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Contract

## Digital Coaching

University Of Edinburgh

F03: Contract award notice

Notice identifier: 2024/S 000-024018

Procurement identifier (OCID): ocds-h6vhtk-0456d9

Published 31 July 2024, 4:14pm

## Section I: Contracting authority

### I.1) Name and addresses

University Of Edinburgh

Charles Stewart House, 9-16 Chambers Street

Edinburgh

EH1 1HT

### Contact

Elliot Freeman

### Email

[Elliot.Freeman@ed.ac.uk](mailto:Elliot.Freeman@ed.ac.uk)

### Telephone

+44 1316502508

**Country**

United Kingdom

**NUTS code**

UKM75 - Edinburgh, City of

**Internet address(es)**

Main address

<https://www.ed.ac.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00107](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00107)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Digital Coaching

Reference number

EC1027

#### **II.1.2) Main CPV code**

- 79998000 - Coaching services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Coaching is an important development tool for the University of Edinburgh and one which fully supports our managers and leaders to increase their leadership capability and develop their potential. In order to deliver a seamless service to colleagues, one of the most important aspects for us is taking a partnership approach with the successful supplier. This involves having someone readily available to speak with the coachee or manager at any point before or during the coaching relationship, and who can manage sensitive or challenging issues quickly should they arise.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £432,000

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKM75 - Edinburgh, City of

#### **II.2.4) Description of the procurement**

Coaching is an important development tool for the University of Edinburgh and one which fully supports our managers and leaders to increase their leadership capability and develop their potential. In order to deliver a seamless service to colleagues, one of the most important aspects for us is taking a partnership approach with the successful supplier. This involves having someone readily available to speak with the coachee or manager at any point before or during the coaching relationship, and who can manage sensitive or challenging issues quickly should they arise.

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 70

Price - Weighting: 30

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-014203](#)

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## **Section V. Award of contract**

### **Contract No**

EC1027

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

31 July 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 12

Number of tenders received from SMEs: 11

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 12

Number of tenders received by electronic means: 12

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Know You More Ltd

101 Rose Street South Lane

Edinburgh

EH2 3JG

Telephone

+44 7891871595

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £432,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:772748)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Edinburgh Sheriff Court

27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom