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Tender

## **Financial Advisory Services Framework**

Hyde Housing Association Ltd

F02: Contract notice

Notice identifier: 2024/S 000-023668

Procurement identifier (OCID): ocds-h6vhtk-0485a9

Published 29 July 2024, 6:49pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Hyde Housing Association Ltd

30 Park Street

London

SE1 9EQ

#### **Contact**

Sanja Topalovic

#### **Email**

[Sanja.Topalovic@hyde-housing.co.uk](mailto:Sanja.Topalovic@hyde-housing.co.uk)

#### **Telephone**

+44 2070892690

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**National registration number**

IP18195R

**Internet address(es)**

Main address

<https://www.hyde-housing.co.uk>

Buyer's address

<https://uk.eu-supply.com/ctm/Company/CompanyInformation/Index/119413>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

[https://uk.eu-supply.com/app/rfq/rwlenrance\\_s.asp?PID=84183&B=HYDE-HOUSING](https://uk.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=84183&B=HYDE-HOUSING)

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

[https://uk.eu-supply.com/app/rfq/rwlenrance\\_s.asp?PID=84183&B=HYDE-HOUSING](https://uk.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=84183&B=HYDE-HOUSING)

Tenders or requests to participate must be submitted to the above-mentioned address

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Housing and community amenities

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Financial Advisory Services Framework

#### **II.1.2) Main CPV code**

- 66171000 - Financial consultancy services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

It is Hyde's intention to create a framework agreement for the supply of financial advisory services. The framework is intended to cover a wide range of financial advisory services including General Finance, Tax Advisory, Treasury Management and Real Estate Financial Analysis and Strategic Asset Advisory.

#### **II.1.5) Estimated total value**

Value excluding VAT: £360,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

### **II.2) Description**

#### **II.2.1) Title**

Financial Advisory Services Framework

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 66000000 - Financial and insurance services
- 66121000 - Mergers and acquisition services
- 66122000 - Corporate finance and venture capital services
- 66600000 - Treasury services
- 71241000 - Feasibility study, advisory service, analysis
- 71242000 - Project and design preparation, estimation of costs
- 71244000 - Calculation of costs, monitoring of costs
- 72221000 - Business analysis consultancy services
- 72224000 - Project management consultancy services
- 79200000 - Accounting, auditing and fiscal services
- 79211200 - Compilation of financial statements services
- 79212500 - Accounting review services
- 79220000 - Fiscal services
- 79221000 - Tax consultancy services
- 79222000 - Tax-return preparation services
- 79311410 - Economic impact assessment
- 79314000 - Feasibility study
- 79410000 - Business and management consultancy services
- 79411100 - Business development consultancy services
- 79412000 - Financial management consultancy services
- 79419000 - Evaluation consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

It is Hyde's intention to create a framework agreement for the supply of financial advisory

services. The framework is intended to cover a wide range of financial advisory services including General Finance, Tax Advisory, Treasury Management and Real Estate Financial Analysis and Strategic Asset Advisory.

#### Framework Lots:

##### Lot 1 - General Finance

- Statutory reporting.
- Financial procedures and processes.
- Accounting / legislation advice.
- Activity based costing / benchmarking.
- Funding applications and grants.
- Forecasting and budgeting.
- Management accounts and reporting.
- Subsidiary reporting.
- Project accounting / reporting.
- Actuarial science advisory.

##### Lot 2 - Tax Advisory

- Assistance with tax queries including VAT, SDLT (Stamp Duty Land Tax), CIS (Construction Industry Scheme), employment tax.
- Corporate Tax compliance and advisory including relief claims, CIR, charity exemption etc.
- Assistance with Charity law queries and compliance for new business activity - whether the new activities and new income streams are charitable activities therefore exempted from corporation tax or not, including risk of non-compliance and mitigation.
- Tax advice on new and existing development schemes.
- Advice on tax efficient structuring (incl. group structure, establishing new entities, financing etc.)

- Review of statutory tax computations and returns as required (including CT and VAT returns)
- Assistance with responding to HMRC enquiries and/or making disclosures to HMRC as required.
- Assistance with disputes and litigation with HMRC.

#### Lot 3 - Treasury Management

- Codes of practice.
- Debt management.
- External loan portfolio.
- Investment reviews and strategies.
- Market conditions.
- Treasury management risk.
- Funding management.

#### Lot 4 - Real Estate Financial Analysis and Strategic Asset Advisory

- Accounting and Financial analysis with a counter-party credit risk management emphasis (with particular attention to contracting partners on developments).
- Assistance with financial modelling, particularly external reviews and integrity checks on financial models.
- Financial and/or tax due diligence on corporate structures in an acquisitions' context.
- Evaluation of risks.
- Financial modelling and model reviews.
- Financial reviews, evaluations and feasibility studies.
- Financial analysis and reporting.
- Transaction Analysis with specific consideration for public sector perspectives (Local and Central Government).

- Benchmarking.
- Financial and Economic analysis of real options in respect of development and investment opportunities.
- Real estate / asset valuations.
- Transaction support on portfolio disposals.
- Analysing and providing advisory services to optimise real estate portfolios.
- Financial modelling (build and support).
- Demographic modelling.
- Data science advisory.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £360,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

The Framework Value of £360,000,000 does not relate to the contract value. The Framework Value is a nominal amount to provide sufficient scope for framework usage by other public sector bodies during the 4 year framework term.

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### **Section III. Legal, economic, financial and technical information**

#### **III.1) Conditions for participation**

##### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Refer to tender documents.

##### **III.1.2) Economic and financial standing**

List and brief description of selection criteria

Refer to tender documents.

Minimum level(s) of standards possibly required

Refer to tender documents.

##### **III.1.3) Technical and professional ability**

List and brief description of selection criteria

Refer to tender documents.

Minimum level(s) of standards possibly required

Refer to tender documents.

#### **III.2) Conditions related to the contract**

##### **III.2.2) Contract performance conditions**

Refer to tender documents.



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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 10

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2019/S 211-517049](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

4 September 2024

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.7) Conditions for opening of tenders**

Date

4 September 2024

Local time

12:00pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: 4 years

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Royal Courts of Justice

The Strand, London, WC2A 2LL, United Kingdom

London

WC2A 2LL

Telephone

+44 2079477772

Country

United Kingdom