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Contract

## **Respiratory therapy services, equipment and consumables**

NHS Shared Business Services Ltd (NHS SBS)

F03: Contract award notice

Notice identifier: 2021/S 000-024182

Procurement identifier (OCID): ocids-h6vhtk-02af7d

Published 29 September 2021, 12:08pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Shared Business Services Ltd (NHS SBS)

Halyard Court, 31 Broadway, The Quays

M50 2UW

Salford

#### **Contact**

Elaine Alsop

#### **Email**

[elaine\\_alsop@nhs.net](mailto:elaine_alsop@nhs.net)

#### **Telephone**

+44 07590221118

#### **Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**National registration number**

05280446

**Internet address(es)**

Main address

<https://www.sbs.nhs.uk/>

Buyer's address

<https://nhssbs.eu-supply.com/ctm/Company/CompanyInformation/Index/39>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Other type

Joint Venture between the Department of Health and Sopra Steria

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Respiratory therapy services, equipment and consumables

Reference number

Respiratory Therapy Services

#### **II.1.2) Main CPV code**

- 33140000 - Medical consumables

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Tender for respiratory therapy services including equipment and consumables for patients with sleep apnoea, patients requiring NIV or patients requiring mechanical insufflation/exsufflation devices. Including all consumables, maintenance and servicing. Home delivery options maybe required. Remote data monitoring may also be required.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £176,000,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 33000000 - Medical equipments, pharmaceuticals and personal care products
- 33157400 - Medical breathing devices
- 33158400 - Mechanical therapy unit
- 33190000 - Miscellaneous medical devices and products

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

M50 2UW

### **II.2.4) Description of the procurement**

Tender for respiratory therapy services including equipment and consumables for patients with sleep apnoea, patients requiring NIV or patients requiring mechanical insufflation/exsufflation devices.

### **II.2.5) Award criteria**

Quality criterion - Name: Assurance of supply / Weighting: 13%

Quality criterion - Name: Quality / Weighting: 19%

Quality criterion - Name: Training and Support / Weighting: 8%

Quality criterion - Name: Efficiency / Weighting: 10%

Quality criterion - Name: Social Value / Weighting: 10%

Price - Weighting: 40%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-010252](#)

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## **Section V. Award of contract**

### **Contract No**

1

### **Title**

Respiratory therapy services, equipment and consumables

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 19

Number of tenders received by electronic means: 19

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Air Liquide Homecare Ltd

Alpha House, Wassage Way

Droitwich

WR9 0NX

Email

[judith.livingston@airliquide.com](mailto:judith.livingston@airliquide.com)

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

GB644754027

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £17,600,000

Total value of the contract/lot: £17,600,000

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## **Section V. Award of contract**

### **Contract No**

2

### **Title**

Respiratory therapy services, equipment and consumables

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 19

Number of tenders received by electronic means: 19

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Baywater Healthcare UK Limited

2 Millennium Gate, Westmere Drive

Crewe

CW1 6XB

Email

[sales@baywater.co.uk](mailto:sales@baywater.co.uk)

Telephone

+44 08456020776

Fax

+44 0800214709

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

GB217759047000

Internet address

<http://www.baywater.co.uk>

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £17,600,000

Total value of the contract/lot: £17,600,000



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## **Section V. Award of contract**

### **Contract No**

3

### **Title**

Respiratory therapy services, equipment and consumables

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 19

Number of tenders received by electronic means: 19

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Breas Medical Ltd

Unit A2 The Bridge Business Centre, Timothy's Brid

Stratford-upon-Avon

CV37 9HW

Email

[alex.white@breas.com](mailto:alex.white@breas.com)

Telephone

+44 1789293460

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

551 3055 73

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £17,600,000

Total value of the contract/lot: £17,600,000

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## **Section V. Award of contract**

### **Contract No**

4

### **Title**

Respiratory therapy services, equipment and consumables

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 19

Number of tenders received by electronic means: 19

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Clement Clarke International Ltd.

Clement Clarke International Ltd. Edinburgh Way Cartel Business Estate

HARLOW

CM20 2TT

Email

[jmessenger@clement-clarke.com](mailto:jmessenger@clement-clarke.com)

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

377748

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £17,600,000

Total value of the contract/lot: £17,600,000

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## **Section V. Award of contract**

### **Contract No**

5

### **Title**

Respiratory therapy services, equipment and consumables

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 19

Number of tenders received by electronic means: 19

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Dolby Vivisol

Southpoint, Lowfield Heath

Gatwick

RH11 0PR

Email

[info@dolbyvivisol.com](mailto:info@dolbyvivisol.com)

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

n/a

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £17,600,000

Total value of the contract/lot: £17,600,000

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## **Section V. Award of contract**

### **Contract No**

6

### **Title**

Respiratory therapy services, equipment and consumables

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 19

Number of tenders received by electronic means: 19

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Drive DeVilbiss Healthcare Ltd

1 Heathfield Lane

Birkenshaw

BD11 2HW

Email

[tenders@drivedevilbiss.co.uk](mailto:tenders@drivedevilbiss.co.uk)

Telephone

+44 8453442680

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

GB 779-8334-63

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £17,600,000

Total value of the contract/lot: £17,600,000

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## **Section V. Award of contract**

### **Contract No**

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### **Title**

Respiratory therapy services, equipment and consumables

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 19

Number of tenders received by electronic means: 19

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Fisher & Paykel Healthcare Ltd

16 Cordwallis Park, Clivemont Road

Maidenhead

SL6 7BU

Email

[liane.elderfield@fphcare.co.uk](mailto:liane.elderfield@fphcare.co.uk)

Telephone

+44 1628626136

Fax

+44 1628626146

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

603 8948 24

Internet address

<http://www.fphcare.com/>

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £17,600,000

Total value of the contract/lot: £17,600,000



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## **Section V. Award of contract**

### **Contract No**

8

### **Title**

Respiratory therapy services, equipment and consumables

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 19

Number of tenders received by electronic means: 19

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Philips Electronics UK Limited

Philips Centre, Guildford Business Park

Guildford

GU2 8XG

Email

[business.support@philips.com](mailto:business.support@philips.com)

Telephone

+44 7342066056

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

GB 407 8500 60

Internet address

<http://www.philips.com>

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £17,600,000

Total value of the contract/lot: £17,600,000

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## **Section V. Award of contract**

### **Contract No**

9

### **Title**

Respiratory therapy services, equipment and consumables

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 19

Number of tenders received by electronic means: 19

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

ResMed (UK) Ltd

96 Milton Park

Abingdon

OX14 4RY

Email

[operationsuk@resmed.co.uk](mailto:operationsuk@resmed.co.uk)

Telephone

+44 1235862997

Fax

+44 1235831336

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

GB 596 4794 69

Internet address

<http://www.resmed.co.uk>

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £17,600,000

Total value of the contract/lot: £17,600,000

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## **Section V. Award of contract**

### **Contract No**

10

### **Title**

Respiratory therapy services, equipment and consumables

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 19

Number of tenders received by electronic means: 19

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Smiths Medical International

1500 Eureka Park

Ashford

TN25 4BF

Email

[ukcontracts@smiths-medical.com](mailto:ukcontracts@smiths-medical.com)

Telephone

+44 1233722182

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

Z6005896

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £17,600,000

Total value of the contract/lot: £17,600,000

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## Section VI. Complementary information

### VI.3) Additional information

The duration referenced in Section II.2.7 is for the placing of orders.

The value provided in Section II.1.5 is only an estimate. We cannot guarantee to successful suppliers any business through this framework agreement. Spend and volumes may vary throughout the life of the framework agreement from the anticipated levels given in this notice.

The Framework will be for the benefit, and on behalf, of public sector bodies, details of such bodies can be accessed at: <https://www.sbs.nhs.uk/proc-framework-agreements-support>

In addition, if provided for in the contract documents, NHS SBS may extend the scope and benefit of the Framework Agreement to private sector bodies, subject to the approval of NHS SBS. Whilst NHS SBS is not required by procurement legislation to do so, it has extended the principles of public procurement rules to provide its private sector customers with the best value and open and transparent procurement procedures.

The envisaged maximum number of participants to the framework agreement, stated in IV.1.3 is an estimate and is subject to change .

### VI.4) Procedures for review

#### VI.4.1) Review body

NHS Shared Business Services

Halyard Court, 31 Broadway, The Quays

Salford

M50 2UW

Email

[elaine\\_alsop@nhs.net](mailto:elaine_alsop@nhs.net)

Telephone

+44 7590221118

Country

United Kingdom

**VI.4.2) Body responsible for mediation procedures**

NHS Shared Business Services

Halyard Court, 31 Broadway, The Quays

Salford

M50 2UW

Country

United Kingdom

**VI.4.4) Service from which information about the review procedure may be obtained**

NHS Shared Business Services

Halyard Court, 31 Broadway, The Quays

Salford

M50 2UW

Country

United Kingdom