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Contract

## **Specialist Palliative Care Service**

NHS South West London Integrated Care Board

F03: Contract award notice

Notice identifier: 2025/S 000-023669

Procurement identifier (OCID): ocids-h6vhtk-051a0e

Published 21 May 2025, 10:52am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS South West London Integrated Care Board

120 The Broadway, Wimbledon

London

SW19 1RH

#### **Contact**

Simon Robison

#### **Email**

[hub.psrrepresentation@nhs.net](mailto:hub.psrrepresentation@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKI - London

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

<https://www.southwestlondon.icb.nhs.uk/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Specialist Palliative Care Service

Reference number

C350345

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS South West London ICB - Specialist palliative care services for adults in Wandsworth, Merton and Sutton

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £3,667,238

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85323000 - Community health services

#### **II.2.3) Place of performance**

NUTS codes

- UKI - London

#### **II.2.4) Description of the procurement**

The notice relates to hospice specialist palliative care services.

This notice is an intention to award a contract to the existing provider following direct award process C.

The lifetime value of the contract is £3,667,238 excluding VAT (£1,833,619 per annum).

The contract term will be 1 year with the option to extend for a further 1 year at the sole discretion of the Authority.

The contract will start on 01/04/2025 and end 31/03/2026, if the optional extension is utilised the contract end date will be 31/03/27.

#### **II.2.5) Award criteria**

Cost criterion - Name: The existing provider is satisfying the original contract and will likely satisfy the proposed contract to a sufficient standard / Weighting: 100

#### **II.2.11) Information about options**

Options: Yes

Description of options

Can the term of the agreements be extended at the discretion of the contracting authority?  
Yes

Description of options: 1 year extension

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Procurement Act Regulations 2023 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to the relevant authority by 23:59 on 3 June 2025. This contract has not formally been awarded; this notice serves as an intention to award under the PSR.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 May 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

St Raphael's Hospice

London Road, North Cheam, SUTTON

Surrey

SM3 9DX

Country

United Kingdom

NUTS code

- UKJ2 - Surrey, East and West Sussex

Companies House

11732567

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £3,667,238

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## Section VI. Complementary information

### VI.3) Additional information

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Procurement Act Regulations 2023 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to decision makers by 23:59 on 3 June 2025. This contract has not formally been awarded; this notice serves as an intention to award under the PSR.

Written representations should be sent to: [hub.psrrepresentation@nhs.net](mailto:hub.psrrepresentation@nhs.net)

Award Decision makers: NHS South West London Integrated Care Board - Contracting and Procurement Group

No conflicts of interest were declared.

The selection criteria and weightings were determined based on key priorities to ensure high-quality, sustainable, and accessible care.

Quality & Innovation (25%) was assigned the highest priority, as maintaining high standards of palliative and end-of-life care is essential. The provider was assessed on their adherence to NICE guidelines, CQC standards, evidence-based clinical practices, and their ability to innovate through digital health solutions, personalised care models, and alternative therapies.

Integration, Collaboration & Service Sustainability (25%) was equally weighted, reflecting the importance of partnerships with NHS services and fostering collaboration across systems. The provider was evaluated on their multidisciplinary working, information-sharing, and ability to ensure long-term service sustainability in response to workforce and policy challenges.

Value (20%) was assessed to ensure services are financially viable and cost-effective, balancing high-quality care with efficient use of resources, ensuring the provider can sustain operations without compromising care.

Access, Reducing Health Inequalities & Facilitating Choice (20%) was prioritised to ensure equitable service provision for all patient groups, particularly those from underserved or deprived communities. The provider was assessed on their ability to deliver flexible, community-based care, culturally competent services, and patient-led end-of-life planning to support dignity and choice.

Finally, Social Value (10%) was included to recognise the broader economic, social, and environmental contributions of hospice provider. This encompassed volunteer engagement, sustainability initiatives, and support for local communities, ensuring hospices deliver wider benefits beyond direct patient care.

All scores have been completed and all Pass/Fail criteria have been successfully met.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

NHS South West London Integrated Care Board

120 The Broadway

London

SW19 1RH

Email

[hub.psrrepresentation@nhs.net](mailto:hub.psrrepresentation@nhs.net)

Country

United Kingdom