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Contract

## **Vehicle Telematics and Associated Services**

Kent County Council (T/A Procurement Services)

F03: Contract award notice

Notice identifier: 2023/S 000-023763

Procurement identifier (OCID): ocds-h6vhtk-03ad92

Published 14 August 2023, 4:05pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Kent County Council (T/A Procurement Services)

1 Abbey Wood Road, Kings Hill

West Malling

ME19 4YT

#### **Email**

[tamara.stevens@csltd.org.uk](mailto:tamara.stevens@csltd.org.uk)

#### **Telephone**

+44 8081685808

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.commercialservices.org.uk>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Vehicle Telematics and Associated Services

Reference number

Y23051

#### **II.1.2) Main CPV code**

- 32441300 - Telematics system

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Telematics combines navigation, safety, security and communication into one piece of technology. A fleet tracking system makes use of location technology being tracked across individual and multiple vehicles and software programs that gather the data from these automatic vehicle location devices, in real time with active tracking systems. Telematic systems help support and improve driving behaviour, duty of care to drivers, vehicle optimisation and fleet safety. We are looking for suppliers that can provide all types of telemetry solutions, to all types of industries including but not limited to the following: Hardware and Software Fleet Tracking/Management Geofencing Data Analytics Detecting emissions and carbon footprint Associated Solutions

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Lowest offer: £1 / Highest offer: £10,000,000 taken into consideration

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

#### **II.2.4) Description of the procurement**

Telematics combines navigation, safety, security and communication into one piece of technology. A fleet tracking system makes use of location technology being tracked across individual and multiple vehicles and software programs that gather the data from these automatic vehicle location devices, in real time with active tracking systems. Telematic systems help support and improve driving behaviour, duty of care to drivers, vehicle optimisation and fleet safety. We are looking for suppliers that can provide all types of telemetry solutions, to all types of industries including but not limited to the following: Hardware and Software Fleet Tracking/Management Geofencing Data Analytics Detecting emissions and carbon footprint Associated Solutions

#### **II.2.5) Award criteria**

Quality criterion - Name: Delivering the Framework Agreement / Weighting: 25

Quality criterion - Name: Customer Service and Account Management / Weighting: 35

Quality criterion - Name: Social Value / Weighting: 10

Cost criterion - Name: Price / Weighting: 30

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

All Public Bodies will have access to this Framework Agreement with the agreement with the Contracting Authority. Those organisations who wish to access this Framework Agreement are detailed in the Invitation to Tender document and within the original contract notice.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-006145](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

9 August 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 11

Number of tenders received from SMEs: 7

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Teletrac Navman (UK) Limited

KI-First Floor, Kents Hill Business Park

Milton Keynes

MK7 6BZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02292714

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Affini Technology Limited

Field House, Uttoxeter Old Road

Derby

DE1 1NH

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04574231

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Trakm8 Limited

4 Roman Park, Roman Way, Coleshill

Birmingham

B46 1HG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04415597

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Lightbulb Analytics Limited

Egale One, 80 St Albans Road

Watford

WD17 1DL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01843754

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Samsara Networks Limited

1 Alie Street

London

E1 8DE



Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

11250772

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Inseego Limited Stockdale House

8 Victoria Rd, Headingley

Leeds

LS6 1PF

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04643588

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Innovative Safety Systems Limited Trading as Fleetclear

Unit 19, Kempton Road, Keytec 7 Business Park

Pershore

WR10 2TA

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

06875015

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Contel Limited

Unit 4, Shorten Brook Drive, Altham Business Park

Altham

BB5 5YH

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

10871572

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

MiX Telematics Europe Limited

6180 Knights Court, Solihull Parkway

Birmingham

B37 7YB

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05998818

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Lowest offer: £1 / Highest offer: £10,000,000 taken into consideration

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## Section VI. Complementary information

### VI.3) Additional information

All public bodies will have access to this Framework Agreement with the agreement of the Contracting Authority. Those organisations who may wish to access this Framework Agreement will be members, Affiliates and associates of the CBC Group, local government authorities, the police service, the fire service, the NHS and NHS trusts, housing associations, third sector organisations, academic centres (including Academies), free schools, publicly funded organisations and publicly owned private companies, operating within the geographic boundaries of the United Kingdom, Channel Islands, Northern Ireland and Isle of Man.

To view this notice, please click here:

<https://csg.delta-esourcing.com/delta/viewNotice.html?noticeId=797851784>

GO Reference: GO-2023814-PRO-23643828

### VI.4) Procedures for review

#### VI.4.1) Review body

Commercial Services Kent Limited

1 Abbey Wood Road, Kings Hill

West Malling

ME19 4YT

Email

[tamara.stevens@csltd.org.uk](mailto:tamara.stevens@csltd.org.uk)

Telephone

+44 8081685808

Country

United Kingdom

#### VI.4.2) Body responsible for mediation procedures

Commercial Services

1 Abbey Wood Road, Kings Hill

West Malling

ME19 4YT

Email

[tamara.stevens@csltd.org.uk](mailto:tamara.stevens@csltd.org.uk)

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