration

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## **Section VI. Complementary information**

### **VI.3) Additional information**

To view this notice, please click here:

<https://csg.delta-esourcing.com/delta/viewNotice.html?noticeId=879883095>

GO Reference: GO-202485-PRO-27262025

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Commercial Services Kent Limited

Procurement Services Group, 1 Abbey Wood Road, Kings Hill

West Malling

ME19 4YT

Email

[csgprocurement@csltd.org.uk](mailto:csgprocurement@csltd.org.uk)

Telephone

+44 8081685808

Country

United Kingdom

Internet address

[www.commercialservices.org.uk](http://www.commercialservices.org.uk)

#### **VI.4.2) Body responsible for mediation procedures**

Commercial Services

Procurement Services Group, 1 Abbey Wood Road, Kings Hill

West Malling

ME19 4YT

Email

[csgprocurement@csltd.org.uk](mailto:csgprocurement@csltd.org.uk)

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