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Contract

Expo 2025 Osaka - Full Operational Services (FOS)

Department for Business and Trade

F03: Contract award notice

Notice identifier: 2024/S 000-024017

Procurement identifier (OCID): ocds-h6vhtk-044db8

Published 31 July 2024, 4:14pm

Section I: Contracting authority

I.1) Name and addresses

Department for Business and Trade

London

SW1A 2BL

Email

MajorWorldEventsCommercial@businessandtrade.gov.uk

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://www.gov.uk/government/organisations/department-for-business-and-trade>

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

Other activity

Central Government

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Expo 2025 Osaka - Full Operational Services (FOS)

II.1.2) Main CPV code

- 79900000 - Miscellaneous business and business-related services

II.1.3) Type of contract

Services

II.1.4) Short description

The United Kingdom (UK) is participating in World Expo 2025, which runs from 13 April 2025 - 13 October 2025 and will take place in Osaka, Kansai, Japan. His Majesty's Government (HMG) will deliver a self-built UK Pavilion (UKP) at Expo 2025 Osaka.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £9,000,000

II.2) Description

II.2.2) Additional CPV code(s)

- 55300000 - Restaurant and food-serving services
- 55400000 - Beverage-serving services
- 55900000 - Retail trade services
- 79620000 - Supply services of personnel including temporary staff
- 79952000 - Event services

II.2.3) Place of performance

NUTS codes

- JP - Japan
- UK - United Kingdom

Main site or place of performance

Japan

II.2.4) Description of the procurement

The United Kingdom (UK) is participating in World Expo 2025, which runs from 13 April 2025 - 13 October 2025 and will take place in Osaka, Kansai, Japan. His Majesty's Government (HMG) will deliver a self-built UK Pavilion (UKP) at Expo 2025 Osaka.

This requirement for the provision of Full Operational Services (FOS) to support the delivery of the UK Pavilion (UKP) at Expo 2025 Osaka.

HMG wishes to appoint a supplier to bring together a range of different services necessary for successful operation of UKP, including event management, retail, restaurant and bar provision and all the associated specialist and general supporting staffing and services. FOS will be fundamental in achieving a world class visitor experience.

The following services make up the overall 'Full Operational Services' required for the UK Pavilion:

1. Events Management. - A full end to end events management service (including catering) for the variety of events which will take place at UKP.
2. Retail Services. A retail offering located in the gift shop which enhances the visitor experience and complements the theme of the UKP.
3. Restaurant and Bar Services. The UKP will have a food and beverage offering, through

the provision of a welcoming restaurant and bar that will enhance the visitor experience and be complementary to the overall theme of the Pavilion.

4. General staffing and Supporting Services. A variety of front of house and back of house staffing roles are required to ensure the smooth running and operation of the UKP, including bilingual English and Japanese staff.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-010090](#)

IV.2.9) Information about termination of call for competition in the form of a prior information notice

The contracting authority will not award any further contracts based on the above prior information notice

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

8 July 2024

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Bray Leino Ltd

The Old Sawmills, Filleigh, Barnstaple

Devon

EX32 0RN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £9,000,000

V.2.5) Information about subcontracting

The contract is likely to be subcontracted

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Department for Business and Trade

Old Admiralty Building

London

SW1A 2BL

Email

MajorWorldEventsCommercial@businessandtrade.gov.uk

Country

United Kingdom